

Monthly Indicators



September 2018

Some economy observers are pointing to 2018 as the final period in a long string of sentences touting several happy years of buyer demand and sales excitement for the housing industry. Although residential real estate should continue along a mostly positive line for the rest of the year, rising prices and interest rates coupled with salary stagnation and a generational trend toward home purchase delay or even disinterest could create an environment of declining sales.

New Listings decreased 18.7 percent for Single Family homes and 25.2 percent for Condominium homes. Pending Sales decreased 12.8 percent for Single Family homes and 8.3 percent for Condominium homes. Inventory decreased 16.7 percent for Single Family homes and 22.4 percent for Condominium homes.

Median Sales Price increased 16.0 percent to \$754,248 for Single Family homes and 18.2 percent to \$501,000 for Condominium homes. Days on Market increased 7.6 percent for Single Family homes but remained flat for Condominium homes. Months Supply of Inventory decreased 13.3 percent for Single Family homes and 27.8 percent for Condominium homes.

Tracking reputable news sources for housing market predictions makes good sense, as does observing trends based on meaningful statistics. By the numbers, we continue to see pockets of unprecedented price heights combined with low days on market and an economic backdrop conducive to consistent demand. We were reminded by Hurricane Florence of how quickly a situation can change. Rather than dwelling on predictions of a somber future, it is worth the effort to manage the fundamentals that will lead to an ongoing display of healthy balance.

Quick Facts

- 5.8%

Change in Number of
Closed Sales
All Properties

+ 9.5%

Change in Number of
Median Sales Price
All Properties

- 17.8%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.









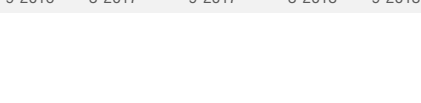


Key Metrics	Historical Sparkbars	9-2017	9-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		123	100	- 18.7%	1,286	1,126	- 12.4%
Pending Sales		78	68	- 12.8%	903	844	- 6.5%
Closed Sales		81	80	- 1.2%	826	879	+ 6.4%
Days on Market Until Sale		144	155	+ 7.6%	145	153	+ 5.5%
Median Sales Price		\$650,000	\$754,248	+ 16.0%	\$700,000	\$700,000	0.0%
Average Sales Price		\$981,276	\$884,347	- 9.9%	\$1,030,054	\$1,020,839	- 0.9%
Percent of List Price Received		96.4%	96.6%	+ 0.2%	96.6%	96.8%	+ 0.2%
Housing Affordability Index		55	44	- 20.0%	51	48	- 5.9%
Inventory of Homes for Sale		568	473	- 16.7%	—	—	—
Months Supply of Inventory		6.0	5.2	- 13.3%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condo properties only.



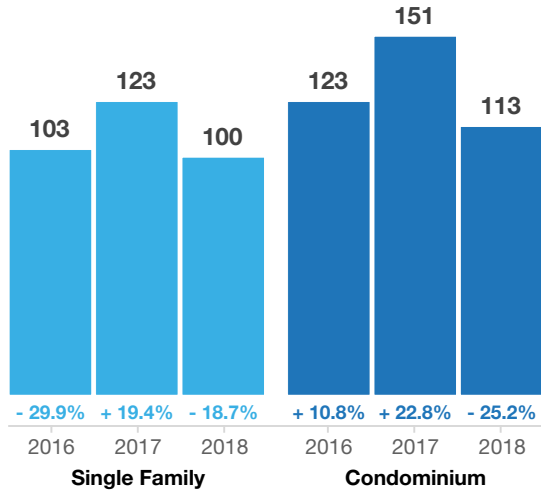
Key Metrics	Historical Sparkbars	9-2017	9-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		151	113	- 25.2%	1,503	1,405	- 6.5%
Pending Sales		121	111	- 8.3%	1,169	1,239	+ 6.0%
Closed Sales		126	121	- 4.0%	1,050	1,277	+ 21.6%
Days on Market Until Sale		164	164	0.0%	152	158	+ 3.9%
Median Sales Price		\$423,750	\$501,000	+ 18.2%	\$448,000	\$499,000	+ 11.4%
Average Sales Price		\$641,318	\$788,629	+ 23.0%	\$677,374	\$736,330	+ 8.7%
Percent of List Price Received		96.5%	98.1%	+ 1.7%	96.6%	97.3%	+ 0.7%
Housing Affordability Index		85	67	- 21.2%	80	67	- 16.3%
Inventory of Homes for Sale		674	523	- 22.4%	—	—	—
Months Supply of Inventory		5.4	3.9	- 27.8%	—	—	—

New Listings

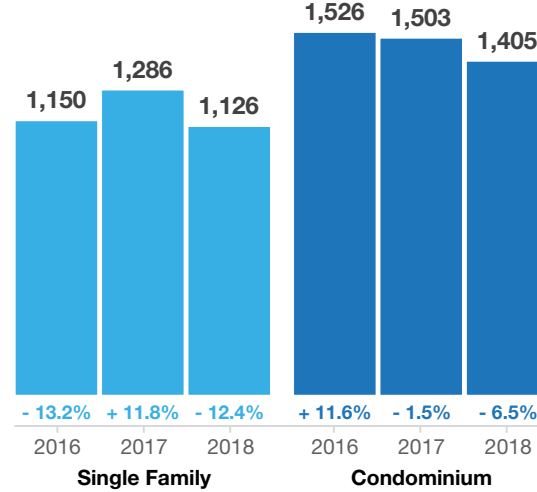
A count of the properties that have been newly listed on the market in a given month.



September

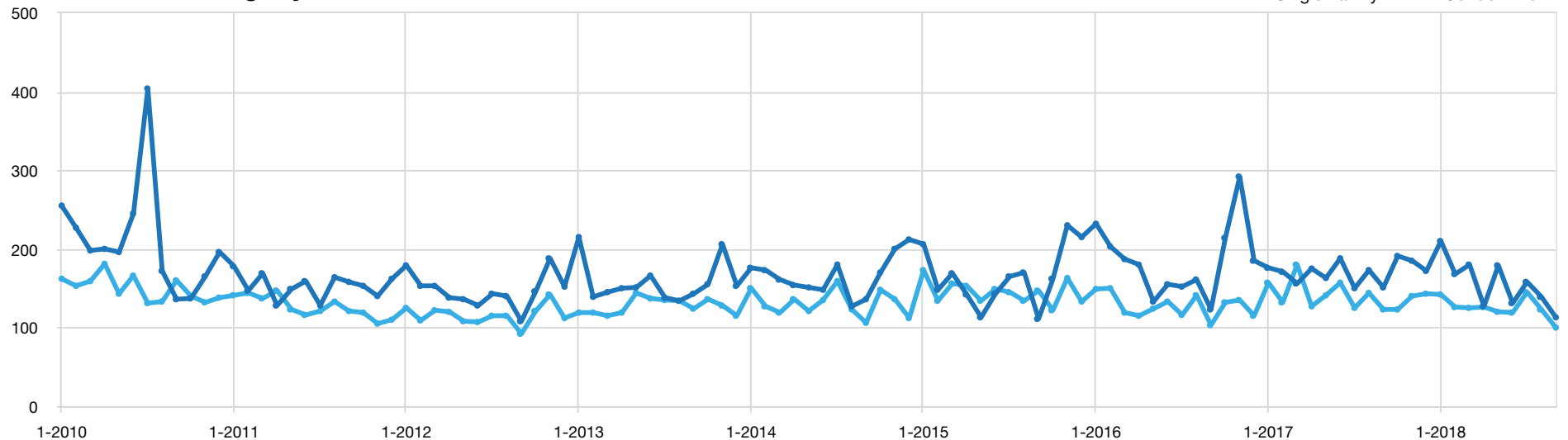


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	123	- 6.8%	191	- 10.7%
Nov-2017	140	+ 3.7%	185	- 36.6%
Dec-2017	143	+ 24.3%	172	- 7.0%
Jan-2018	142	- 9.6%	210	+ 19.3%
Feb-2018	126	- 4.5%	168	- 1.8%
Mar-2018	125	- 30.6%	180	+ 15.4%
Apr-2018	126	- 0.8%	127	- 27.4%
May-2018	120	- 14.9%	179	+ 9.8%
Jun-2018	119	- 24.2%	131	- 30.3%
Jul-2018	145	+ 16.0%	158	+ 5.3%
Aug-2018	123	- 14.6%	139	- 19.7%
Sep-2018	100	- 18.7%	113	- 25.2%
12-Month Avg	128	- 7.9%	163	- 10.9%

Historical New Listings by Month

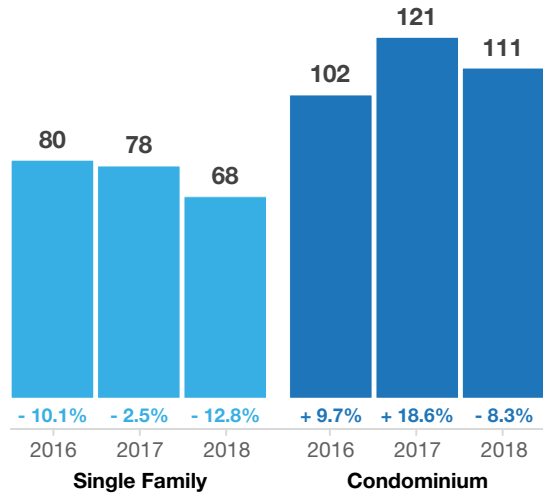


Pending Sales

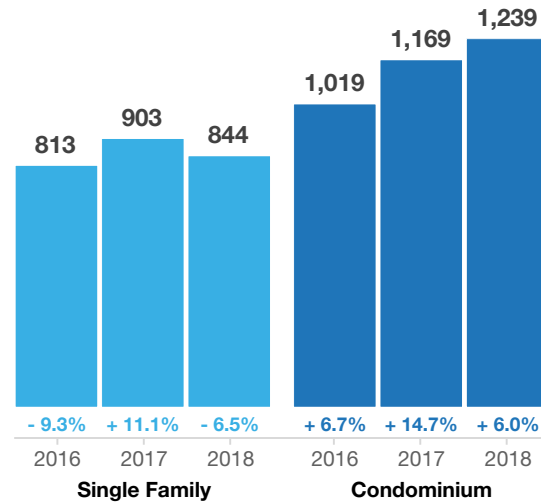
A count of the properties on which offers have been accepted in a given month.



September

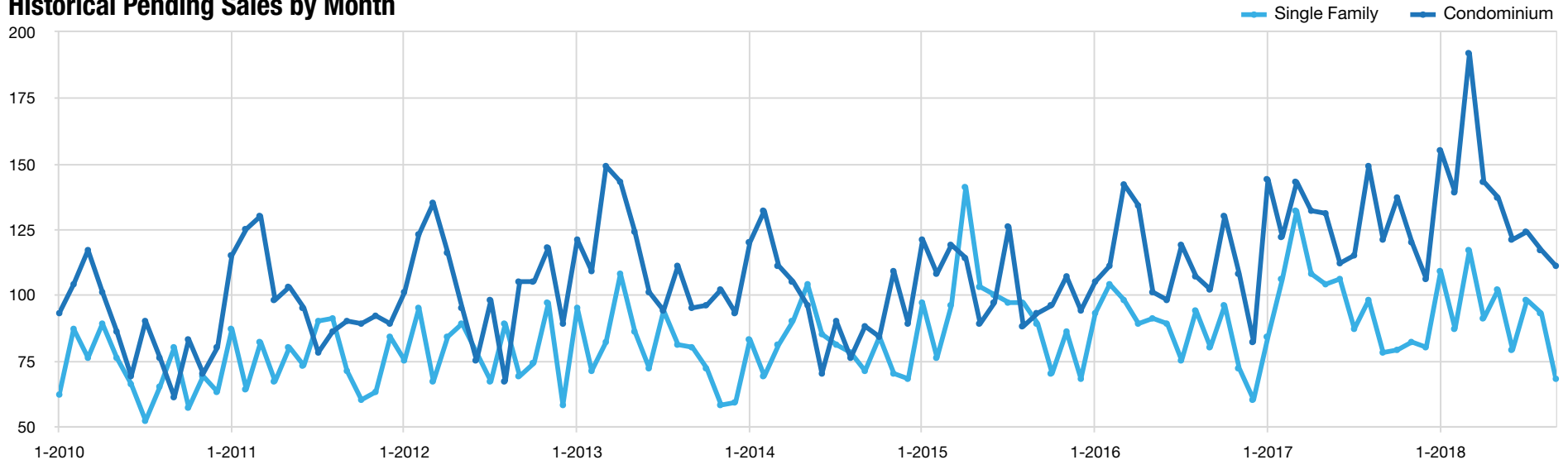


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	79	-17.7%	137	+5.4%
Nov-2017	82	+13.9%	120	+11.1%
Dec-2017	80	+33.3%	106	+29.3%
Jan-2018	109	+29.8%	155	+7.6%
Feb-2018	87	-17.9%	139	+13.9%
Mar-2018	117	-11.4%	192	+34.3%
Apr-2018	91	-15.7%	143	+8.3%
May-2018	102	-1.9%	137	+4.6%
Jun-2018	79	-25.5%	121	+8.0%
Jul-2018	98	+12.6%	124	+7.8%
Aug-2018	93	-5.1%	117	-21.5%
Sep-2018	68	-12.8%	111	-8.3%
12-Month Avg	90	-4.3%	134	+8.1%

Historical Pending Sales by Month

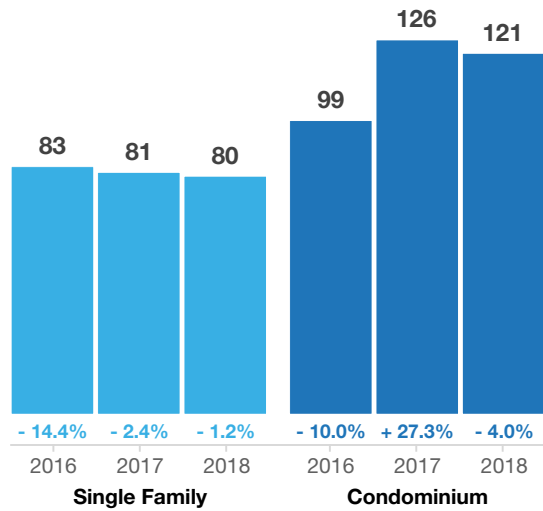


Closed Sales

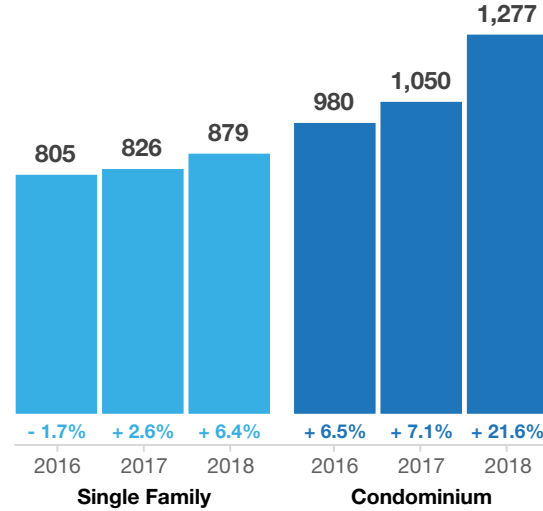
A count of the actual sales that closed in a given month.



September

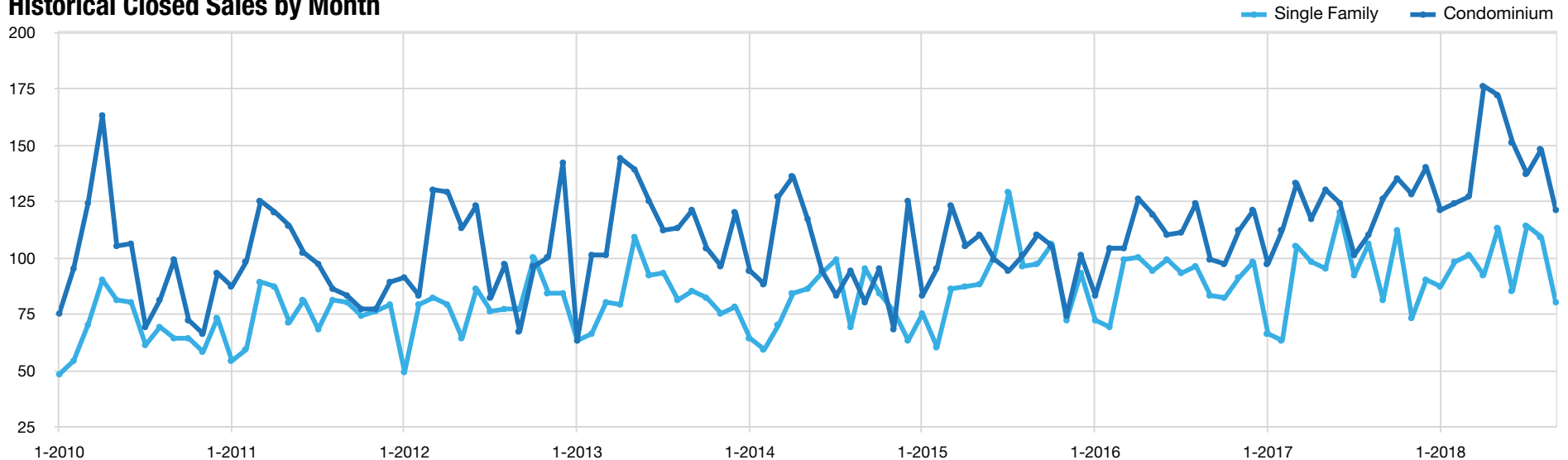


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	112	+ 36.6%	135	+ 39.2%
Nov-2017	73	- 19.8%	128	+ 14.3%
Dec-2017	90	- 8.2%	140	+ 15.7%
Jan-2018	87	+ 31.8%	121	+ 24.7%
Feb-2018	98	+ 55.6%	124	+ 10.7%
Mar-2018	101	- 3.8%	127	- 4.5%
Apr-2018	92	- 6.1%	176	+ 50.4%
May-2018	113	+ 18.9%	172	+ 32.3%
Jun-2018	85	- 29.2%	151	+ 21.8%
Jul-2018	114	+ 23.9%	137	+ 35.6%
Aug-2018	109	+ 2.8%	148	+ 34.5%
Sep-2018	80	- 1.2%	121	- 4.0%
12-Month Avg	96	+ 5.5%	140	+ 21.7%

Historical Closed Sales by Month

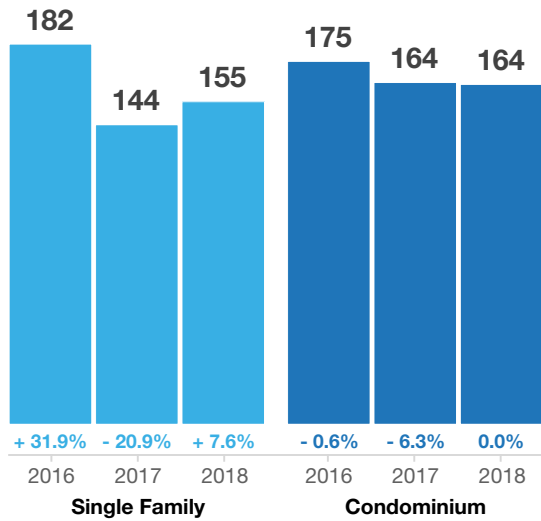


Days on Market Until Sale

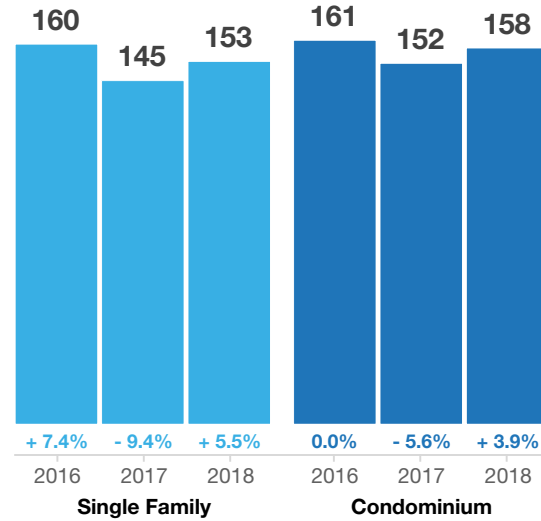
Average number of days between when a property is listed and when it closed in a given month.



September



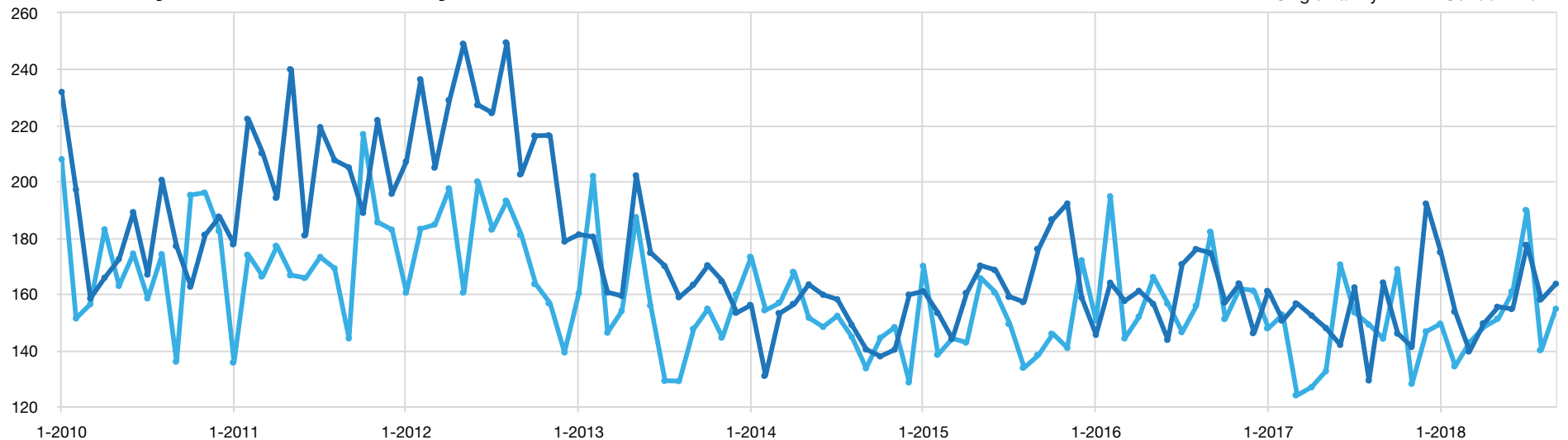
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	169	+ 11.9%	146	- 7.0%
Nov-2017	128	- 21.0%	141	- 14.0%
Dec-2017	147	- 8.7%	192	+ 31.5%
Jan-2018	149	+ 0.7%	175	+ 8.7%
Feb-2018	134	- 12.4%	154	+ 2.0%
Mar-2018	143	+ 15.3%	139	- 11.5%
Apr-2018	148	+ 16.5%	149	- 2.0%
May-2018	151	+ 14.4%	155	+ 4.7%
Jun-2018	161	- 5.3%	155	+ 9.2%
Jul-2018	190	+ 24.2%	177	+ 9.3%
Aug-2018	140	- 6.0%	158	+ 22.5%
Sep-2018	155	+ 7.6%	164	0.0%
12-Month Avg*	152	+ 2.9%	159	+ 4.0%

* Days on Market for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

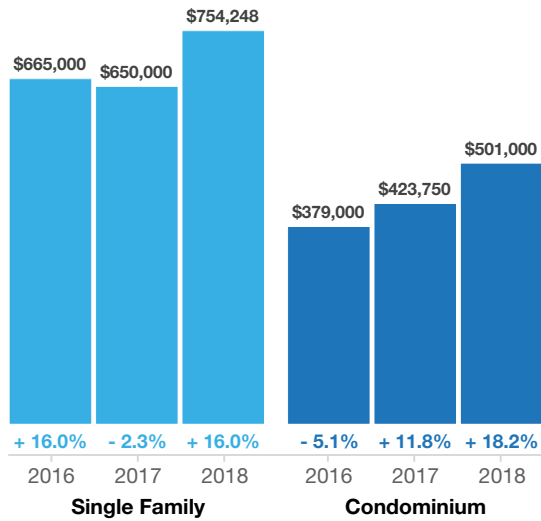


Median Sales Price

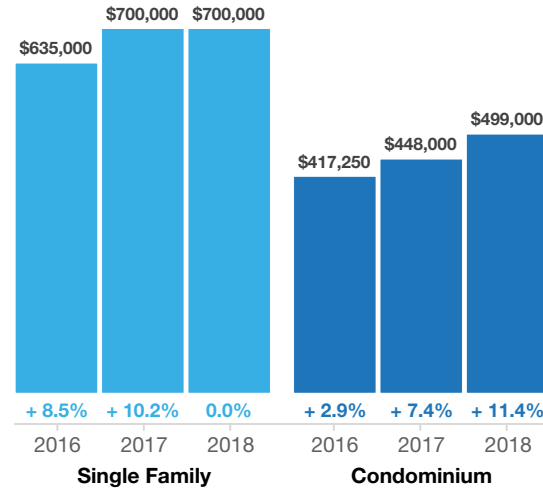
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September



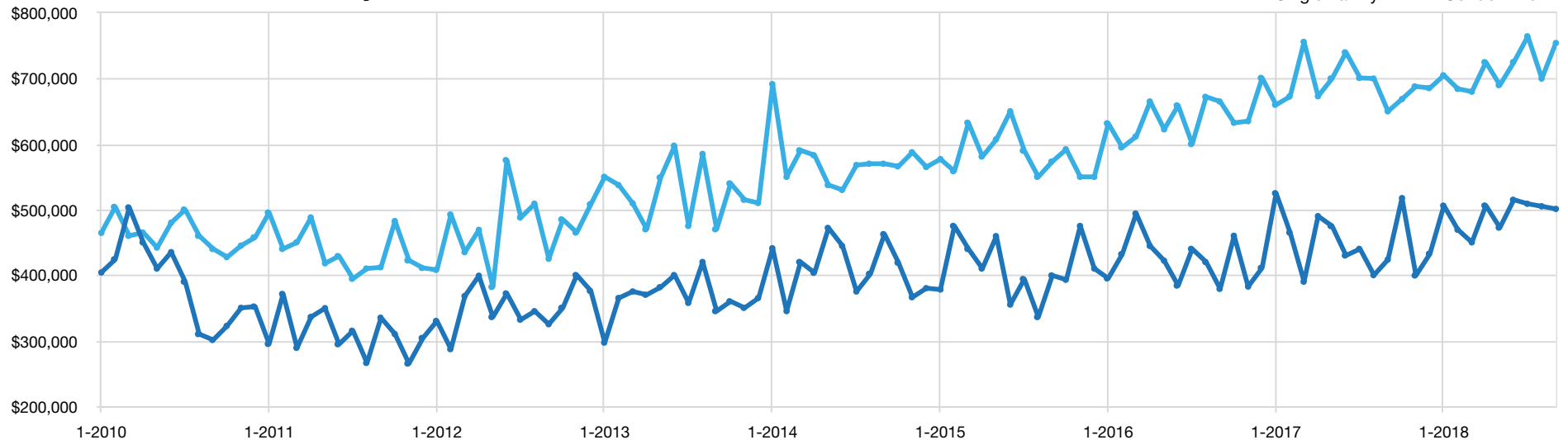
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	\$668,675	+ 5.7%	\$517,500	+ 12.5%
Nov-2017	\$688,000	+ 8.3%	\$399,500	+ 4.4%
Dec-2017	\$685,500	- 2.2%	\$432,500	+ 5.2%
Jan-2018	\$705,000	+ 6.8%	\$506,000	- 3.6%
Feb-2018	\$684,350	+ 1.8%	\$469,250	+ 0.9%
Mar-2018	\$680,000	- 10.1%	\$450,000	+ 15.4%
Apr-2018	\$725,000	+ 7.7%	\$506,113	+ 3.3%
May-2018	\$690,000	- 1.4%	\$472,500	- 0.5%
Jun-2018	\$725,000	- 2.0%	\$515,000	+ 19.8%
Jul-2018	\$764,500	+ 9.1%	\$508,825	+ 15.6%
Aug-2018	\$700,000	0.0%	\$504,998	+ 26.2%
Sep-2018	\$754,248	+ 16.0%	\$501,000	+ 18.2%
12-Month Avg*	\$696,366	+ 0.9%	\$485,000	+ 10.6%

* Median Sales Price for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

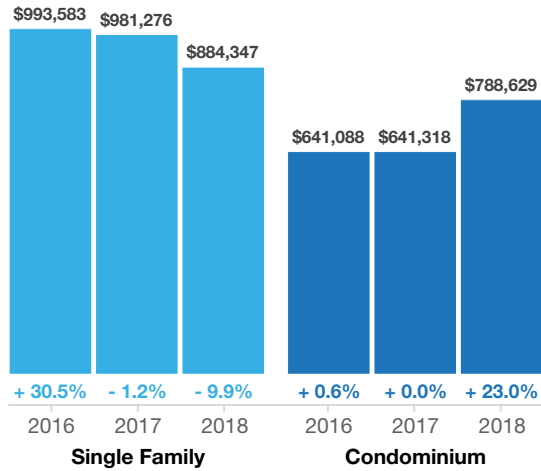


Average Sales Price

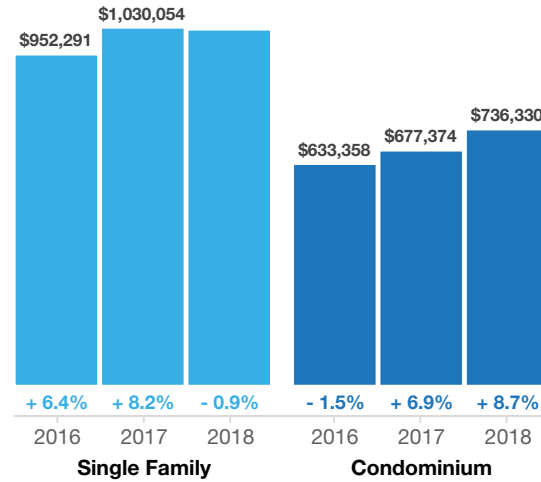
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



September



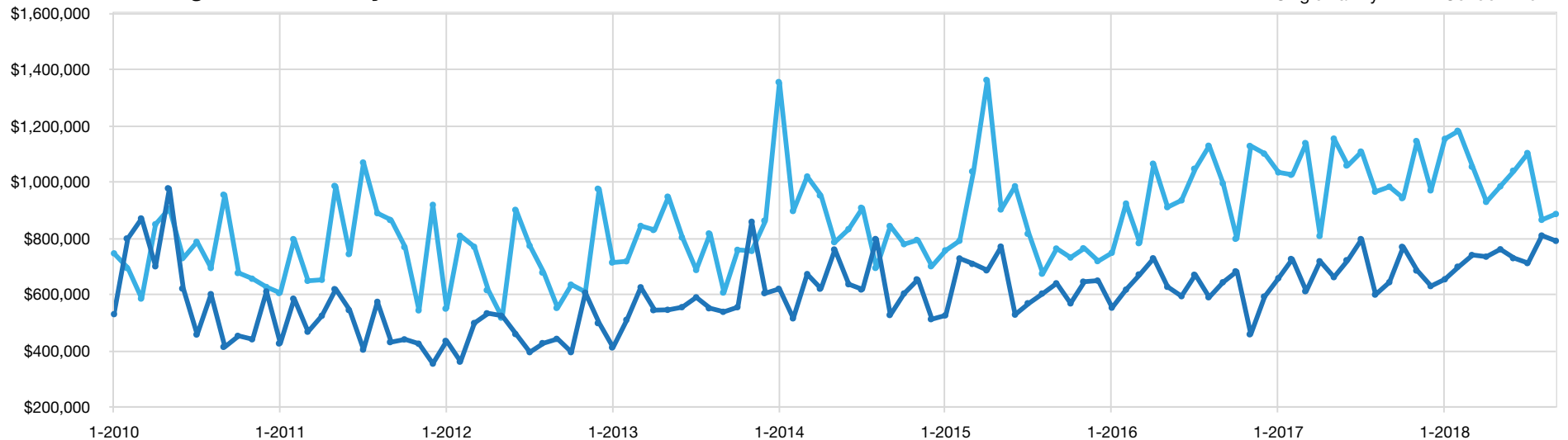
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	\$940,865	+ 18.2%	\$767,237	+ 12.8%
Nov-2017	\$1,144,137	+ 1.6%	\$683,017	+ 49.8%
Dec-2017	\$968,559	- 11.9%	\$627,597	+ 6.4%
Jan-2018	\$1,151,931	+ 11.6%	\$651,825	- 0.6%
Feb-2018	\$1,180,498	+ 15.3%	\$696,502	- 3.8%
Mar-2018	\$1,052,880	- 7.4%	\$738,198	+ 21.1%
Apr-2018	\$927,469	+ 15.1%	\$732,331	+ 2.3%
May-2018	\$982,847	- 14.7%	\$758,613	+ 15.0%
Jun-2018	\$1,038,374	- 1.8%	\$727,059	+ 1.0%
Jul-2018	\$1,101,322	- 0.5%	\$709,510	- 10.7%
Aug-2018	\$863,491	- 10.4%	\$807,571	+ 35.2%
Sep-2018	\$884,347	- 9.9%	\$788,629	+ 23.0%
12-Month Avg*	\$1,016,799	- 1.0%	\$725,690	+ 11.3%

* Avg. Sales Price for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month

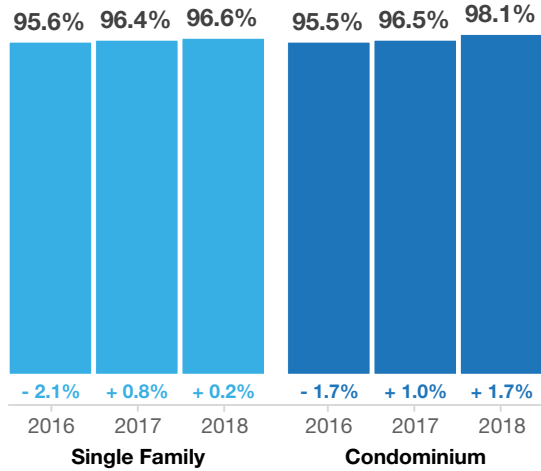


Percent of List Price Received

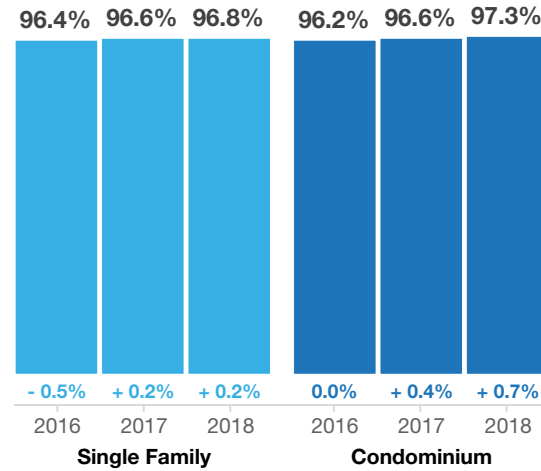
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September



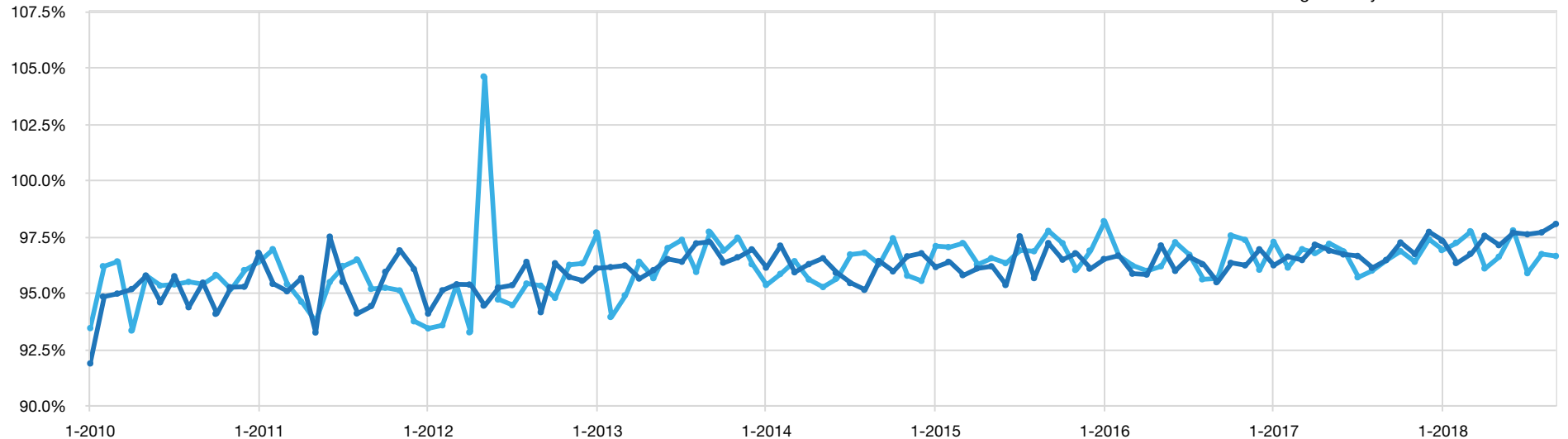
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	96.8%	- 0.7%	97.2%	+ 0.9%
Nov-2017	96.4%	- 0.9%	96.7%	+ 0.5%
Dec-2017	97.4%	+ 1.5%	97.7%	+ 0.8%
Jan-2018	96.9%	- 0.4%	97.3%	+ 1.1%
Feb-2018	97.2%	+ 1.1%	96.3%	- 0.3%
Mar-2018	97.7%	+ 0.8%	96.7%	+ 0.3%
Apr-2018	96.1%	- 0.7%	97.5%	+ 0.4%
May-2018	96.6%	- 0.6%	97.1%	+ 0.2%
Jun-2018	97.8%	+ 1.0%	97.7%	+ 1.0%
Jul-2018	95.9%	+ 0.2%	97.6%	+ 1.0%
Aug-2018	96.7%	+ 0.7%	97.7%	+ 1.7%
Sep-2018	96.6%	+ 0.2%	98.1%	+ 1.7%
12-Month Avg*	96.8%	+ 0.2%	97.3%	+ 0.8%

* Pct. of List Price Received for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



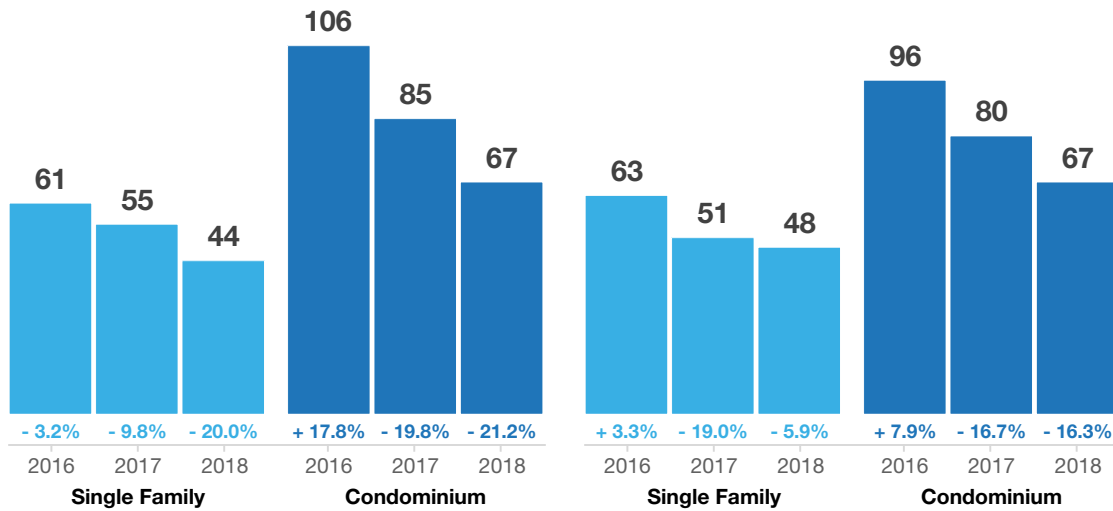
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



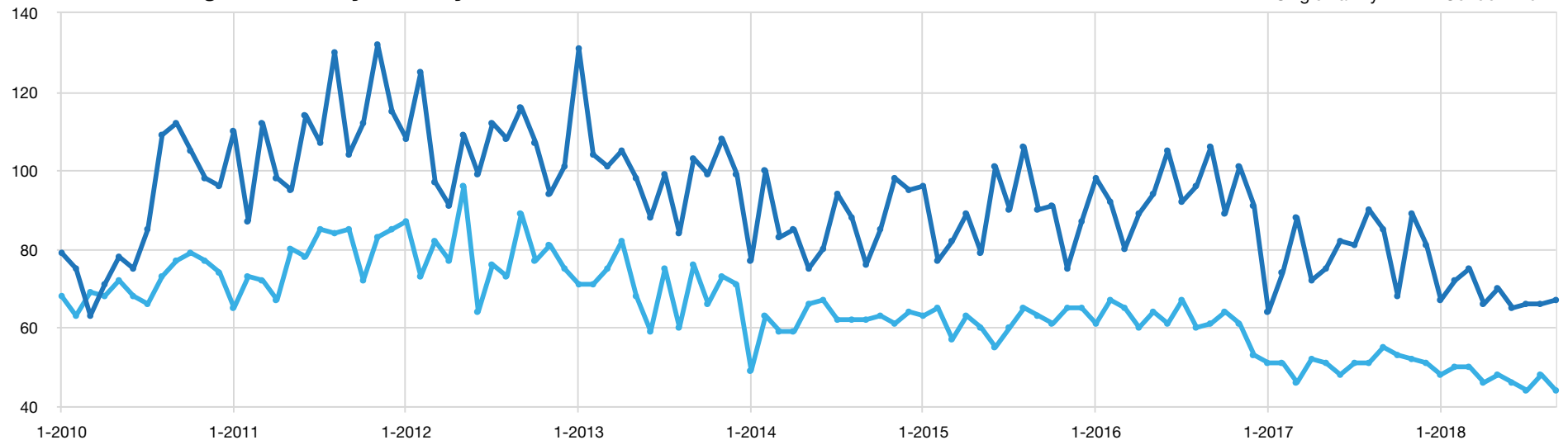
September

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	53	- 17.2%	68	- 23.6%
Nov-2017	52	- 14.8%	89	- 11.9%
Dec-2017	51	- 3.8%	81	- 11.0%
Jan-2018	48	- 5.9%	67	+ 4.7%
Feb-2018	50	- 2.0%	72	- 2.7%
Mar-2018	50	+ 8.7%	75	- 14.8%
Apr-2018	46	- 11.5%	66	- 8.3%
May-2018	48	- 5.9%	70	- 6.7%
Jun-2018	46	- 4.2%	65	- 20.7%
Jul-2018	44	- 13.7%	66	- 18.5%
Aug-2018	48	- 5.9%	66	- 26.7%
Sep-2018	44	- 20.0%	67	- 21.2%
12-Month Avg	48	- 9.4%	71	- 14.5%

Historical Housing Affordability Index by Month

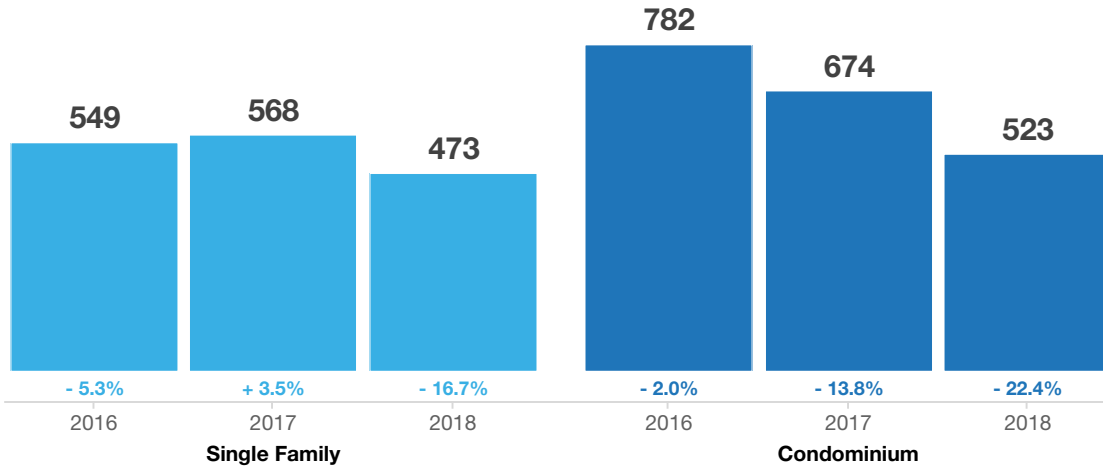


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

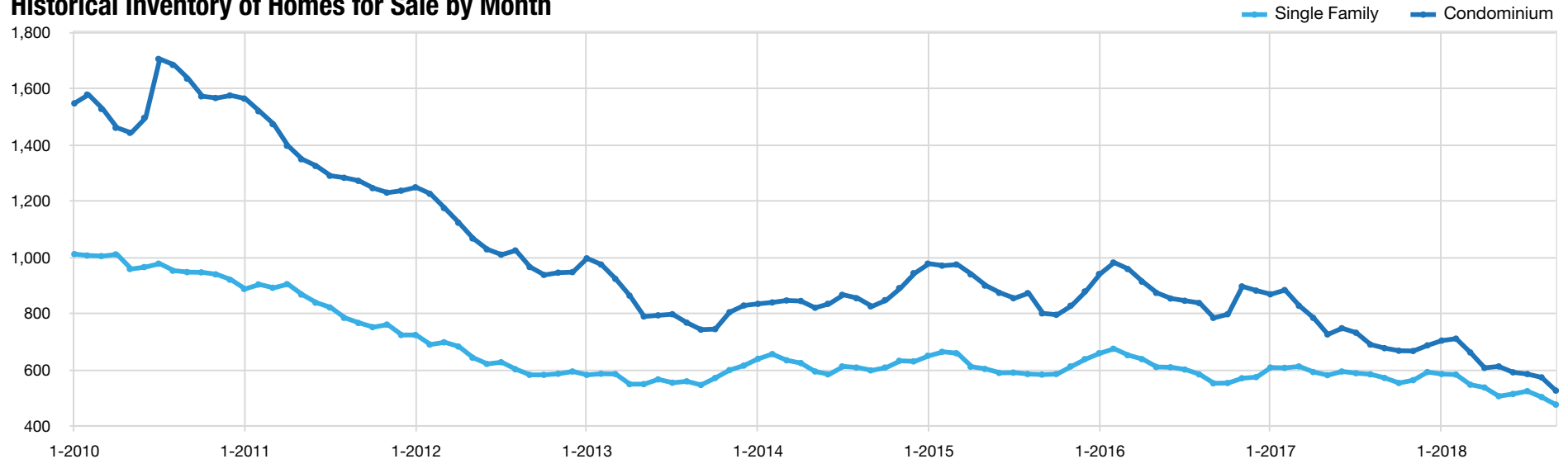


September



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	550	0.0%	665	- 16.4%
Nov-2017	560	- 1.2%	664	- 25.7%
Dec-2017	589	+ 3.2%	684	- 22.2%
Jan-2018	582	- 3.8%	701	- 19.1%
Feb-2018	580	- 4.0%	708	- 19.6%
Mar-2018	544	- 10.7%	659	- 20.1%
Apr-2018	534	- 9.3%	604	- 22.8%
May-2018	503	- 13.0%	609	- 15.8%
Jun-2018	511	- 13.5%	588	- 21.1%
Jul-2018	521	- 10.9%	582	- 20.2%
Aug-2018	500	- 13.9%	570	- 17.0%
Sep-2018	473	- 16.7%	523	- 22.4%
12-Month Avg	537	- 7.9%	630	- 20.3%

Historical Inventory of Homes for Sale by Month

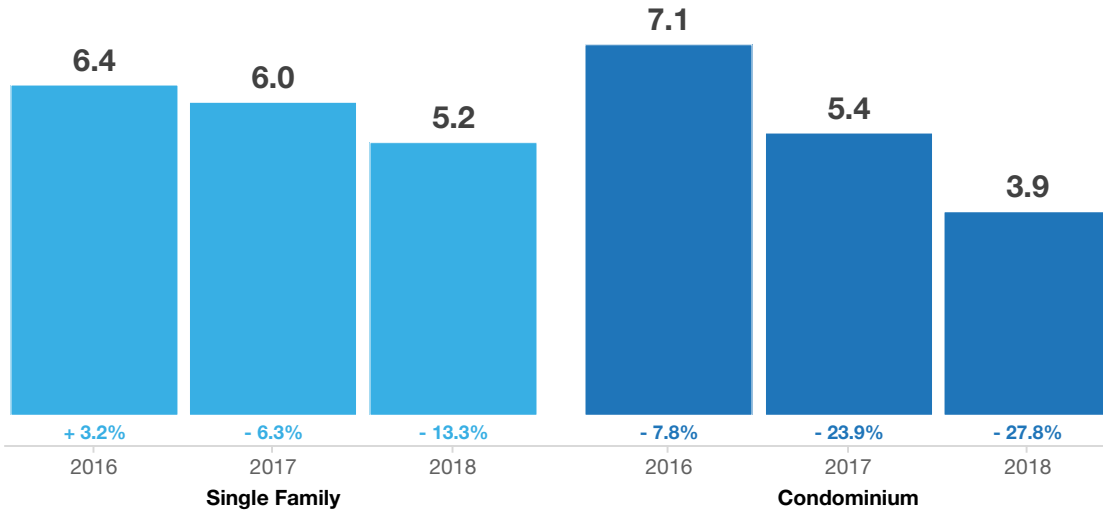


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



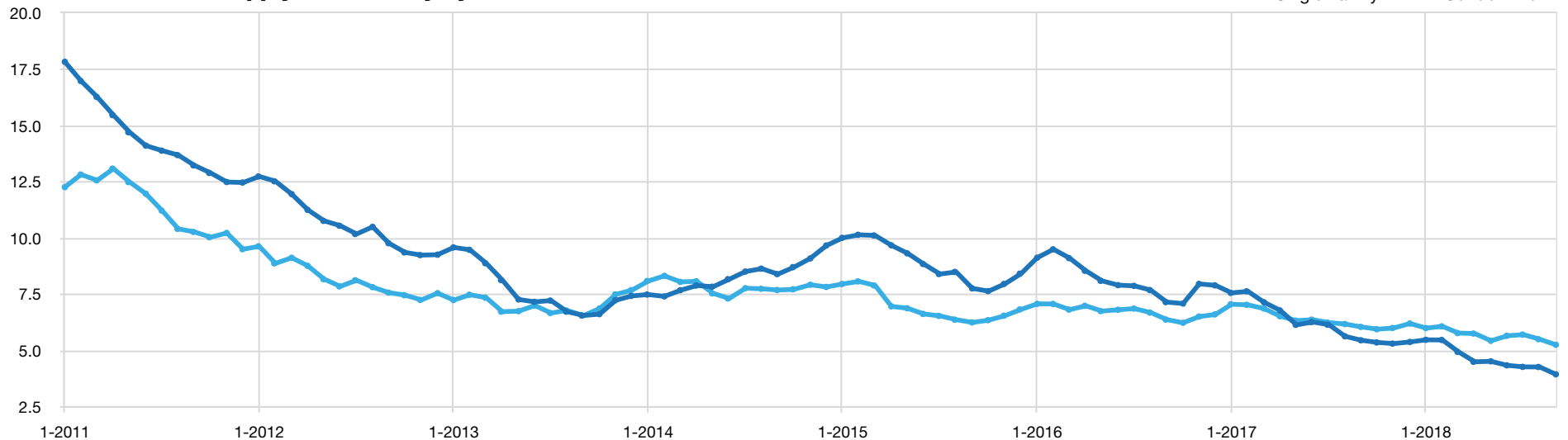
September



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2017	5.9	- 4.8%	5.3	- 25.4%
Nov-2017	6.0	- 7.7%	5.3	- 32.9%
Dec-2017	6.2	- 6.1%	5.4	- 31.6%
Jan-2018	6.0	- 14.3%	5.5	- 26.7%
Feb-2018	6.1	- 12.9%	5.4	- 28.9%
Mar-2018	5.8	- 14.7%	4.9	- 31.0%
Apr-2018	5.7	- 12.3%	4.5	- 33.8%
May-2018	5.4	- 14.3%	4.5	- 26.2%
Jun-2018	5.6	- 11.1%	4.3	- 30.6%
Jul-2018	5.7	- 8.1%	4.2	- 31.1%
Aug-2018	5.5	- 11.3%	4.2	- 25.0%
Sep-2018	5.2	- 13.3%	3.9	- 27.8%
12-Month Avg*	5.8	- 11.2%	4.8	- 29.4%

* Months Supply for all properties from October 2017 through September 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2017	9-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		318	244	- 23.3%	3,105	2,881	- 7.2%
Pending Sales		217	186	- 14.3%	2,211	2,235	+ 1.1%
Closed Sales		225	212	- 5.8%	2,045	2,316	+ 13.3%
Days on Market Until Sale		162	164	+ 1.2%	154	160	+ 3.9%
Median Sales Price		\$539,000	\$590,000	+ 9.5%	\$577,500	\$610,013	+ 5.6%
Average Sales Price		\$748,035	\$816,361	+ 9.1%	\$802,310	\$847,438	+ 5.6%
Percent of List Price Received		96.4%	97.4%	+ 1.0%	96.5%	97.0%	+ 0.5%
Housing Affordability Index		66	57	- 13.6%	62	55	- 11.3%
Inventory of Homes for Sale		1,594	1,310	- 17.8%	—	—	—
Months Supply of Inventory		6.8	5.4	- 20.6%	—	—	—

Single Family Monthly Sales Volume

September 2018



Area Name	September 2018			August 2018			September 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	9	\$10,097,750	\$1,025,000	9	\$8,027,250	\$850,000	4	\$5,040,000	\$1,045,000
Hana	0	--	--	4	\$2,900,000	\$750,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$6,150,000	\$1,950,000	2	\$5,450,000	\$2,725,000	1	\$1,110,000	\$1,110,000
Kahakuloa	1	\$860,000	\$860,000	0	--	--	0	--	--
Kahului	6	\$4,019,000	\$690,000	7	\$4,776,000	\$679,000	16	\$9,331,000	\$597,500
Kapalua	1	\$2,680,000	\$2,680,000	1	\$1,970,000	\$1,970,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	9	\$6,867,000	\$798,000	20	\$21,199,000	\$731,000	12	\$12,849,000	\$797,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	5	\$6,180,000	\$1,025,000	8	\$7,912,645	\$810,073	3	\$2,274,000	\$850,000
Lahaina	3	\$2,550,000	\$820,000	2	\$2,080,750	\$1,040,375	2	\$2,622,000	\$1,311,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	7	\$4,346,100	\$600,000	5	\$3,270,000	\$575,000	6	\$3,869,000	\$657,000
Maui Meadows	2	\$2,294,000	\$1,147,000	1	\$815,000	\$815,000	3	\$4,204,300	\$980,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	3	\$2,116,000	\$660,000	5	\$4,943,500	\$1,150,000	1	\$714,000	\$714,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$1,658,000	\$1,658,000	6	\$4,799,500	\$696,750	5	\$3,962,500	\$696,000
Spreckelsville/Paia/Kuau	2	\$1,237,000	\$618,500	0	--	--	2	\$16,747,000	\$8,373,500
Wailea/Makena	3	\$4,182,000	\$1,285,000	2	\$2,890,000	\$1,445,000	1	\$1,500,000	\$1,500,000
Wailuku	24	\$15,060,905	\$654,500	26	\$18,887,481	\$697,128	22	\$14,050,546	\$618,850
Lanai	1	\$450,000	\$450,000	2	\$840,000	\$420,000	2	\$940,000	\$470,000
Molokai	0	--	--	9	\$3,359,400	\$309,900	1	\$270,000	\$270,000
All MLS	80	\$70,747,755	\$754,248	109	\$94,120,526	\$700,000	81	\$79,483,346	\$650,000

Condominium Monthly Sales Volume

September 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	September 2018			August 2018			September 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	14	\$11,289,000	\$640,000	18	\$20,673,000	\$895,000	13	\$14,820,400	\$904,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	1	\$110,000	\$110,000	2	\$400,000	\$200,000	3	\$290,000	\$92,000
Kapalua	1	\$8,950,000	\$8,950,000	3	\$9,355,000	\$3,810,000	5	\$5,700,000	\$950,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	46	\$21,262,899	\$405,500	53	\$26,496,500	\$419,000	42	\$18,587,650	\$365,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	7	\$4,118,305	\$625,000	9	\$5,905,500	\$477,500	6	\$3,203,000	\$552,000
Maalaea	3	\$1,389,900	\$540,000	4	\$2,177,500	\$586,250	8	\$2,260,700	\$250,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	18	\$6,444,855	\$346,500	32	\$17,914,995	\$485,000	19	\$8,436,000	\$355,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$470,000	\$470,000
Spreckelsville/Paia/Kuau	0	--	--	1	\$350,000	\$350,000	0	--	--
Wailea/Makena	13	\$30,369,320	\$1,484,570	19	\$33,327,145	\$1,101,217	8	\$20,306,969	\$1,687,500
Wailuku	15	\$6,437,325	\$509,850	7	\$2,920,825	\$474,000	16	\$5,820,314	\$404,500
Lanai	2	\$4,950,000	\$2,475,000	0	--	--	2	\$257,000	\$128,500
Molokai	1	\$102,500	\$102,500	0	--	--	3	\$654,000	\$250,000
All MLS	121	\$95,424,104	\$501,000	148	\$119,520,465	\$504,998	126	\$80,806,033	\$423,750

Land Monthly Sales Volume

September 2018



Area Name	September 2018			August 2018			September 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$2,306,650	\$515,825	5	\$2,635,000	\$485,000	3	\$1,080,000	\$365,000
Hana	0	--	--	1	\$450,000	\$450,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	1	\$370,000	\$370,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	1	\$2,000,000	\$2,000,000	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$2,075,000	\$525,000	1	\$830,500	\$830,500	0	--	--
Lahaina	1	\$795,000	\$795,000	1	\$2,400,000	\$2,400,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$425,000	\$425,000	0	--	--	5	\$3,717,300	\$746,800
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$350,000	\$350,000	6	\$2,032,200	\$334,400
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	1	\$510,000	\$510,000	1	\$500,000	\$500,000
Wailuku	1	\$310,000	\$310,000	2	\$615,000	\$307,500	2	\$319,000	\$159,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$985,000	\$985,000	2	\$490,000	\$245,000	0	--	--
All MLS	11	\$6,896,650	\$525,000	15	\$10,280,500	\$460,000	18	\$8,018,500	\$367,500

Single Family Sales – Year to Date

September 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-18 YTD Sales	Sep-17 YTD Sales	Unit Change	Percent Change	Sep-18 YTD Average	Sep-17 YTD Average	Dollar Change	Percent Change	Sep-18 YTD Median	Sep-17 YTD Median	Dollar Change	Percent Change	Sep-18 YTD Volume	Sep-17 YTD Volume	Dollar Change	Percent Change
Haiku	68	64	+4	+6.3%	\$931,419	\$879,530	+\$51,889	+5.9%	\$822,500	\$744,500	+\$78,000	+10.5%	\$63,336,500	\$56,289,944	+\$7,046,556	+12.5%
Hana	16	7	+9	+128.6%	\$1,016,250	\$1,438,226	-\$421,976	-29.3%	\$747,500	\$997,083	-\$249,583	-25.0%	\$16,259,995	\$10,067,583	+\$6,192,412	+61.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	29	18	+11	+61.1%	\$2,111,386	\$2,006,514	+\$104,872	+5.2%	\$1,774,500	\$1,700,000	+\$74,500	+4.4%	\$61,230,202	\$36,117,250	+\$25,112,952	+69.5%
Kahakuloa	2	1	+1	+100.0%	\$875,000	\$575,000	+\$300,000	+52.2%	\$875,000	\$575,000	+\$300,000	+52.2%	\$1,750,000	\$575,000	+\$1,175,000	+204.3%
Kahului	111	112	-1	-0.9%	\$682,579	\$602,296	+\$80,283	+13.3%	\$680,000	\$597,000	+\$83,000	+13.9%	\$75,766,240	\$67,457,122	+\$8,309,118	+12.3%
Kapalua	8	6	+2	+33.3%	\$3,867,913	\$2,587,500	+\$1,280,413	+49.5%	\$2,840,000	\$2,487,500	+\$352,500	+14.2%	\$30,943,300	\$15,525,000	+\$15,418,300	+99.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	134	138	-4	-2.9%	\$989,564	\$939,504	+\$50,061	+5.3%	\$687,013	\$707,000	-\$19,988	-2.8%	\$132,601,592	\$129,651,499	+\$2,950,093	+2.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	53	64	-11	-17.2%	\$1,106,009	\$1,037,542	+\$68,467	+6.6%	\$975,000	\$849,500	+\$125,500	+14.8%	\$58,618,494	\$66,402,700	-\$7,784,206	-11.7%
Lahaina	47	50	-3	-6.0%	\$1,696,663	\$1,684,676	+\$11,987	+0.7%	\$820,000	\$1,334,500	-\$514,500	-38.6%	\$79,743,150	\$84,233,798	-\$4,490,648	-5.3%
Maalaea	1	0	+1	--	\$2,000,000	--	--	--	\$2,000,000	--	--	--	\$2,000,000	\$0	+\$2,000,000	--
Makawao/Olinda/Haliimaile	43	40	+3	+7.5%	\$720,687	\$802,288	-\$81,600	-10.2%	\$610,000	\$634,500	-\$24,500	-3.9%	\$30,989,557	\$32,091,514	-\$1,101,957	-3.4%
Maui Meadows	26	25	+1	+4.0%	\$1,218,062	\$1,346,277	-\$128,216	-9.5%	\$1,335,000	\$1,265,000	+\$70,000	+5.5%	\$31,669,600	\$33,656,930	-\$1,987,330	-5.9%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	25	34	-9	-26.5%	\$1,042,380	\$914,866	+\$127,514	+13.9%	\$900,000	\$847,500	+\$52,500	+6.2%	\$26,059,500	\$31,105,444	-\$5,045,944	-16.2%
Olowalu	1	1	0	0.0%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%
Pukalani	31	37	-6	-16.2%	\$779,329	\$753,115	+\$26,214	+3.5%	\$725,000	\$675,000	+\$50,000	+7.4%	\$24,159,200	\$27,865,250	-\$3,706,050	-13.3%
Spreckelsville/Paia/Kuau	19	17	+2	+11.8%	\$1,098,178	\$2,480,500	-\$1,382,322	-55.7%	\$615,000	\$865,000	-\$250,000	-28.9%	\$20,865,375	\$42,168,500	-\$21,303,125	-50.5%
Wailea/Makena	27	22	+5	+22.7%	\$3,337,704	\$4,647,500	-\$1,309,796	-28.2%	\$1,800,000	\$2,822,500	-\$1,022,500	-36.2%	\$90,118,000	\$102,245,000	-\$12,127,000	-11.9%
Wailuku	198	153	+45	+29.4%	\$648,080	\$641,814	+\$6,266	+1.0%	\$650,000	\$615,000	+\$35,000	+5.7%	\$128,319,839	\$98,197,522	+\$30,122,317	+30.7%
Lanai	15	18	-3	-16.7%	\$567,867	\$399,222	+\$168,644	+42.2%	\$475,000	\$380,000	+\$95,000	+25.0%	\$8,518,000	\$7,186,000	+\$1,332,000	+18.5%
Molokai	25	19	+6	+31.6%	\$520,351	\$483,535	+\$36,816	+7.6%	\$350,000	\$352,000	-\$2,000	-0.6%	\$13,008,769	\$9,187,160	+\$3,821,609	+41.6%
All MLS	879	826	+53	+6.4%	\$1,020,839	\$1,030,054	-\$9,215	-0.9%	\$700,000	\$700,000	\$0	0.0%	\$897,317,313	\$850,824,716	+\$46,492,597	+5.5%

Total Condominium Sales – Year to Date

September 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-18 YTD Sales	Sep-17 YTD Sales	Unit Change	Percent Change	Sep-18 YTD Average	Sep-17 YTD Average	Dollar Change	Percent Change	Sep-18 YTD Median	Sep-17 YTD Median	Dollar Change	Percent Change	Sep-18 YTD Volume	Sep-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	133	89	+44	+49.4%	\$1,057,289	\$1,082,399	-\$25,111	-2.3%	\$815,000	\$780,000	+\$35,000	+4.5%	\$140,619,387	\$96,333,540	+\$44,285,847	+46.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	23	29	-6	-20.7%	\$153,957	\$123,596	+\$30,361	+24.6%	\$120,750	\$95,000	+\$25,750	+27.1%	\$3,541,000	\$3,584,280	-\$43,280	-1.2%
Kapalua	39	40	-1	-2.5%	\$2,137,488	\$1,817,847	+\$319,641	+17.6%	\$1,031,250	\$925,000	+\$106,251	+11.5%	\$83,362,038	\$72,713,899	+\$10,648,139	+14.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	472	404	+68	+16.8%	\$484,145	\$471,310	+\$12,835	+2.7%	\$407,000	\$379,000	+\$28,000	+7.4%	\$228,516,450	\$190,409,112	+\$38,107,338	+20.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	64	62	+2	+3.2%	\$615,224	\$512,585	+\$102,639	+20.0%	\$515,000	\$482,500	+\$32,500	+6.7%	\$39,374,331	\$31,780,255	+\$7,594,076	+23.9%
Maalaea	37	34	+3	+8.8%	\$442,457	\$365,256	+\$77,201	+21.1%	\$430,000	\$314,300	+\$115,700	+36.8%	\$16,370,900	\$12,418,700	+\$3,952,200	+31.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	193	165	+28	+17.0%	\$482,770	\$452,480	+\$30,290	+6.7%	\$430,000	\$410,000	+\$20,000	+4.9%	\$93,174,644	\$74,659,204	+\$18,515,440	+24.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	8	-3	-37.5%	\$607,200	\$581,625	+\$25,575	+4.4%	\$601,000	\$599,000	+\$2,000	+0.3%	\$3,036,000	\$4,653,000	-\$1,617,000	-34.8%
Spreckelsville/Paia/Kuau	3	0	+3	--	\$365,667	--	--	--	\$372,000	--	--	--	\$1,097,000	\$0	+\$1,097,000	--
Wailea/Makena	179	105	+74	+70.5%	\$1,556,625	\$1,751,918	-\$195,293	-11.1%	\$1,150,000	\$1,150,000	\$0	0.0%	\$278,635,799	\$183,951,367	+\$94,684,432	+51.5%
Wailuku	118	94	+24	+25.5%	\$392,209	\$370,879	+\$21,330	+5.8%	\$410,000	\$378,750	+\$31,250	+8.3%	\$46,280,692	\$34,862,661	+\$11,418,031	+32.8%
Lanai	2	6	-4	-66.7%	\$2,475,000	\$527,417	+\$1,947,583	+369.3%	\$2,475,000	\$492,500	+\$1,982,500	+402.5%	\$4,950,000	\$3,164,500	+\$1,785,500	+56.4%
Molokai	9	13	-4	-30.8%	\$148,333	\$150,173	-\$1,840	-1.2%	\$140,000	\$113,000	+\$27,000	+23.9%	\$1,335,000	\$1,952,250	-\$617,250	-31.6%
All MLS	1,277	1,050	+227	+21.6%	\$736,330	\$677,374	+\$58,956	+8.7%	\$499,000	\$448,000	+\$51,000	+11.4%	\$940,293,241	\$711,242,768	+\$229,050,473	+32.2%

Fee Simple Condominium Sales – Year to Date

September 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-18 YTD Sales	Sep-17 YTD Sales	Unit Change	Percent Change	Sep-18 YTD Average	Sep-17 YTD Average	Dollar Change	Percent Change	Sep-18 YTD Median	Sep-17 YTD Median	Dollar Change	Percent Change	Sep-18 YTD Volume	Sep-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	118	77	+41	+53.2%	\$1,147,783	\$1,203,747	-\$55,964	-4.6%	\$877,500	\$900,000	-\$22,500	-2.5%	\$135,438,387	\$92,688,540	+\$42,749,847	+46.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	23	29	-6	-20.7%	\$153,957	\$123,596	+\$30,361	+24.6%	\$120,750	\$95,000	+\$25,750	+27.1%	\$3,541,000	\$3,584,280	-\$43,280	-1.2%
Kapalua	39	40	-1	-2.5%	\$2,137,488	\$1,817,847	+\$319,641	+17.6%	\$1,031,250	\$925,000	+\$106,251	+11.5%	\$83,362,038	\$72,713,899	+\$10,648,139	+14.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	466	396	+70	+17.7%	\$485,123	\$475,050	+\$10,073	+2.1%	\$407,000	\$383,000	+\$24,000	+6.3%	\$226,067,150	\$188,119,612	+\$37,947,538	+20.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	59	60	-1	-1.7%	\$653,309	\$524,189	+\$129,119	+24.6%	\$525,000	\$496,500	+\$28,500	+5.7%	\$38,545,205	\$31,451,355	+\$7,093,850	+22.6%
Maalaea	26	27	-1	-3.7%	\$508,923	\$391,219	+\$117,705	+30.1%	\$535,000	\$395,000	+\$140,000	+35.4%	\$13,232,000	\$10,562,900	+\$2,669,100	+25.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	169	135	+34	+25.2%	\$500,914	\$485,564	+\$15,350	+3.2%	\$445,000	\$440,000	+\$5,000	+1.1%	\$84,654,539	\$65,551,200	+\$19,103,339	+29.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	8	-3	-37.5%	\$607,200	\$581,625	+\$25,575	+4.4%	\$601,000	\$599,000	+\$2,000	+0.3%	\$3,036,000	\$4,653,000	-\$1,617,000	-34.8%
Spreckelsville/Paia/Kuau	3	0	+3	--	\$365,667	--	--	--	\$372,000	--	--	--	\$1,097,000	\$0	+\$1,097,000	--
Wailea/Makena	179	105	+74	+70.5%	\$1,556,625	\$1,751,918	-\$195,293	-11.1%	\$1,150,000	\$1,150,000	\$0	0.0%	\$278,635,799	\$183,951,367	+\$94,684,432	+51.5%
Wailuku	118	94	+24	+25.5%	\$392,209	\$370,879	+\$21,330	+5.8%	\$410,000	\$378,750	+\$31,250	+8.3%	\$46,280,692	\$34,862,661	+\$11,418,031	+32.8%
Lanai	2	6	-4	-66.7%	\$2,475,000	\$527,417	+\$1,947,583	+369.3%	\$2,475,000	\$492,500	+\$1,982,500	+402.5%	\$4,950,000	\$3,164,500	+\$1,785,500	+56.4%
Molokai	8	11	-3	-27.3%	\$160,125	\$165,114	-\$4,989	-3.0%	\$149,000	\$119,250	+\$29,750	+24.9%	\$1,281,000	\$1,816,250	-\$535,250	-29.5%
All MLS	1,215	989	+226	+22.9%	\$757,301	\$701,597	+\$55,704	+7.9%	\$507,350	\$470,000	+\$37,350	+7.9%	\$920,120,810	\$693,879,564	+\$226,241,246	+32.6%

Leasehold Condominium Sales – Year to Date

September 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-18 YTD Sales	Sep-17 YTD Sales	Unit Change	Percent Change	Sep-18 YTD Average	Sep-17 YTD Average	Dollar Change	Percent Change	Sep-18 YTD Median	Sep-17 YTD Median	Dollar Change	Percent Change	Sep-18 YTD Volume	Sep-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	15	12	+3	+25.0%	\$345,400	\$303,750	+\$41,650	+13.7%	\$275,000	\$270,000	+\$5,000	+1.9%	\$5,181,000	\$3,645,000	+\$1,536,000	+42.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	8	-2	-25.0%	\$408,217	\$286,188	+\$122,029	+42.6%	\$433,750	\$241,250	+\$192,500	+79.8%	\$2,449,300	\$2,289,500	+\$159,800	+7.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	2	+3	+150.0%	\$165,825	\$164,450	+\$1,375	+0.8%	\$165,000	\$164,450	+\$550	+0.3%	\$829,126	\$328,900	+\$500,226	+152.1%
Maalaea	11	7	+4	+57.1%	\$285,355	\$265,114	+\$20,240	+7.6%	\$265,000	\$290,000	-\$25,000	-8.6%	\$3,138,900	\$1,855,800	+\$1,283,100	+69.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	24	30	-6	-20.0%	\$355,004	\$303,600	+\$51,404	+16.9%	\$157,500	\$141,875	+\$15,625	+11.0%	\$8,520,105	\$9,108,004	-\$587,899	-6.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	2	-1	-50.0%	\$54,000	\$68,000	-\$14,000	-20.6%	\$54,000	\$68,000	-\$14,000	-20.6%	\$54,000	\$136,000	-\$82,000	-60.3%
All MLS	62	61	+1	+1.6%	\$325,362	\$284,643	+\$40,719	+14.3%	\$252,500	\$211,000	+\$41,500	+19.7%	\$20,172,431	\$17,363,204	+\$2,809,227	+16.2%

Land Sales – Year to Date

September 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-18 YTD Sales	Sep-17 YTD Sales	Unit Change	Percent Change	Sep-18 YTD Average	Sep-17 YTD Average	Dollar Change	Percent Change	Sep-18 YTD Median	Sep-17 YTD Median	Dollar Change	Percent Change	Sep-18 YTD Volume	Sep-17 YTD Volume	Dollar Change	Percent Change
Haiku	46	24	+22	+91.7%	\$575,577	\$522,528	+\$53,049	+10.2%	\$475,000	\$405,000	+\$70,000	+17.3%	\$26,476,550	\$12,540,668	+\$13,935,882	+111.1%
Hana	7	7	0	0.0%	\$456,429	\$321,429	+\$135,000	+42.0%	\$450,000	\$325,000	+\$125,000	+38.5%	\$3,195,000	\$2,250,000	+\$945,000	+42.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	12	-7	-58.3%	\$693,950	\$669,000	+\$24,950	+3.7%	\$812,250	\$643,500	+\$168,750	+26.2%	\$3,469,750	\$8,028,000	-\$4,558,250	-56.8%
Kahakuloa	0	1	-1	-100.0%	--	\$467,500	--	--	--	\$467,500	--	--	\$0	\$467,500	-\$467,500	-100.0%
Kahului	1	3	-2	-66.7%	\$2,195,000	\$291,667	+\$1,903,333	+652.6%	\$2,195,000	\$315,000	+\$1,880,000	+596.8%	\$2,195,000	\$875,000	+\$1,320,000	+150.9%
Kapalua	0	4	-4	-100.0%	--	\$1,032,250	--	--	--	\$1,007,000	--	--	\$0	\$4,129,000	-\$4,129,000	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	9	6	+3	+50.0%	\$824,444	\$650,667	+\$173,778	+26.7%	\$505,000	\$473,500	+\$31,500	+6.7%	\$7,420,000	\$3,904,000	+\$3,516,000	+90.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	28	9	+19	+211.1%	\$620,448	\$539,000	+\$81,448	+15.1%	\$587,500	\$465,000	+\$122,500	+26.3%	\$17,372,550	\$4,851,000	+\$12,521,550	+258.1%
Lahaina	11	5	+6	+120.0%	\$1,320,136	\$1,027,800	+\$292,336	+28.4%	\$1,500,000	\$1,165,000	+\$335,000	+28.8%	\$14,521,500	\$5,139,000	+\$9,382,500	+182.6%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	4	10	-6	-60.0%	\$639,725	\$559,230	+\$80,495	+14.4%	\$651,950	\$507,500	+\$144,450	+28.5%	\$2,558,900	\$5,592,300	-\$3,033,400	-54.2%
Maui Meadows	1	2	-1	-50.0%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$902,500	-\$177,500	-19.7%
Nahiku	2	0	+2	--	\$323,000	--	--	--	\$323,000	--	--	--	\$646,000	\$0	+\$646,000	--
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$765,000	--	--	--	\$765,000	--	--	\$0	\$1,530,000	-\$1,530,000	-100.0%
Olowalu	1	1	0	0.0%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%
Pukalani	4	46	-42	-91.3%	\$341,750	\$329,451	+\$12,299	+3.7%	\$362,500	\$326,650	+\$35,850	+11.0%	\$1,367,000	\$15,154,740	-\$13,787,740	-91.0%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%
Wailea/Makena	5	2	+3	+150.0%	\$6,192,000	\$512,500	+\$5,679,500	+1,108.2%	\$7,200,000	\$512,500	+\$6,687,500	+1,304.9%	\$30,960,000	\$1,025,000	+\$29,935,000	+2,920.5%
Wailuku	18	22	-4	-18.2%	\$378,574	\$363,890	+\$14,684	+4.0%	\$312,500	\$305,000	+\$7,500	+2.5%	\$6,814,325	\$8,005,574	-\$1,191,249	-14.9%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	17	12	+5	+41.7%	\$226,994	\$155,200	+\$71,794	+46.3%	\$190,000	\$102,250	+\$87,750	+85.8%	\$3,858,900	\$1,862,400	+\$1,996,500	+107.2%
All MLS	160	169	-9	-5.3%	\$781,597	\$465,424	+\$316,173	+67.9%	\$475,000	\$358,000	+\$117,000	+32.7%	\$125,055,475	\$78,656,682	+\$46,398,793	+59.0%