

Monthly Indicators



June 2018

Housing markets across the nation are most assuredly active this summer, and buyer competition is manifesting itself into several quick sales above asking price. While the strength of the U.S. economy has helped purchase offers pile up, the Fed recently increased the federal funds rate by 0.25 percent, marking the second rate hike this year and seventh since late 2015. Although the 30-year mortgage rate did not increase, buyers often react by locking in at the current rate ahead of assumed higher rates later. When this happens, accelerated price increases are possible, causing further strain on affordability.

New Listings decreased 28.0 percent for Single Family homes and 32.3 percent for Condominium homes. Pending Sales decreased 23.1 percent for Single Family homes but increased 8.1 percent for Condominium homes. Inventory decreased 18.3 percent for Single Family homes and 24.3 percent for Condominium homes.

Median Sales Price decreased 1.7 percent to \$727,500 for Single Family homes but increased 19.8 percent to \$515,000 for Condominium homes. Days on Market decreased 4.7 percent for Single Family homes but increased 9.9 percent for Condominium homes. Months Supply of Inventory decreased 15.9 percent for Single Family homes and 33.3 percent for Condominium homes.

Inventory may be persistently lower in year-over-year comparisons, and home prices are still more likely to rise than not, but sales and new listings may finish the summer on the upswing. The housing supply outlook in several markets is beginning to show an increase in new construction and a move by builders away from overstocked rental units to new developments for sale. These are encouraging signs in an already healthy marketplace.

Quick Facts

- 4.9%

Change in Number of
Closed Sales
All Properties

- 2.3%

Change in Number of
Median Sales Price
All Properties

- 20.6%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

Single Family Market Overview	2
Condominium Market Overview	3
New Listings	4
Pending Sales	5
Closed Sales	6
Days on Market Until Sale	7
Median Sales Price	8
Average Sales Price	9
Percent of List Price Received	10
Housing Affordability Index	11
Inventory of Homes for Sale	12
Months Supply of Inventory	13
All Properties Combined	14

Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	6-2017	6-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		157	113	- 28.0%	893	742	- 16.9%
Pending Sales		108	83	- 23.1%	641	586	- 8.6%
Closed Sales		120	84	- 30.0%	547	575	+ 5.1%
Days on Market Until Sale		170	162	- 4.7%	142	148	+ 4.2%
Median Sales Price		\$740,000	\$727,500	- 1.7%	\$705,000	\$690,000	- 2.1%
Average Sales Price		\$1,057,009	\$1,043,116	- 1.3%	\$1,037,270	\$1,054,362	+ 1.6%
Percent of List Price Received		96.8%	97.7%	+ 0.9%	96.9%	97.0%	+ 0.1%
Housing Affordability Index		48	46	- 4.2%	50	49	- 2.0%
Inventory of Homes for Sale		585	478	- 18.3%	—	—	—
Months Supply of Inventory		6.3	5.3	- 15.9%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condo properties only.



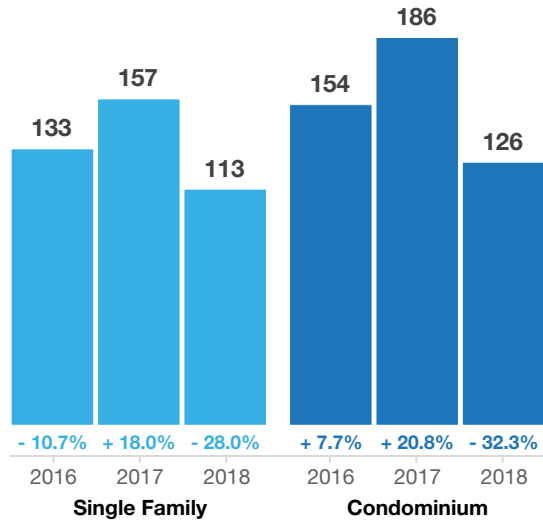
Key Metrics	Historical Sparkbars	6-2017	6-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		186	126	- 32.3%	1,021	965	- 5.5%
Pending Sales		111	120	+ 8.1%	778	870	+ 11.8%
Closed Sales		124	150	+ 21.0%	713	870	+ 22.0%
Days on Market Until Sale		142	156	+ 9.9%	151	154	+ 2.0%
Median Sales Price		\$430,000	\$515,000	+ 19.8%	\$475,000	\$495,000	+ 4.2%
Average Sales Price		\$719,692	\$727,906	+ 1.1%	\$679,476	\$721,323	+ 6.2%
Percent of List Price Received		96.7%	97.6%	+ 0.9%	96.7%	97.1%	+ 0.4%
Housing Affordability Index		82	65	- 20.7%	75	68	- 9.3%
Inventory of Homes for Sale		741	561	- 24.3%	—	—	—
Months Supply of Inventory		6.3	4.2	- 33.3%	—	—	—

New Listings

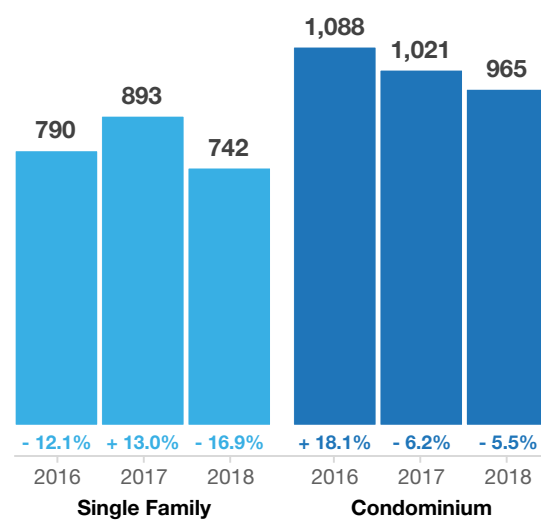
A count of the properties that have been newly listed on the market in a given month.



June

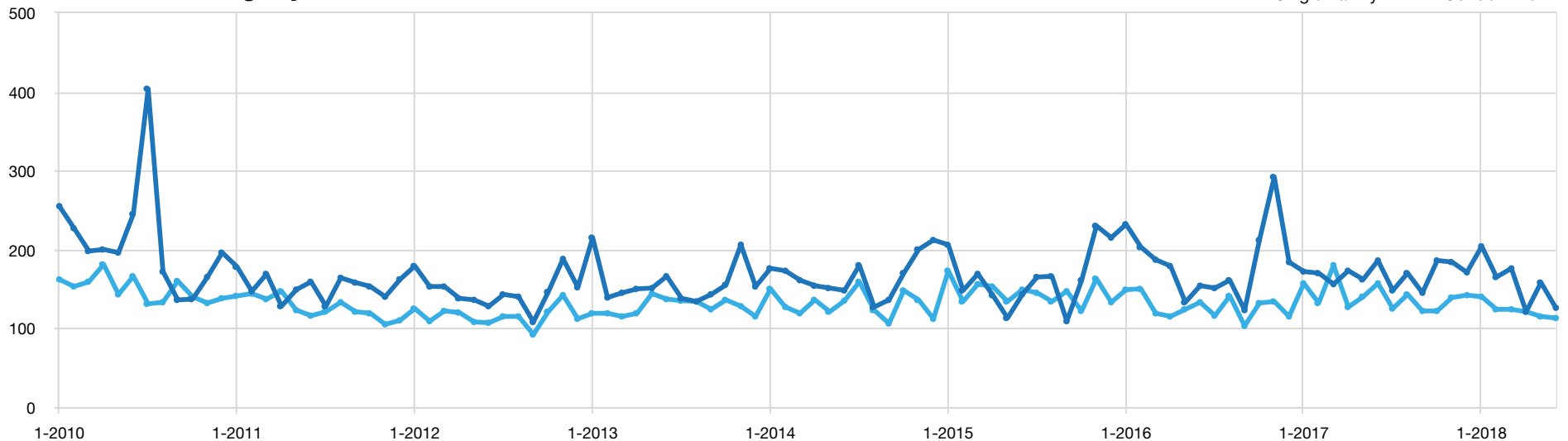


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	125	+ 7.8%	148	- 2.0%
Aug-2017	143	+ 1.4%	170	+ 5.6%
Sep-2017	122	+ 18.4%	145	+ 17.9%
Oct-2017	122	- 7.6%	186	- 12.3%
Nov-2017	139	+ 3.7%	184	- 37.0%
Dec-2017	142	+ 23.5%	171	- 7.1%
Jan-2018	140	- 10.8%	204	+ 18.6%
Feb-2018	124	- 6.1%	165	- 2.9%
Mar-2018	124	- 31.1%	176	+ 12.8%
Apr-2018	121	- 4.7%	121	- 30.1%
May-2018	115	- 17.9%	158	- 2.5%
Jun-2018	113	- 28.0%	126	- 32.3%
12-Month Avg	128	- 5.9%	163	- 8.9%

Historical New Listings by Month

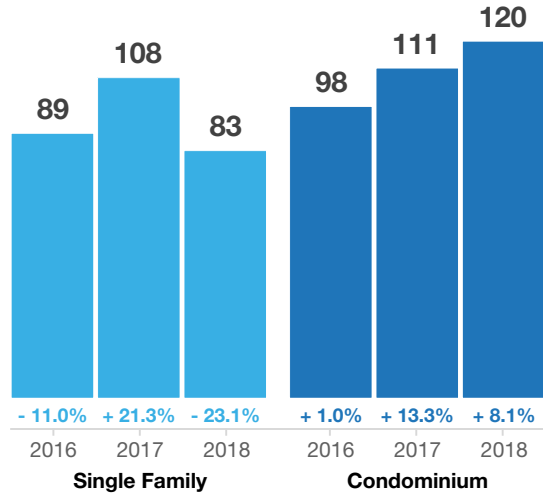


Pending Sales

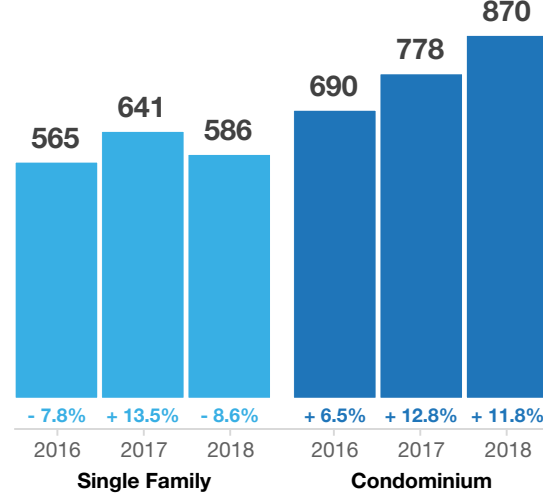
A count of the properties on which offers have been accepted in a given month.



June

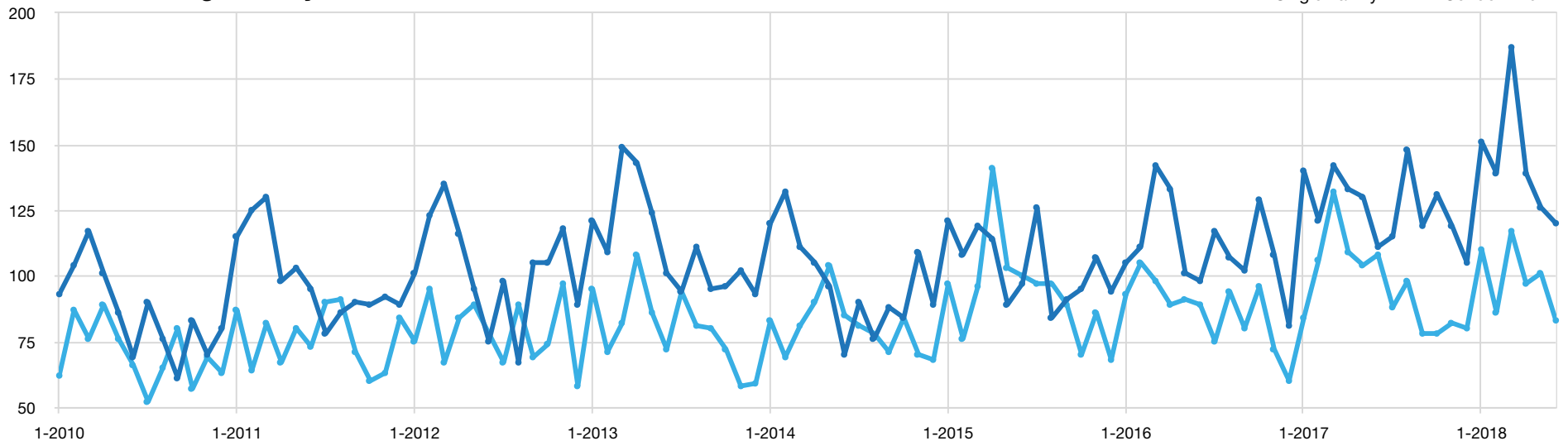


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	88	+ 17.3%	115	- 1.7%
Aug-2017	98	+ 4.3%	148	+ 38.3%
Sep-2017	78	- 2.5%	119	+ 16.7%
Oct-2017	78	- 18.8%	131	+ 1.6%
Nov-2017	82	+ 13.9%	119	+ 10.2%
Dec-2017	80	+ 33.3%	105	+ 29.6%
Jan-2018	110	+ 31.0%	151	+ 7.9%
Feb-2018	86	- 18.9%	139	+ 14.9%
Mar-2018	117	- 11.4%	187	+ 31.7%
Apr-2018	97	- 11.0%	139	+ 4.5%
May-2018	101	- 2.9%	126	- 3.1%
Jun-2018	83	- 23.1%	120	+ 8.1%
12-Month Avg	92	- 1.1%	133	+ 12.7%

Historical Pending Sales by Month

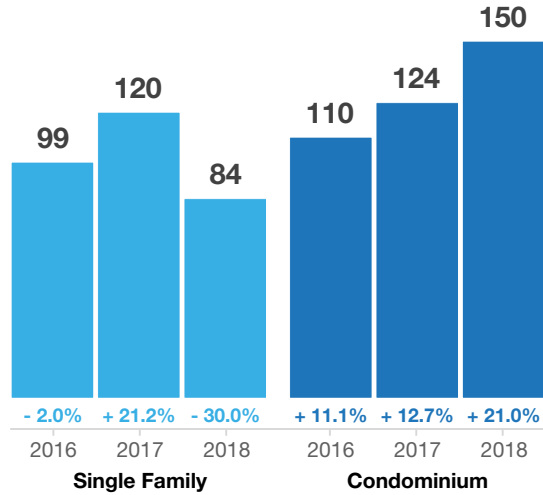


Closed Sales

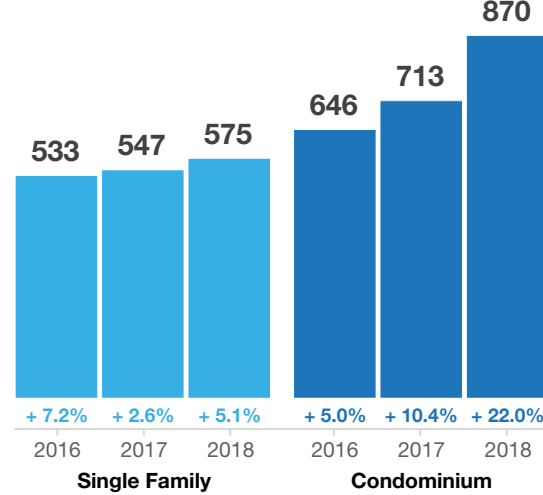
A count of the actual sales that closed in a given month.



June

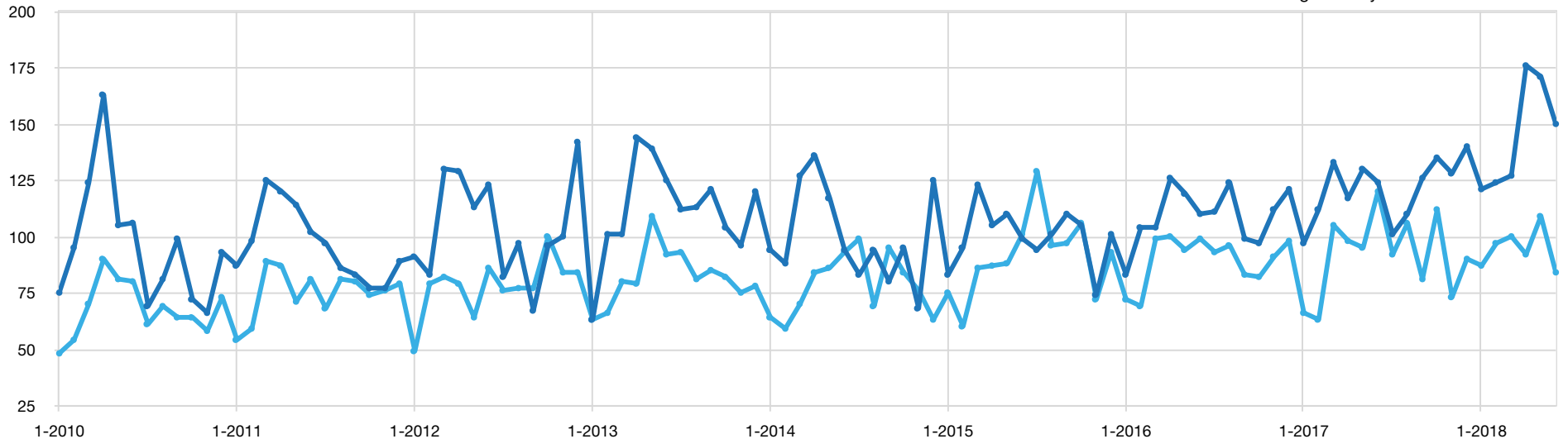


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	92	-1.1%	101	-9.0%
Aug-2017	106	+10.4%	110	-11.3%
Sep-2017	81	-2.4%	126	+27.3%
Oct-2017	112	+36.6%	135	+39.2%
Nov-2017	73	-19.8%	128	+14.3%
Dec-2017	90	-8.2%	140	+15.7%
Jan-2018	87	+31.8%	121	+24.7%
Feb-2018	97	+54.0%	124	+10.7%
Mar-2018	100	-4.8%	127	-4.5%
Apr-2018	92	-6.1%	176	+50.4%
May-2018	109	+14.7%	171	+31.5%
Jun-2018	84	-30.0%	150	+21.0%
12-Month Avg	94	+3.3%	134	+16.5%

Historical Closed Sales by Month

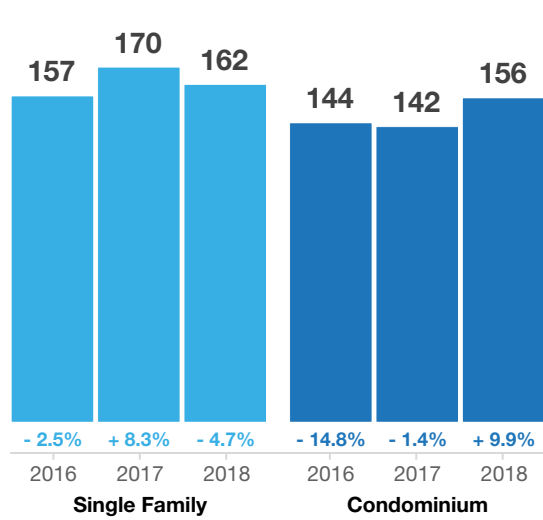


Days on Market Until Sale

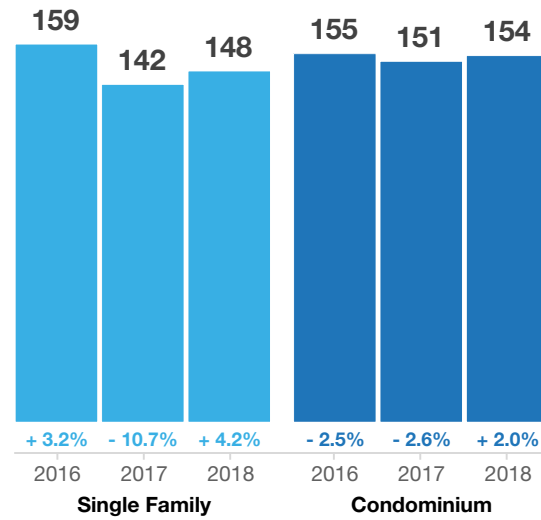
Average number of days between when a property is listed and when it closed in a given month.



June



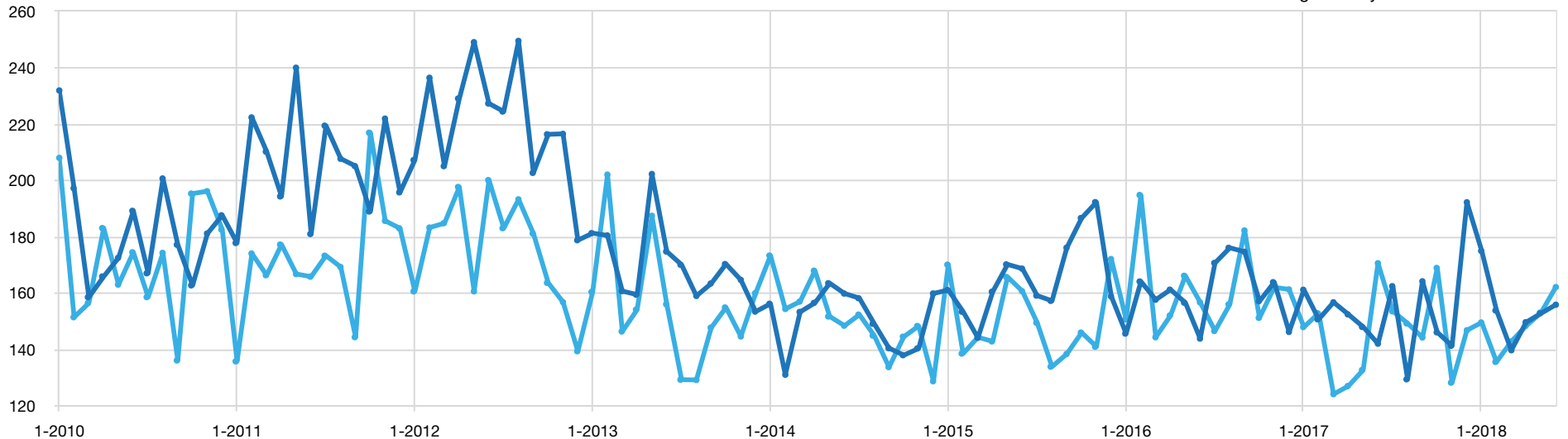
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	153	+ 4.8%	162	- 5.3%
Aug-2017	149	- 4.5%	129	- 26.7%
Sep-2017	144	- 20.9%	164	- 6.3%
Oct-2017	169	+ 11.9%	146	- 7.0%
Nov-2017	128	- 21.0%	141	- 14.0%
Dec-2017	147	- 8.7%	192	+ 31.5%
Jan-2018	149	+ 0.7%	175	+ 8.7%
Feb-2018	135	- 11.8%	154	+ 2.0%
Mar-2018	143	+ 15.3%	139	- 11.5%
Apr-2018	148	+ 16.5%	149	- 2.0%
May-2018	153	+ 15.9%	153	+ 3.4%
Jun-2018	162	- 4.7%	156	+ 9.9%
12-Month Avg*	149	- 1.4%	155	- 1.5%

* Days on Market for all properties from July 2017 through June 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

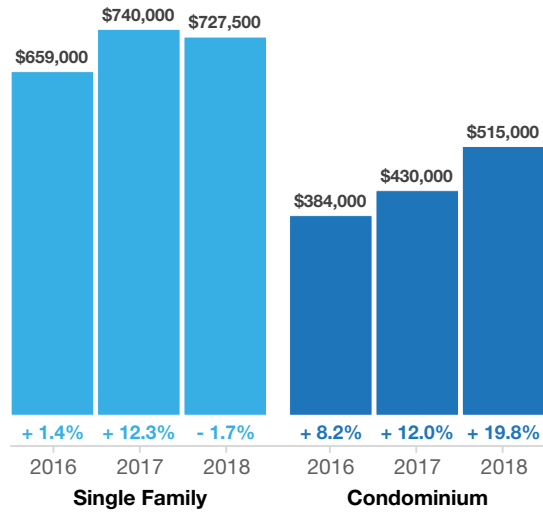


Median Sales Price

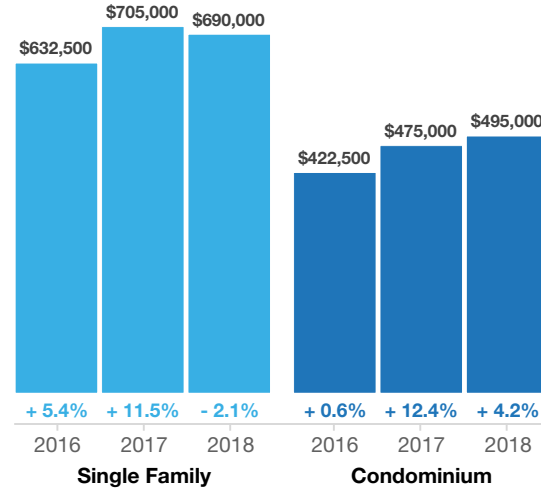
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



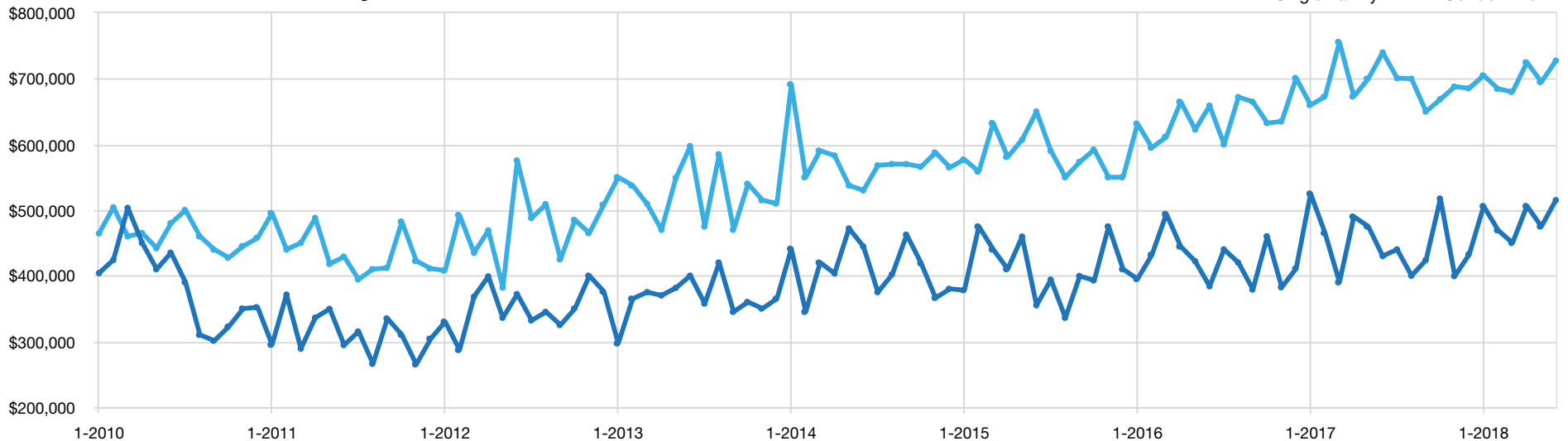
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	\$701,000	+ 16.8%	\$440,000	0.0%
Aug-2017	\$700,000	+ 4.2%	\$400,000	- 4.8%
Sep-2017	\$650,000	- 2.3%	\$423,750	+ 11.8%
Oct-2017	\$668,675	+ 5.7%	\$517,500	+ 12.5%
Nov-2017	\$688,000	+ 8.3%	\$399,500	+ 4.4%
Dec-2017	\$685,500	- 2.2%	\$432,500	+ 5.2%
Jan-2018	\$705,000	+ 6.8%	\$506,000	- 3.6%
Feb-2018	\$684,700	+ 1.8%	\$469,250	+ 0.9%
Mar-2018	\$680,000	- 10.1%	\$450,000	+ 15.4%
Apr-2018	\$725,000	+ 7.7%	\$506,113	+ 3.3%
May-2018	\$695,000	- 0.7%	\$475,000	0.0%
Jun-2018	\$727,500	- 1.7%	\$515,000	+ 19.8%
12-Month Avg*	\$689,000	+ 2.1%	\$465,000	+ 6.9%

* Median Sales Price for all properties from July 2017 through June 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

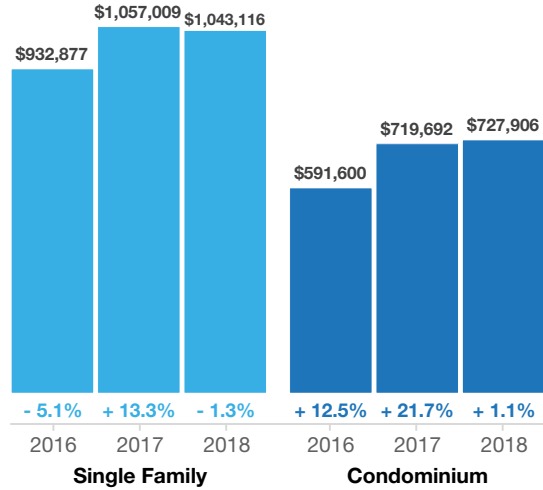


Average Sales Price

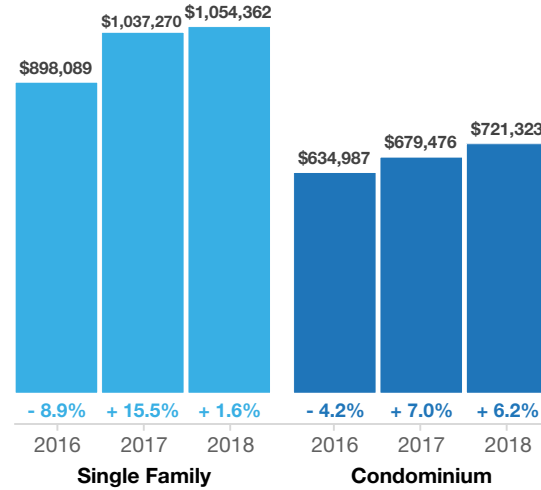
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June



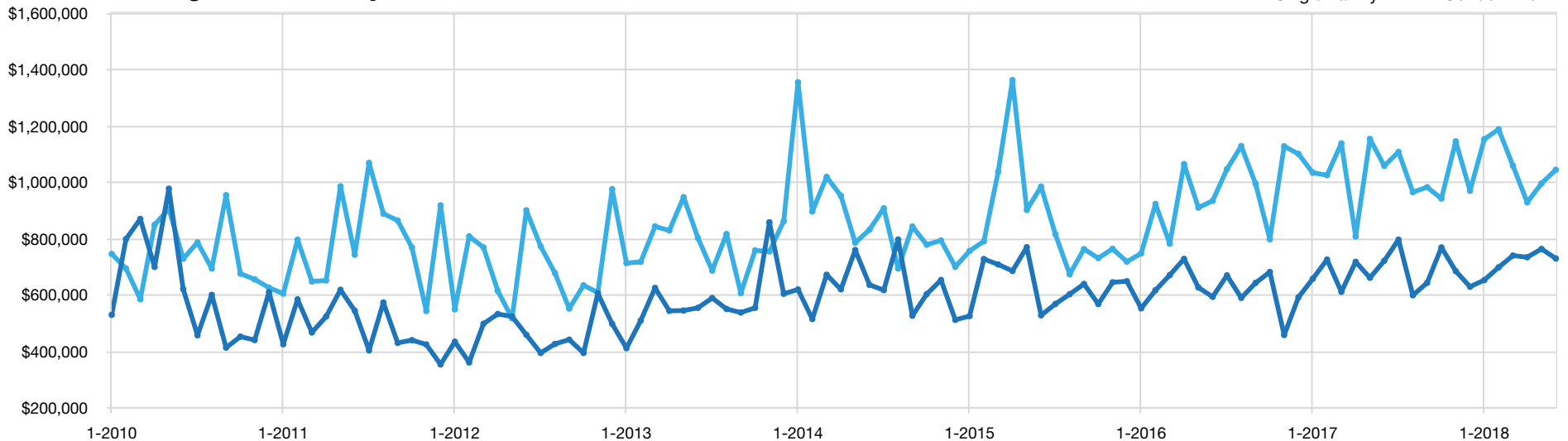
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	\$1,106,498	+ 5.8%	\$794,823	+ 19.0%
Aug-2017	\$963,743	- 14.5%	\$597,209	+ 1.6%
Sep-2017	\$981,276	- 1.2%	\$641,318	+ 0.0%
Oct-2017	\$940,865	+ 18.2%	\$767,237	+ 12.8%
Nov-2017	\$1,144,137	+ 1.6%	\$683,017	+ 49.8%
Dec-2017	\$968,559	- 11.9%	\$627,597	+ 6.4%
Jan-2018	\$1,151,931	+ 11.6%	\$651,246	- 0.7%
Feb-2018	\$1,186,988	+ 15.9%	\$696,502	- 3.8%
Mar-2018	\$1,057,585	- 7.0%	\$738,238	+ 21.1%
Apr-2018	\$927,469	+ 15.1%	\$732,331	+ 2.3%
May-2018	\$994,649	- 13.7%	\$761,822	+ 15.5%
Jun-2018	\$1,043,116	- 1.3%	\$727,906	+ 1.1%
12-Month Avg*	\$1,032,565	- 0.5%	\$703,847	+ 9.7%

* Avg. Sales Price for all properties from July 2017 through June 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month

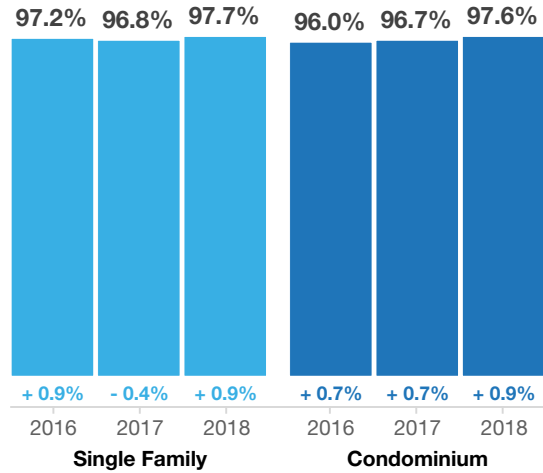


Percent of List Price Received

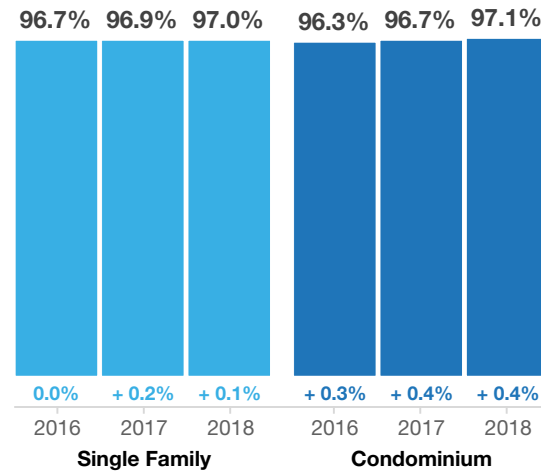
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June



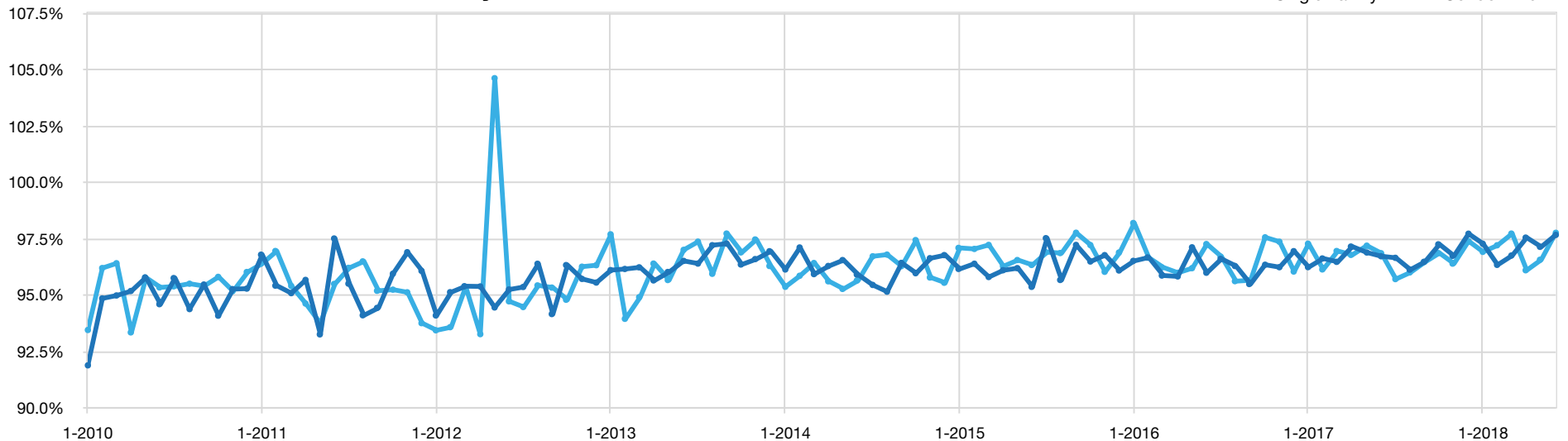
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	95.7%	- 1.0%	96.6%	0.0%
Aug-2017	96.0%	+ 0.4%	96.1%	- 0.2%
Sep-2017	96.4%	+ 0.8%	96.5%	+ 1.0%
Oct-2017	96.8%	- 0.7%	97.2%	+ 0.9%
Nov-2017	96.4%	- 0.9%	96.7%	+ 0.5%
Dec-2017	97.4%	+ 1.5%	97.7%	+ 0.8%
Jan-2018	96.9%	- 0.4%	97.3%	+ 1.1%
Feb-2018	97.2%	+ 1.1%	96.3%	- 0.3%
Mar-2018	97.7%	+ 0.8%	96.7%	+ 0.3%
Apr-2018	96.1%	- 0.7%	97.5%	+ 0.4%
May-2018	96.5%	- 0.7%	97.1%	+ 0.2%
Jun-2018	97.7%	+ 0.9%	97.6%	+ 0.9%
12-Month Avg*	96.7%	+ 0.1%	97.0%	+ 0.5%

* Pct. of List Price Received for all properties from July 2017 through June 2018. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

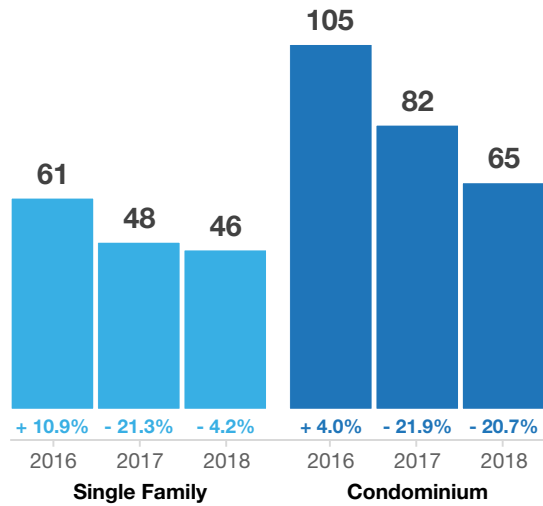


Housing Affordability Index

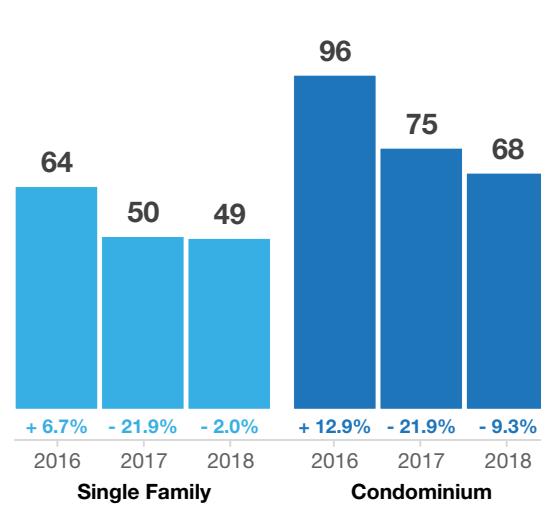
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



June

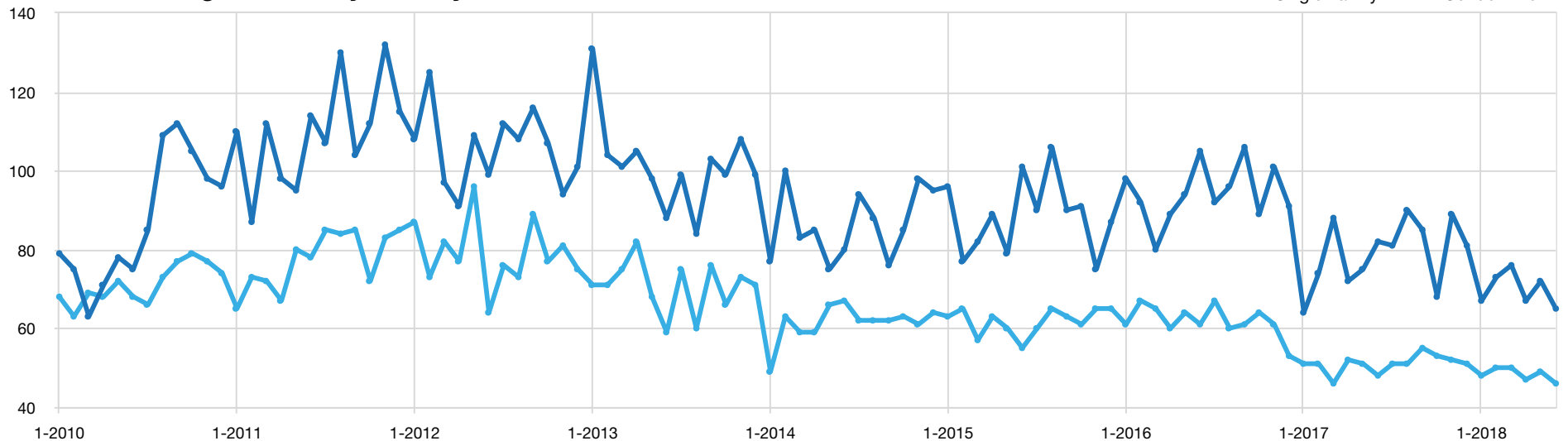


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	51	-23.9%	81	-12.0%
Aug-2017	51	-15.0%	90	-6.3%
Sep-2017	55	-9.8%	85	-19.8%
Oct-2017	53	-17.2%	68	-23.6%
Nov-2017	52	-14.8%	89	-11.9%
Dec-2017	51	-3.8%	81	-11.0%
Jan-2018	48	-5.9%	67	+4.7%
Feb-2018	50	-2.0%	73	-1.4%
Mar-2018	50	+8.7%	76	-13.6%
Apr-2018	47	-9.6%	67	-6.9%
May-2018	49	-3.9%	72	-4.0%
Jun-2018	46	-4.2%	65	-20.7%
12-Month Avg	50	-9.1%	76	-11.6%

Historical Housing Affordability Index by Month

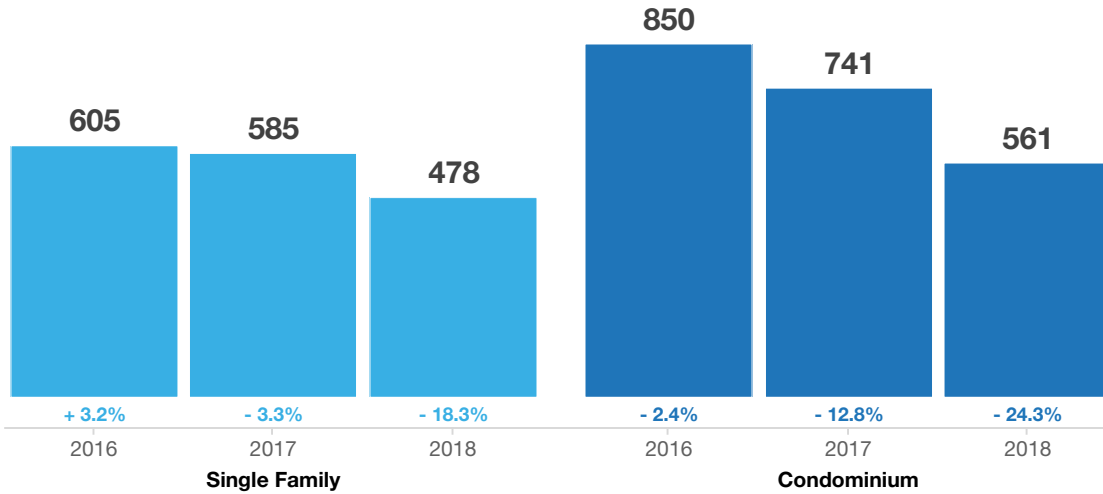


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

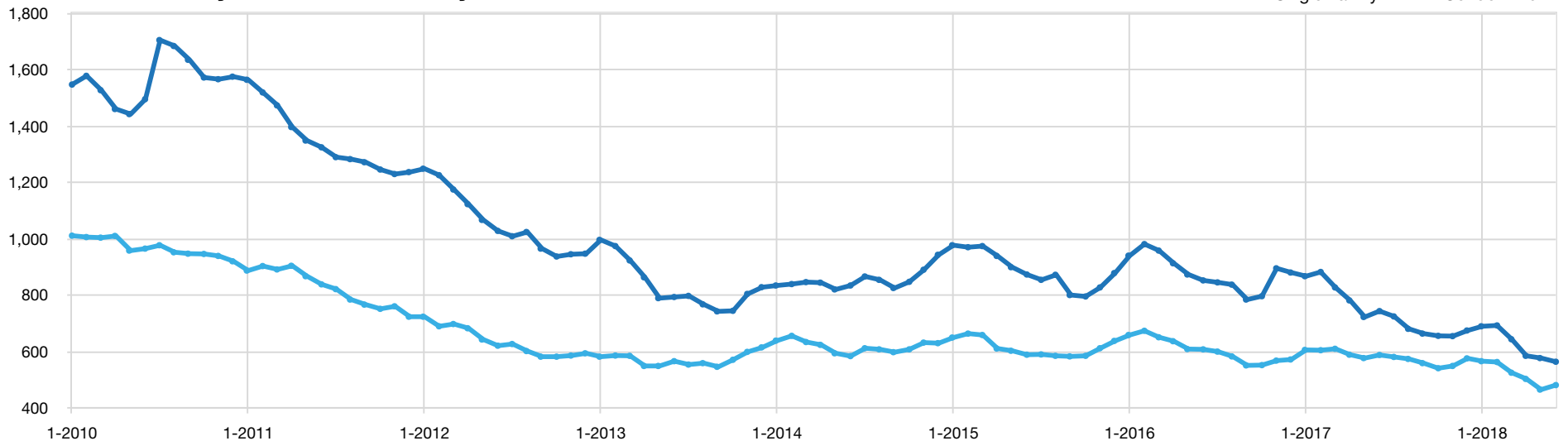


June



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	578	- 3.2%	722	- 14.4%
Aug-2017	571	- 1.6%	678	- 18.8%
Sep-2017	556	+ 1.5%	661	- 15.5%
Oct-2017	538	- 2.0%	653	- 17.8%
Nov-2017	546	- 3.4%	652	- 27.0%
Dec-2017	573	+ 0.7%	672	- 23.5%
Jan-2018	563	- 6.6%	687	- 20.6%
Feb-2018	560	- 7.0%	690	- 21.6%
Mar-2018	522	- 14.0%	641	- 22.3%
Apr-2018	500	- 14.7%	582	- 25.3%
May-2018	462	- 19.5%	574	- 20.3%
Jun-2018	478	- 18.3%	561	- 24.3%
12-Month Avg	537	- 7.4%	648	- 21.0%

Historical Inventory of Homes for Sale by Month

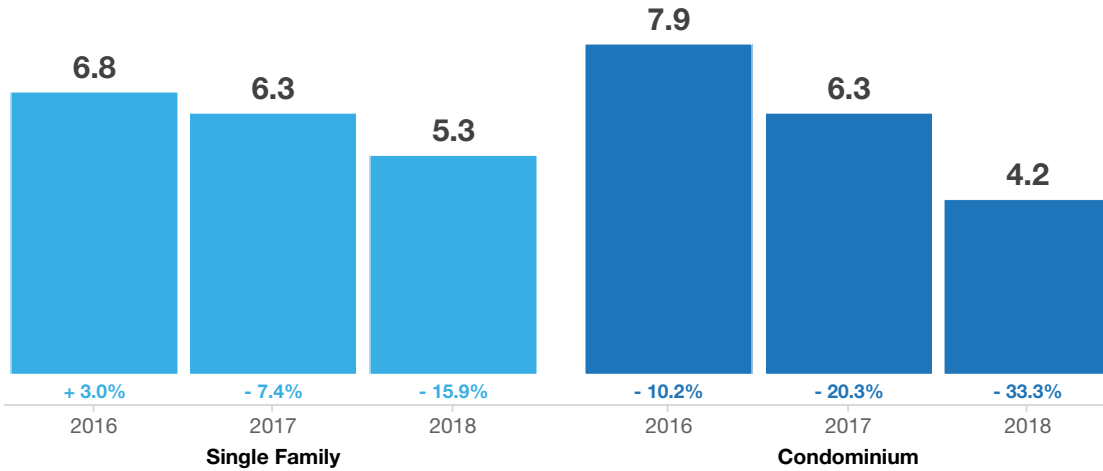


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



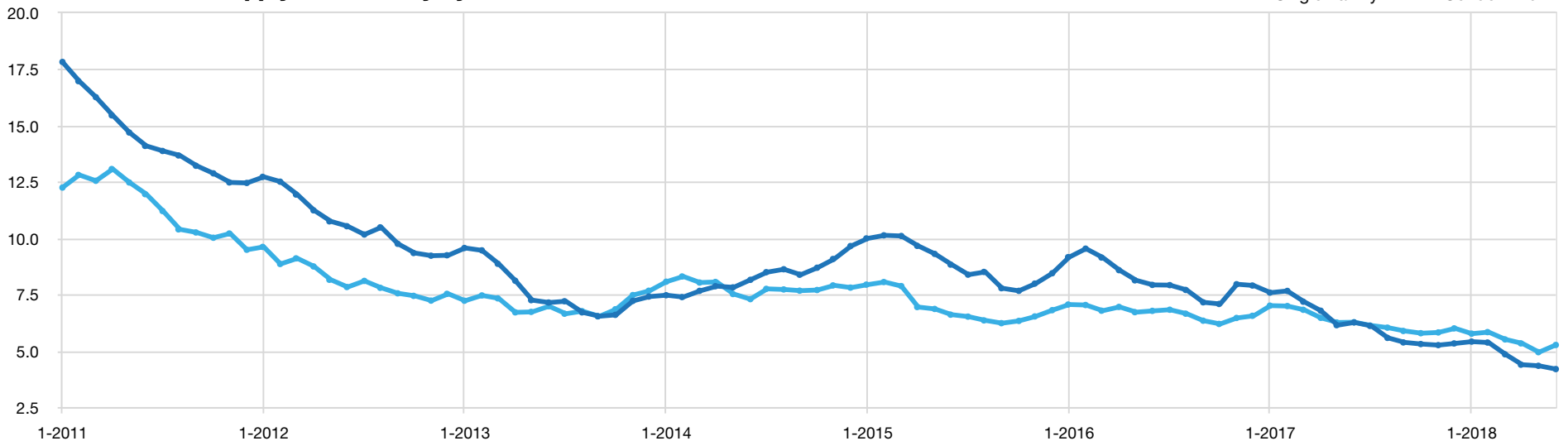
June



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2017	6.1	- 10.3%	6.1	- 22.8%
Aug-2017	6.0	- 9.1%	5.6	- 27.3%
Sep-2017	5.9	- 6.3%	5.4	- 25.0%
Oct-2017	5.8	- 6.5%	5.3	- 25.4%
Nov-2017	5.8	- 10.8%	5.3	- 33.8%
Dec-2017	6.0	- 9.1%	5.3	- 32.9%
Jan-2018	5.8	- 17.1%	5.4	- 28.9%
Feb-2018	5.8	- 17.1%	5.4	- 29.9%
Mar-2018	5.5	- 19.1%	4.8	- 33.3%
Apr-2018	5.3	- 18.5%	4.4	- 35.3%
May-2018	4.9	- 22.2%	4.3	- 29.5%
Jun-2018	5.3	- 15.9%	4.2	- 33.3%
12-Month Avg*	5.8	- 12.4%	5.2	- 29.1%

* Months Supply for all properties from July 2017 through June 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2017	6-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		372	278	- 25.3%	2,126	1,957	- 7.9%
Pending Sales		238	218	- 8.4%	1,516	1,578	+ 4.1%
Closed Sales		263	250	- 4.9%	1,349	1,563	+ 15.9%
Days on Market Until Sale		156	164	+ 5.1%	151	156	+ 3.3%
Median Sales Price		\$633,990	\$619,500	- 2.3%	\$585,000	\$605,000	+ 3.4%
Average Sales Price		\$858,725	\$815,101	- 5.1%	\$813,038	\$852,801	+ 4.9%
Percent of List Price Received		96.3%	97.6%	+ 1.3%	96.6%	96.9%	+ 0.3%
Housing Affordability Index		56	54	- 3.6%	61	55	- 9.8%
Inventory of Homes for Sale		1,667	1,323	- 20.6%	—	—	—
Months Supply of Inventory		7.2	5.4	- 25.0%	—	—	—

Single Family Monthly Sales Volume

June 2018



Area Name	June 2018			May 2018			June 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	6	\$4,954,000	\$624,500	10	\$8,127,000	\$717,000	13	\$10,968,460	\$760,000
Hana	1	\$1,675,000	\$1,675,000	0	--	--	1	\$748,000	\$748,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$3,065,000	\$1,532,500	6	\$9,659,000	\$1,525,000	2	\$6,405,000	\$3,202,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	8	\$5,350,000	\$630,000	19	\$12,663,084	\$679,000	19	\$11,265,323	\$592,000
Kapalua	2	\$6,000,050	\$3,000,025	3	\$18,043,250	\$3,393,250	1	\$2,400,000	\$2,400,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	10	\$12,227,749	\$962,875	18	\$12,314,700	\$652,500	10	\$8,168,764	\$741,450
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$3,941,000	\$1,332,000	8	\$9,504,999	\$1,110,000	11	\$12,784,000	\$840,000
Lahaina	7	\$13,629,000	\$989,000	7	\$7,685,000	\$710,000	7	\$15,320,000	\$2,100,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	5	\$5,001,500	\$750,000	4	\$2,236,007	\$526,816	9	\$11,165,500	\$670,000
Mau Meadows	2	\$2,708,000	\$1,354,000	2	\$2,797,500	\$1,398,750	5	\$5,486,000	\$1,078,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	3	\$3,425,000	\$1,130,000	3	\$2,875,000	\$900,000	4	\$3,915,000	\$932,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$1,956,000	\$725,000	4	\$2,674,700	\$695,000	4	\$3,068,000	\$769,500
Spreckelsville/Paia/Kuau	3	\$2,213,000	\$650,000	3	\$1,550,000	\$525,000	4	\$6,650,500	\$966,250
Wailea/Makena	2	\$3,600,000	\$1,800,000	1	\$3,100,000	\$3,100,000	3	\$11,450,000	\$4,750,000
Wailuku	25	\$17,231,461	\$656,850	16	\$10,945,500	\$647,500	20	\$13,941,623	\$690,000
Lanai	0	--	--	4	\$2,043,000	\$520,000	2	\$792,000	\$396,000
Molokai	2	\$645,000	\$322,500	5	\$4,843,000	\$442,000	5	\$2,312,860	\$169,589
All MLS	84	\$87,621,760	\$727,500	113	\$111,061,740	\$690,000	120	\$126,841,030	\$740,000

Condominium Monthly Sales Volume

June 2018



Area Name	June 2018			May 2018			June 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	14	\$13,701,500	\$812,000	24	\$19,690,988	\$733,500	12	\$14,766,340	\$996,250
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	2	\$160,050	\$80,025	3	\$696,350	\$295,000	2	\$181,944	\$90,972
Kapalua	5	\$13,196,250	\$3,000,000	6	\$19,075,000	\$2,272,500	6	\$18,794,000	\$2,905,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	59	\$29,394,045	\$402,000	60	\$27,970,922	\$382,500	50	\$24,877,969	\$350,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	7	\$4,421,000	\$540,000	10	\$7,269,000	\$461,250	6	\$2,159,000	\$379,500
Maalaea	4	\$2,039,500	\$507,250	6	\$2,572,000	\$425,000	4	\$1,210,000	\$275,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	14	\$6,236,500	\$405,000	25	\$13,328,060	\$500,000	18	\$8,247,251	\$413,750
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$575,000	\$575,000	2	\$1,248,000	\$624,000
Spreckelsville/Paia/Kuau	1	\$375,000	\$375,000	0	--	--	0	--	--
Wailea/Makena	23	\$30,697,824	\$1,180,000	19	\$33,322,699	\$1,450,000	11	\$13,284,000	\$930,000
Wailuku	20	\$8,719,250	\$449,500	15	\$5,625,975	\$388,000	11	\$4,230,753	\$391,500
Lanai	0	--	--	0	--	--	1	\$132,500	\$132,500
Molokai	1	\$245,000	\$245,000	3	\$355,500	\$139,000	1	\$110,000	\$110,000
All MLS	150	\$109,185,919	\$515,000	172	\$130,481,494	\$472,500	124	\$89,241,757	\$430,000

Land Monthly Sales Volume

June 2018



Area Name	June 2018			May 2018			June 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	1	\$725,000	\$725,000	9	\$5,741,800	\$475,000	2	\$767,500	\$383,750
Hana	3	\$1,420,000	\$320,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$895,000	\$447,500	2	\$1,624,750	\$812,375	2	\$1,862,000	\$931,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	3	\$2,729,000	\$715,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$505,000	\$505,000	0	--	--	1	\$275,000	\$275,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$1,245,000	\$622,500	5	\$2,986,200	\$650,000	2	\$801,000	\$400,500
Lahaina	0	--	--	2	\$1,717,500	\$858,750	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	1	\$415,000	\$415,000
Maui Meadows	1	\$725,000	\$725,000	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$252,000	\$252,000	0	--	--	1	\$370,500	\$370,500
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	3	\$18,950,000	\$7,200,000	0	--	--
Wailuku	1	\$303,975	\$303,975	0	--	--	4	\$1,709,275	\$436,250
Lanai	0	--	--	0	--	--	0	--	--
Molokai	4	\$896,500	\$200,000	3	\$612,000	\$245,000	3	\$832,500	\$268,000
All MLS	16	\$6,967,475	\$396,000	24	\$31,632,250	\$587,500	19	\$9,761,775	\$415,000

Single Family Sales – Year to Date

June 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-18 YTD Sales	Jun-17 YTD Sales	Unit Change	Percent Change	Jun-18 YTD Average	Jun-17 YTD Average	Dollar Change	Percent Change	Jun-18 YTD Median	Jun-17 YTD Median	Dollar Change	Percent Change	Jun-18 YTD Volume	Jun-17 YTD Volume	Dollar Change	Percent Change
Haiku	48	44	+4	+9.1%	\$903,365	\$859,667	+\$43,697	+5.1%	\$763,750	\$744,500	+\$19,250	+2.6%	\$43,361,500	\$37,825,360	+\$5,536,140	+14.6%
Hana	12	6	+6	+100.0%	\$1,113,333	\$1,642,931	-\$529,598	-32.2%	\$742,500	\$1,148,542	-\$406,042	-35.4%	\$13,359,995	\$9,857,583	+\$3,502,412	+35.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	21	11	+10	+90.9%	\$2,024,057	\$1,871,568	+\$152,489	+8.1%	\$1,705,000	\$1,323,000	+\$382,000	+28.9%	\$42,505,202	\$20,587,250	+\$21,917,952	+106.5%
Kahakuloa	1	1	0	0.0%	\$890,000	\$575,000	+\$315,000	+54.8%	\$890,000	\$575,000	+\$315,000	+54.8%	\$890,000	\$575,000	+\$315,000	+54.8%
Kahului	82	72	+10	+13.9%	\$671,552	\$580,879	+\$90,673	+15.6%	\$676,193	\$585,000	+\$91,193	+15.6%	\$55,067,240	\$41,823,272	+\$13,243,968	+31.7%
Kapalua	6	2	+4	+200.0%	\$4,382,217	\$2,975,000	+\$1,407,217	+47.3%	\$3,000,025	\$2,975,000	+\$25,025	+0.8%	\$26,293,300	\$5,950,000	+\$20,343,300	+341.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	88	97	-9	-9.3%	\$1,044,252	\$991,668	+\$52,584	+5.3%	\$670,000	\$735,000	-\$65,000	-8.8%	\$91,894,192	\$96,191,825	-\$4,297,633	-4.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	34	49	-15	-30.6%	\$1,091,054	\$1,002,300	+\$88,754	+8.9%	\$999,500	\$845,000	+\$154,500	+18.3%	\$37,095,849	\$49,112,700	-\$12,016,851	-24.5%
Lahaina	35	30	+5	+16.7%	\$1,785,211	\$1,760,393	+\$24,818	+1.4%	\$850,000	\$1,414,500	-\$564,500	-39.9%	\$62,482,400	\$52,811,798	+\$9,670,602	+18.3%
Maalaea	1	0	+1	--	\$2,000,000	--	--	--	\$2,000,000	--	--	--	\$2,000,000	\$0	+\$2,000,000	--
Makawao/Olinda/Haliimaile	26	27	-1	-3.7%	\$719,787	\$886,074	-\$166,287	-18.8%	\$659,725	\$652,500	+\$7,225	+1.1%	\$18,714,457	\$23,924,000	-\$5,209,543	-21.8%
Maui Meadows	16	12	+4	+33.3%	\$1,205,844	\$1,262,698	-\$56,855	-4.5%	\$1,335,000	\$1,322,500	+\$12,500	+0.9%	\$19,293,500	\$15,152,380	+\$4,141,120	+27.3%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	15	21	-6	-28.6%	\$1,154,333	\$904,726	+\$249,607	+27.6%	\$975,000	\$918,000	+\$57,000	+6.2%	\$17,315,000	\$18,999,244	-\$1,684,244	-8.9%
Olowalu	1	0	+1	--	\$1,360,000	--	--	--	\$1,360,000	--	--	--	\$1,360,000	\$0	+\$1,360,000	--
Pukalani	17	27	-10	-37.0%	\$672,218	\$699,250	-\$27,032	-3.9%	\$690,000	\$675,000	+\$15,000	+2.2%	\$11,427,700	\$18,879,750	-\$7,452,050	-39.5%
Spreckelsville/Paia/Kuau	15	11	+4	+36.4%	\$1,224,892	\$1,652,773	-\$427,881	-25.9%	\$615,000	\$750,000	-\$135,000	-18.0%	\$18,373,375	\$18,180,500	+\$192,875	+1.1%
Wailea/Makena	15	17	-2	-11.8%	\$3,711,667	\$4,937,941	-\$1,226,275	-24.8%	\$2,200,000	\$3,250,000	-\$1,050,000	-32.3%	\$55,675,000	\$83,945,000	-\$28,270,000	-33.7%
Wailuku	119	98	+21	+21.4%	\$624,245	\$638,709	-\$14,464	-2.3%	\$635,600	\$603,500	+\$32,100	+5.3%	\$74,285,167	\$62,593,452	+\$11,691,715	+18.7%
Lanai	10	10	0	0.0%	\$605,300	\$419,500	+\$185,800	+44.3%	\$485,000	\$402,500	+\$82,500	+20.5%	\$6,053,000	\$4,195,000	+\$1,858,000	+44.3%
Molokai	13	12	+1	+8.3%	\$677,800	\$565,222	+\$112,578	+19.9%	\$382,000	\$442,500	-\$60,500	-13.7%	\$8,811,400	\$6,782,660	+\$2,028,740	+29.9%
All MLS	575	547	+28	+5.1%	\$1,054,362	\$1,037,270	+\$17,092	+1.6%	\$690,000	\$705,000	-\$15,000	-2.1%	\$606,258,277	\$567,386,774	+\$38,871,503	+6.9%

Total Condominium Sales – Year to Date

June 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-18 YTD Sales	Jun-17 YTD Sales	Unit Change	Percent Change	Jun-18 YTD Average	Jun-17 YTD Average	Dollar Change	Percent Change	Jun-18 YTD Median	Jun-17 YTD Median	Dollar Change	Percent Change	Jun-18 YTD Volume	Jun-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	90	62	+28	+45.2%	\$1,069,904	\$1,116,762	-\$46,858	-4.2%	\$808,000	\$852,500	-\$44,500	-5.2%	\$96,291,388	\$69,239,240	+\$27,052,148	+39.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	17	16	+1	+6.3%	\$144,294	\$118,336	+\$25,958	+21.9%	\$110,000	\$94,152	+\$15,848	+16.8%	\$2,453,000	\$1,893,377	+\$559,623	+29.6%
Kapalua	26	21	+5	+23.8%	\$2,018,544	\$1,734,467	+\$284,077	+16.4%	\$1,015,625	\$865,000	+\$150,625	+17.4%	\$52,482,138	\$36,423,799	+\$16,058,339	+44.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	321	281	+40	+14.2%	\$487,615	\$492,986	-\$5,371	-1.1%	\$407,000	\$385,000	+\$22,000	+5.7%	\$156,524,376	\$138,528,986	+\$17,995,390	+13.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	38	44	-6	-13.6%	\$593,922	\$500,324	+\$93,598	+18.7%	\$476,250	\$424,500	+\$51,750	+12.2%	\$22,569,026	\$22,014,255	+\$554,771	+2.5%
Maalaea	27	21	+6	+28.6%	\$410,315	\$367,529	+\$42,786	+11.6%	\$415,000	\$323,600	+\$91,400	+28.2%	\$11,078,500	\$7,718,100	+\$3,360,400	+43.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	122	108	+14	+13.0%	\$479,929	\$442,293	+\$37,636	+8.5%	\$442,500	\$402,500	+\$40,000	+9.9%	\$58,551,294	\$47,767,600	+\$10,783,694	+22.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	5	0	0.0%	\$607,200	\$607,600	-\$400	-0.1%	\$601,000	\$618,000	-\$17,000	-2.8%	\$3,036,000	\$3,038,000	-\$2,000	-0.1%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$375,000	--	--	--	\$375,000	--	--	--	\$375,000	\$0	+\$375,000	--
Wailea/Makena	128	82	+46	+56.1%	\$1,479,061	\$1,589,662	-\$110,600	-7.0%	\$1,132,834	\$1,017,500	+\$115,334	+11.3%	\$189,319,860	\$130,352,248	+\$58,967,612	+45.2%
Wailuku	88	61	+27	+44.3%	\$383,463	\$387,668	-\$4,206	-1.1%	\$386,784	\$410,000	-\$23,217	-5.7%	\$33,744,717	\$23,647,772	+\$10,096,945	+42.7%
Lanai	0	3	-3	-100.0%	--	\$685,833	--	--	--	\$940,000	--	--	\$0	\$2,057,500	-\$2,057,500	-100.0%
Molokai	7	8	-1	-12.5%	\$160,786	\$128,219	+\$32,567	+25.4%	\$158,000	\$110,000	+\$48,000	+43.6%	\$1,125,500	\$1,025,750	+\$99,750	+9.7%
All MLS	870	713	+157	+22.0%	\$721,323	\$679,476	+\$41,846	+6.2%	\$495,000	\$475,000	+\$20,000	+4.2%	\$627,550,799	\$484,466,627	+\$143,084,172	+29.5%

Fee Simple Condominium Sales – Year to Date

June 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-18 YTD Sales	Jun-17 YTD Sales	Unit Change	Percent Change	Jun-18 YTD Average	Jun-17 YTD Average	Dollar Change	Percent Change	Jun-18 YTD Median	Jun-17 YTD Median	Dollar Change	Percent Change	Jun-18 YTD Volume	Jun-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	79	54	+25	+46.3%	\$1,168,929	\$1,232,930	-\$64,001	-5.2%	\$875,000	\$922,000	-\$47,000	-5.1%	\$92,345,388	\$66,578,240	+\$25,767,148	+38.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	17	16	+1	+6.3%	\$144,294	\$118,336	+\$25,958	+21.9%	\$110,000	\$94,152	+\$15,848	+16.8%	\$2,453,000	\$1,893,377	+\$559,623	+29.6%
Kapalua	26	21	+5	+23.8%	\$2,018,544	\$1,734,467	+\$284,077	+16.4%	\$1,015,625	\$865,000	+\$150,625	+17.4%	\$52,482,138	\$36,423,799	+\$16,058,339	+44.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	317	277	+40	+14.4%	\$489,038	\$495,729	-\$6,691	-1.3%	\$407,000	\$385,000	+\$22,000	+5.7%	\$155,025,076	\$137,316,986	+\$17,708,090	+12.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	34	42	-8	-19.0%	\$644,409	\$516,318	+\$128,091	+24.8%	\$499,700	\$427,500	+\$72,200	+16.9%	\$21,909,900	\$21,685,355	+\$224,545	+1.0%
Maalaea	17	16	+1	+6.3%	\$484,676	\$390,031	+\$94,645	+24.3%	\$450,000	\$372,500	+\$77,500	+20.8%	\$8,239,500	\$6,240,500	+\$1,999,000	+32.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	111	88	+23	+26.1%	\$497,178	\$471,090	+\$26,088	+5.5%	\$460,000	\$441,000	+\$19,000	+4.3%	\$55,186,794	\$41,455,950	+\$13,730,844	+33.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	5	0	0.0%	\$607,200	\$607,600	-\$400	-0.1%	\$601,000	\$618,000	-\$17,000	-2.8%	\$3,036,000	\$3,038,000	-\$2,000	-0.1%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$375,000	--	--	--	\$375,000	--	--	--	\$375,000	\$0	+\$375,000	--
Wailea/Makena	128	82	+46	+56.1%	\$1,479,061	\$1,589,662	-\$110,600	-7.0%	\$1,132,834	\$1,017,500	+\$115,334	+11.3%	\$189,319,860	\$130,352,248	+\$58,967,612	+45.2%
Wailuku	88	61	+27	+44.3%	\$383,463	\$387,668	-\$4,206	-1.1%	\$386,784	\$410,000	-\$23,217	-5.7%	\$33,744,717	\$23,647,772	+\$10,096,945	+42.7%
Lanai	0	3	-3	-100.0%	--	\$685,833	--	--	--	\$940,000	--	--	\$0	\$2,057,500	-\$2,057,500	-100.0%
Molokai	6	6	0	0.0%	\$178,583	\$148,292	+\$30,292	+20.4%	\$160,250	\$111,500	+\$48,750	+43.7%	\$1,071,500	\$889,750	+\$181,750	+20.4%
All MLS	829	672	+157	+23.4%	\$742,085	\$702,886	+\$39,199	+5.6%	\$503,000	\$484,413	+\$18,588	+3.8%	\$615,188,873	\$472,339,477	+\$142,849,396	+30.2%

Leasehold Condominium Sales – Year to Date

June 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-18 YTD Sales	Jun-17 YTD Sales	Unit Change	Percent Change	Jun-18 YTD Average	Jun-17 YTD Average	Dollar Change	Percent Change	Jun-18 YTD Median	Jun-17 YTD Median	Dollar Change	Percent Change	Jun-18 YTD Volume	Jun-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	11	8	+3	+37.5%	\$358,727	\$332,625	+\$26,102	+7.8%	\$275,000	\$280,000	-\$5,000	-1.8%	\$3,946,000	\$2,661,000	+\$1,285,000	+48.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	4	4	0	0.0%	\$374,825	\$303,000	+\$71,825	+23.7%	\$406,250	\$242,000	+\$164,250	+67.9%	\$1,499,300	\$1,212,000	+\$287,300	+23.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	4	2	+2	+100.0%	\$164,782	\$164,450	+\$332	+0.2%	\$164,313	\$164,450	-\$137	-0.1%	\$659,126	\$328,900	+\$330,226	+100.4%
Maalaea	10	5	+5	+100.0%	\$283,900	\$295,520	-\$11,620	-3.9%	\$252,500	\$305,000	-\$52,500	-17.2%	\$2,839,000	\$1,477,600	+\$1,361,400	+92.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	11	20	-9	-45.0%	\$305,864	\$315,583	-\$9,719	-3.1%	\$165,000	\$147,500	+\$17,500	+11.9%	\$3,364,500	\$6,311,650	-\$2,947,150	-46.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	2	-1	-50.0%	\$54,000	\$68,000	-\$14,000	-20.6%	\$54,000	\$68,000	-\$14,000	-20.6%	\$54,000	\$136,000	-\$82,000	-60.3%
All MLS	41	41	0	0.0%	\$301,510	\$295,784	+\$5,726	+1.9%	\$260,000	\$220,000	+\$40,000	+18.2%	\$12,361,926	\$12,127,150	+\$234,776	+1.9%

Land Sales – Year to Date

June 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-18 YTD Sales	Jun-17 YTD Sales	Unit Change	Percent Change	Jun-18 YTD Average	Jun-17 YTD Average	Dollar Change	Percent Change	Jun-18 YTD Median	Jun-17 YTD Median	Dollar Change	Percent Change	Jun-18 YTD Volume	Jun-17 YTD Volume	Dollar Change	Percent Change
Haiku	34	15	+19	+126.7%	\$598,476	\$591,100	+\$7,376	+1.2%	\$477,575	\$475,000	+\$2,575	+0.5%	\$20,348,200	\$8,866,500	+\$11,481,700	+129.5%
Hana	5	5	0	0.0%	\$499,000	\$307,000	+\$192,000	+62.5%	\$515,000	\$325,000	+\$190,000	+58.5%	\$2,495,000	\$1,535,000	+\$960,000	+62.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	7	-2	-28.6%	\$693,950	\$785,643	-\$91,693	-11.7%	\$812,250	\$825,000	-\$12,750	-1.5%	\$3,469,750	\$5,499,500	-\$2,029,750	-36.9%
Kahakuloa	0	1	-1	-100.0%	--	\$467,500	--	--	--	\$467,500	--	--	\$0	\$467,500	-\$467,500	-100.0%
Kahului	0	1	-1	-100.0%	--	\$325,000	--	--	--	\$325,000	--	--	\$0	\$325,000	-\$325,000	-100.0%
Kapalua	0	3	-3	-100.0%	--	\$909,667	--	--	--	\$715,000	--	--	\$0	\$2,729,000	-\$2,729,000	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	7	5	+2	+40.0%	\$727,857	\$480,800	+\$247,057	+51.4%	\$505,000	\$432,000	+\$73,000	+16.9%	\$5,095,000	\$2,404,000	+\$2,691,000	+111.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	23	8	+15	+187.5%	\$592,046	\$548,250	+\$43,796	+8.0%	\$545,000	\$450,000	+\$95,000	+21.1%	\$13,617,050	\$4,386,000	+\$9,231,050	+210.5%
Lahaina	8	4	+4	+100.0%	\$1,283,938	\$991,000	+\$292,938	+29.6%	\$1,500,000	\$932,500	+\$567,500	+60.9%	\$10,271,500	\$3,964,000	+\$6,307,500	+159.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	3	4	-1	-25.0%	\$711,300	\$420,000	+\$291,300	+69.4%	\$878,900	\$386,000	+\$492,900	+127.7%	\$2,133,900	\$1,680,000	+\$453,900	+27.0%
Maui Meadows	1	2	-1	-50.0%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$902,500	-\$177,500	-19.7%
Nahiku	2	0	+2	--	\$323,000	--	--	--	\$323,000	--	--	--	\$646,000	\$0	+\$646,000	--
Napili/Kahana/Honokowai	0	1	-1	-100.0%	--	\$330,000	--	--	--	\$330,000	--	--	\$0	\$330,000	-\$330,000	-100.0%
Olowalu	0	1	-1	-100.0%	--	\$1,100,000	--	--	--	\$1,100,000	--	--	\$0	\$1,100,000	-\$1,100,000	-100.0%
Pukalani	3	4	-1	-25.0%	\$339,000	\$365,875	-\$26,875	-7.3%	\$375,000	\$367,750	+\$7,250	+2.0%	\$1,017,000	\$1,463,500	-\$446,500	-30.5%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%
Wailea/Makena	4	1	+3	+300.0%	\$7,612,500	\$525,000	+\$7,087,500	+1,300.0%	\$7,350,000	\$525,000	+\$6,825,000	+1,300.0%	\$30,450,000	\$525,000	+\$29,925,000	+5,700.0%
Wailuku	9	16	-7	-43.8%	\$400,719	\$355,536	+\$45,184	+12.7%	\$315,000	\$305,000	+\$10,000	+3.3%	\$3,606,475	\$5,688,575	-\$2,082,100	-36.6%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	13	10	+3	+30.0%	\$180,300	\$176,840	+\$3,460	+2.0%	\$140,000	\$157,500	-\$17,500	-11.1%	\$2,343,900	\$1,768,400	+\$575,500	+32.5%
All MLS	118	89	+29	+32.6%	\$839,990	\$504,882	+\$335,108	+66.4%	\$477,575	\$400,000	+\$77,575	+19.4%	\$99,118,775	\$44,934,475	+\$54,184,300	+120.6%