

Single Family Sales – Year to Date

July 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-18 YTD Sales	Jul-17 YTD Sales	Unit Change	Percent Change	Jul-18 YTD Average	Jul-17 YTD Average	Dollar Change	Percent Change	Jul-18 YTD Median	Jul-17 YTD Median	Dollar Change	Percent Change	Jul-18 YTD Volume	Jul-17 YTD Volume	Dollar Change	Percent Change
Haiku	50	50	0	0.0%	\$904,230	\$870,674	+\$33,556	+3.9%	\$770,000	\$744,500	+\$25,500	+3.4%	\$45,211,500	\$43,533,694	+\$1,677,806	+3.9%
Hana	12	6	+6	+100.0%	\$1,113,333	\$1,642,931	-\$529,598	-32.2%	\$742,500	\$1,148,542	-\$406,042	-35.4%	\$13,359,995	\$9,857,583	+\$3,502,412	+35.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	24	13	+11	+84.6%	\$2,067,925	\$1,975,942	+\$91,983	+4.7%	\$1,762,250	\$1,650,000	+\$112,250	+6.8%	\$49,630,202	\$25,687,250	+\$23,942,952	+93.2%
Kahakuloa	1	1	0	0.0%	\$890,000	\$575,000	+\$315,000	+54.8%	\$890,000	\$575,000	+\$315,000	+54.8%	\$890,000	\$575,000	+\$315,000	+54.8%
Kahului	98	85	+13	+15.3%	\$683,380	\$592,896	+\$90,484	+15.3%	\$679,500	\$590,000	+\$89,500	+15.2%	\$66,971,240	\$50,396,122	+\$16,575,118	+32.9%
Kapalua	6	3	+3	+100.0%	\$4,382,217	\$2,566,667	+\$1,815,550	+70.7%	\$3,000,025	\$2,400,000	+\$600,025	+25.0%	\$26,293,300	\$7,700,000	+\$18,593,300	+241.5%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	105	111	-6	-5.4%	\$995,577	\$956,228	+\$39,350	+4.1%	\$675,000	\$710,899	-\$35,899	-5.0%	\$104,535,592	\$106,141,259	-\$1,605,667	-1.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	40	56	-16	-28.6%	\$1,113,146	\$1,039,816	+\$73,330	+7.1%	\$987,000	\$847,000	+\$140,000	+16.5%	\$44,525,849	\$58,229,700	-\$13,703,851	-23.5%
Lahaina	42	39	+3	+7.7%	\$1,788,390	\$1,709,174	+\$79,216	+4.6%	\$835,000	\$1,349,000	-\$514,000	-38.1%	\$75,112,400	\$66,657,798	+\$8,454,602	+12.7%
Maalaea	1	0	+1	--	\$2,000,000	--	--	--	\$2,000,000	--	--	--	\$2,000,000	\$0	+\$2,000,000	--
Makawao/Olinda/Haliimaile	31	32	-1	-3.1%	\$753,982	\$852,329	-\$98,346	-11.5%	\$670,950	\$641,250	+\$29,700	+4.6%	\$23,373,457	\$27,274,514	-\$3,901,057	-14.3%
Maui Meadows	23	16	+7	+43.8%	\$1,241,765	\$1,449,461	-\$207,696	-14.3%	\$1,341,000	\$1,325,000	+\$16,000	+1.2%	\$28,560,600	\$23,191,380	+\$5,369,220	+23.2%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	17	26	-9	-34.6%	\$1,117,647	\$930,548	+\$187,099	+20.1%	\$948,000	\$881,500	+\$66,500	+7.5%	\$19,000,000	\$24,194,244	-\$5,194,244	-21.5%
Olowalu	1	0	+1	--	\$1,360,000	--	--	--	\$1,360,000	--	--	--	\$1,360,000	\$0	+\$1,360,000	--
Pukalani	24	29	-5	-17.2%	\$737,571	\$701,888	+\$35,683	+5.1%	\$727,500	\$675,000	+\$52,500	+7.8%	\$17,701,700	\$20,354,750	-\$2,653,050	-13.0%
Spreckelsville/Paia/Kuau	17	13	+4	+30.8%	\$1,154,610	\$1,576,654	-\$422,044	-26.8%	\$615,000	\$750,000	-\$135,000	-18.0%	\$19,628,375	\$20,496,500	-\$868,125	-4.2%
Wailea/Makena	22	21	+1	+4.8%	\$3,774,818	\$4,797,381	-\$1,022,563	-21.3%	\$2,315,000	\$3,250,000	-\$935,000	-28.8%	\$83,046,000	\$100,745,000	-\$17,699,000	-17.6%
Wailuku	147	113	+34	+30.1%	\$637,629	\$638,227	-\$598	-0.1%	\$642,773	\$612,000	+\$30,773	+5.0%	\$93,731,453	\$72,119,652	+\$21,611,801	+30.0%
Lanai	12	12	0	0.0%	\$602,333	\$398,750	+\$203,583	+51.1%	\$510,000	\$380,000	+\$130,000	+34.2%	\$7,228,000	\$4,785,000	+\$2,443,000	+51.1%
Molokai	15	13	+2	+15.4%	\$627,425	\$557,320	+\$70,105	+12.6%	\$382,000	\$460,000	-\$78,000	-17.0%	\$9,411,369	\$7,245,160	+\$2,166,209	+29.9%
All MLS	688	639	+49	+7.7%	\$1,063,330	\$1,047,237	+\$16,093	+1.5%	\$699,750	\$705,000	-\$5,250	-0.7%	\$731,571,032	\$669,184,606	+\$62,386,426	+9.3%

Total Condominium Sales – Year to Date

July 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-18 YTD Sales	Jul-17 YTD Sales	Unit Change	Percent Change	Jul-18 YTD Average	Jul-17 YTD Average	Dollar Change	Percent Change	Jul-18 YTD Median	Jul-17 YTD Median	Dollar Change	Percent Change	Jul-18 YTD Volume	Jul-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	101	66	+35	+53.0%	\$1,075,816	\$1,129,898	-\$54,082	-4.8%	\$829,000	\$812,500	+\$16,500	+2.0%	\$108,657,387	\$74,573,240	+\$34,084,147	+45.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	20	18	+2	+11.1%	\$151,550	\$121,938	+\$29,612	+24.3%	\$120,175	\$95,000	+\$25,175	+26.5%	\$3,031,000	\$2,194,880	+\$836,120	+38.1%
Kapalua	35	30	+5	+16.7%	\$1,858,773	\$1,840,460	+\$18,313	+1.0%	\$966,500	\$925,000	+\$41,501	+4.5%	\$65,057,038	\$55,213,799	+\$9,843,239	+17.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	372	313	+59	+18.8%	\$484,629	\$481,712	+\$2,917	+0.6%	\$406,250	\$383,000	+\$23,250	+6.1%	\$180,282,051	\$150,775,834	+\$29,506,217	+19.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	48	51	-3	-5.9%	\$611,469	\$512,319	+\$99,151	+19.4%	\$509,700	\$440,000	+\$69,700	+15.8%	\$29,350,526	\$26,128,255	+\$3,222,271	+12.3%
Maalaea	30	23	+7	+30.4%	\$426,783	\$374,483	+\$52,301	+14.0%	\$422,500	\$323,600	+\$98,900	+30.6%	\$12,803,500	\$8,613,100	+\$4,190,400	+48.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	143	132	+11	+8.3%	\$481,222	\$461,119	+\$20,103	+4.4%	\$430,500	\$425,000	+\$5,500	+1.3%	\$68,814,794	\$60,867,704	+\$7,947,090	+13.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	7	-2	-28.6%	\$607,200	\$597,571	+\$9,629	+1.6%	\$601,000	\$618,000	-\$17,000	-2.8%	\$3,036,000	\$4,183,000	-\$1,147,000	-27.4%
Spreckelsville/Paia/Kuau	2	0	+2	--	\$373,500	--	--	--	\$373,500	--	--	--	\$747,000	\$0	+\$747,000	--
Wailea/Makena	147	92	+55	+59.8%	\$1,462,172	\$1,646,352	-\$184,180	-11.2%	\$1,150,000	\$1,075,000	+\$75,000	+7.0%	\$214,939,334	\$151,464,398	+\$63,474,936	+41.9%
Wailuku	96	68	+28	+41.2%	\$384,610	\$380,239	+\$4,371	+1.1%	\$386,784	\$396,017	-\$9,234	-2.3%	\$36,922,542	\$25,856,272	+\$11,066,270	+42.8%
Lanai	0	4	-4	-100.0%	--	\$726,875	--	--	--	\$895,000	--	--	\$0	\$2,907,500	-\$2,907,500	-100.0%
Molokai	8	9	-1	-11.1%	\$154,063	\$133,972	+\$20,090	+15.0%	\$149,000	\$110,000	+\$39,000	+35.5%	\$1,232,500	\$1,205,750	+\$26,750	+2.2%
All MLS	1,007	814	+193	+23.7%	\$719,835	\$693,788	+\$26,046	+3.8%	\$496,000	\$472,500	+\$23,500	+5.0%	\$724,873,672	\$564,743,732	+\$160,129,940	+28.4%

Land Sales – Year to Date

July 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-18 YTD Sales	Jul-17 YTD Sales	Unit Change	Percent Change	Jul-18 YTD Average	Jul-17 YTD Average	Dollar Change	Percent Change	Jul-18 YTD Median	Jul-17 YTD Median	Dollar Change	Percent Change	Jul-18 YTD Volume	Jul-17 YTD Volume	Dollar Change	Percent Change
Haiku	37	20	+17	+85.0%	\$582,024	\$553,033	+\$28,991	+5.2%	\$475,000	\$443,250	+\$31,750	+7.2%	\$21,534,900	\$11,060,668	+\$10,474,232	+94.7%
Hana	6	6	0	0.0%	\$457,500	\$351,667	+\$105,833	+30.1%	\$417,500	\$375,000	+\$42,500	+11.3%	\$2,745,000	\$2,110,000	+\$635,000	+30.1%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	11	-6	-54.5%	\$693,950	\$696,182	-\$2,232	-0.3%	\$812,250	\$762,000	+\$50,250	+6.6%	\$3,469,750	\$7,658,000	-\$4,188,250	-54.7%
Kahakuloa	0	1	-1	-100.0%	--	\$467,500	--	--	--	\$467,500	--	--	\$0	\$467,500	-\$467,500	-100.0%
Kahului	1	2	-1	-50.0%	\$2,195,000	\$280,000	+\$1,915,000	+683.9%	\$2,195,000	\$280,000	+\$1,915,000	+683.9%	\$2,195,000	\$560,000	+\$1,635,000	+292.0%
Kapalua	0	3	-3	-100.0%	--	\$909,667	--	--	--	\$715,000	--	--	\$0	\$2,729,000	-\$2,729,000	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	8	6	+2	+33.3%	\$677,500	\$650,667	+\$26,833	+4.1%	\$457,500	\$473,500	-\$16,000	-3.4%	\$5,420,000	\$3,904,000	+\$1,516,000	+38.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	24	9	+15	+166.7%	\$602,794	\$539,000	+\$63,794	+11.8%	\$587,500	\$465,000	+\$122,500	+26.3%	\$14,467,050	\$4,851,000	+\$9,616,050	+198.2%
Lahaina	9	4	+5	+125.0%	\$1,258,500	\$991,000	+\$267,500	+27.0%	\$1,500,000	\$932,500	+\$567,500	+60.9%	\$11,326,500	\$3,964,000	+\$7,362,500	+185.7%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	3	5	-2	-40.0%	\$711,300	\$375,000	+\$336,300	+89.7%	\$878,900	\$357,000	+\$521,900	+146.2%	\$2,133,900	\$1,875,000	+\$258,900	+13.8%
Maui Meadows	1	2	-1	-50.0%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$902,500	-\$177,500	-19.7%
Nahiku	2	0	+2	--	\$323,000	--	--	--	\$323,000	--	--	--	\$646,000	\$0	+\$646,000	--
Napili/Kahana/Honokowai	0	1	-1	-100.0%	--	\$330,000	--	--	--	\$330,000	--	--	\$0	\$330,000	-\$330,000	-100.0%
Olowalu	1	1	0	0.0%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%
Pukalani	3	29	-26	-89.7%	\$339,000	\$324,991	+\$14,009	+4.3%	\$375,000	\$319,650	+\$55,350	+17.3%	\$1,017,000	\$9,424,750	-\$8,407,750	-89.2%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%
Wailea/Makena	4	1	+3	+300.0%	\$7,612,500	\$525,000	+\$7,087,500	-1,350.0%	\$7,350,000	\$525,000	+\$6,825,000	-1,350.0%	\$30,450,000	\$525,000	+\$29,925,000	+5,700.0%
Wailuku	15	18	-3	-16.7%	\$392,622	\$348,532	+\$44,090	+12.7%	\$315,000	\$305,000	+\$10,000	+3.3%	\$5,889,325	\$6,273,575	-\$384,250	-6.1%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	14	12	+2	+16.7%	\$170,279	\$155,200	+\$15,079	+9.7%	\$132,500	\$102,250	+\$30,250	+29.6%	\$2,383,900	\$1,862,400	+\$521,500	+28.0%
All MLS	134	132	+2	+1.5%	\$805,062	\$461,344	+\$343,718	+74.5%	\$475,000	\$361,500	+\$113,500	+31.4%	\$107,878,325	\$60,897,393	+\$46,980,932	+77.1%