

Single Family Sales – Year to Date

May 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-18 YTD Sales	May-17 YTD Sales	Unit Change	Percent Change	May-18 YTD Average	May-17 YTD Average	Dollar Change	Percent Change	May-18 YTD Median	May-17 YTD Median	Dollar Change	Percent Change	May-18 YTD Volume	May-17 YTD Volume	Dollar Change	Percent Change
Haiku	42	31	+11	+35.5%	\$914,464	\$866,352	+\$48,113	+5.6%	\$770,000	\$725,000	+\$45,000	+6.2%	\$38,407,500	\$26,856,900	+\$11,550,600	+43.0%
Hana	11	5	+6	+120.0%	\$1,062,272	\$1,821,917	-\$759,644	-41.7%	\$725,000	\$1,300,000	-\$575,000	-44.2%	\$11,684,995	\$9,109,583	+\$2,575,412	+28.3%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	19	9	+10	+111.1%	\$2,075,800	\$1,575,806	+\$499,995	+31.7%	\$1,774,500	\$1,318,250	+\$456,250	+34.6%	\$39,440,202	\$14,182,250	+\$25,257,952	+178.1%
Kahakuloa	1	1	0	0.0%	\$890,000	\$575,000	+\$315,000	+54.8%	\$890,000	\$575,000	+\$315,000	+54.8%	\$890,000	\$575,000	+\$315,000	+54.8%
Kahului	73	53	+20	+37.7%	\$672,305	\$576,565	+\$95,740	+16.6%	\$679,000	\$575,000	+\$104,000	+18.1%	\$49,078,240	\$30,557,949	+\$18,520,291	+60.6%
Kapalua	4	1	+3	+300.0%	\$5,073,313	\$3,550,000	+\$1,523,313	+42.9%	\$3,021,625	\$3,550,000	-\$528,375	-14.9%	\$20,293,250	\$3,550,000	+\$16,743,250	+471.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	74	87	-13	-14.9%	\$1,043,070	\$1,011,759	+\$31,310	+3.1%	\$669,500	\$725,000	-\$55,500	-7.7%	\$77,187,143	\$88,023,061	-\$10,835,918	-12.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	31	38	-7	-18.4%	\$1,069,511	\$956,018	+\$113,493	+11.9%	\$999,000	\$847,500	+\$151,500	+17.9%	\$33,154,849	\$36,328,700	-\$3,173,851	-8.7%
Lahaina	28	23	+5	+21.7%	\$1,744,764	\$1,630,078	+\$114,686	+7.0%	\$795,000	\$1,100,000	-\$305,000	-27.7%	\$48,853,400	\$37,491,798	+\$11,361,602	+30.3%
Maalaea	1	0	+1	--	\$2,000,000	--	--	--	\$2,000,000	--	--	--	\$2,000,000	\$0	+\$2,000,000	--
Makawao/Olinda/Haliimaile	21	18	+3	+16.7%	\$652,998	\$708,806	-\$55,808	-7.9%	\$565,000	\$641,250	-\$76,250	-11.9%	\$13,712,957	\$12,758,500	+\$954,457	+7.5%
Maui Meadows	14	7	+7	+100.0%	\$1,184,679	\$1,380,911	-\$196,233	-14.2%	\$1,158,000	\$1,425,000	-\$267,000	-18.7%	\$16,585,500	\$9,666,380	+\$6,919,120	+71.6%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	12	17	-5	-29.4%	\$1,157,500	\$887,308	+\$270,192	+30.5%	\$924,000	\$918,000	+\$6,000	+0.7%	\$13,890,000	\$15,084,244	-\$1,194,244	-7.9%
Olowalu	1	0	+1	--	\$1,360,000	--	--	--	\$1,360,000	--	--	--	\$1,360,000	\$0	+\$1,360,000	--
Pukalani	14	23	-9	-39.1%	\$676,550	\$687,467	-\$10,917	-1.6%	\$674,000	\$665,000	+\$9,000	+1.4%	\$9,471,700	\$15,811,750	-\$6,340,050	-40.1%
Spreckelsville/Paia/Kuau	12	7	+5	+71.4%	\$1,346,698	\$1,647,143	-\$300,445	-18.2%	\$607,500	\$750,000	-\$142,500	-19.0%	\$16,160,375	\$11,530,000	+\$4,630,375	+40.2%
Wailea/Makena	13	14	-1	-7.1%	\$4,005,769	\$5,178,214	-\$1,172,445	-22.6%	\$3,100,000	\$2,822,500	+\$277,500	+9.8%	\$52,075,000	\$72,495,000	-\$20,420,000	-28.2%
Wailuku	93	78	+15	+19.2%	\$606,384	\$623,741	-\$17,357	-2.8%	\$617,000	\$587,278	+\$29,723	+5.1%	\$56,393,706	\$48,651,829	+\$7,741,877	+15.9%
Lanai	10	8	+2	+25.0%	\$605,300	\$425,375	+\$179,925	+42.3%	\$485,000	\$402,500	+\$82,500	+20.5%	\$6,053,000	\$3,403,000	+\$2,650,000	+77.9%
Molokai	11	7	+4	+57.1%	\$742,400	\$638,543	+\$103,857	+16.3%	\$442,000	\$460,000	-\$18,000	-3.9%	\$8,166,400	\$4,469,800	+\$3,696,600	+82.7%
All MLS	485	427	+58	+13.6%	\$1,061,563	\$1,031,723	+\$29,840	+2.9%	\$690,000	\$690,000	\$0	0.0%	\$514,858,217	\$440,545,744	+\$74,312,473	+16.9%

Total Condominium Sales – Year to Date

May 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-18 YTD Sales	May-17 YTD Sales	Unit Change	Percent Change	May-18 YTD Average	May-17 YTD Average	Dollar Change	Percent Change	May-18 YTD Median	May-17 YTD Median	Dollar Change	Percent Change	May-18 YTD Volume	May-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	76	50	+26	+52.0%	\$1,086,709	\$1,089,458	-\$2,749	-0.3%	\$808,000	\$745,000	+\$63,000	+8.5%	\$82,589,888	\$54,472,900	+\$28,116,988	+51.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	15	14	+1	+7.1%	\$152,863	\$122,245	+\$30,618	+25.0%	\$119,600	\$94,152	+\$25,448	+27.0%	\$2,292,950	\$1,711,433	+\$581,517	+34.0%
Kapalua	21	15	+6	+40.0%	\$1,870,757	\$1,175,320	+\$695,437	+59.2%	\$966,500	\$845,000	+\$121,500	+14.4%	\$39,285,888	\$17,629,799	+\$21,656,089	+122.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	262	231	+31	+13.4%	\$485,230	\$491,996	-\$6,765	-1.4%	\$410,750	\$399,000	+\$11,750	+2.9%	\$127,130,331	\$113,651,017	+\$13,479,314	+11.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	31	38	-7	-18.4%	\$585,420	\$522,507	+\$62,913	+12.0%	\$475,000	\$447,500	+\$27,500	+6.1%	\$18,148,026	\$19,855,255	-\$1,707,229	-8.6%
Maalaea	23	17	+6	+35.3%	\$393,000	\$382,829	+\$10,171	+2.7%	\$399,000	\$340,000	+\$59,000	+17.4%	\$9,039,000	\$6,508,100	+\$2,530,900	+38.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	108	90	+18	+20.0%	\$484,396	\$439,115	+\$45,281	+10.3%	\$450,000	\$402,500	+\$47,500	+11.8%	\$52,314,794	\$39,520,349	+\$12,794,445	+32.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	3	+2	+66.7%	\$607,200	\$596,667	+\$10,533	+1.8%	\$601,000	\$580,000	+\$21,000	+3.6%	\$3,036,000	\$1,790,000	+\$1,246,000	+69.6%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	105	71	+34	+47.9%	\$1,510,019	\$1,648,849	-\$138,829	-8.4%	\$1,103,013	\$1,050,000	+\$53,013	+5.0%	\$158,552,036	\$117,068,248	+\$41,483,788	+35.4%
Wailuku	67	50	+17	+34.0%	\$370,380	\$388,340	-\$17,960	-4.6%	\$378,000	\$413,750	-\$35,750	-8.6%	\$24,815,467	\$19,417,019	+\$5,398,448	+27.8%
Lanai	0	2	-2	-100.0%	--	\$962,500	--	--	--	\$962,500	--	--	\$0	\$1,925,000	-\$1,925,000	-100.0%
Molokai	6	7	-1	-14.3%	\$146,750	\$130,821	+\$15,929	+12.2%	\$149,000	\$110,000	+\$39,000	+35.5%	\$880,500	\$915,750	-\$35,250	-3.8%
All MLS	719	589	+130	+22.1%	\$720,563	\$671,010	+\$49,553	+7.4%	\$485,000	\$479,000	+\$6,000	+1.3%	\$518,084,880	\$395,224,870	+\$122,860,010	+31.1%

Land Sales – Year to Date

May 2018 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-18 YTD Sales	May-17 YTD Sales	Unit Change	Percent Change	May-18 YTD Average	May-17 YTD Average	Dollar Change	Percent Change	May-18 YTD Median	May-17 YTD Median	Dollar Change	Percent Change	May-18 YTD Volume	May-17 YTD Volume	Dollar Change	Percent Change
Haiku	33	13	+20	+153.8%	\$594,642	\$623,000	-\$28,358	-4.6%	\$475,000	\$495,000	-\$20,000	-4.0%	\$19,623,200	\$8,099,000	+\$11,524,200	+142.3%
Hana	2	5	-3	-60.0%	\$537,500	\$307,000	+\$230,500	+75.1%	\$537,500	\$325,000	+\$212,500	+65.4%	\$1,075,000	\$1,535,000	-\$460,000	-30.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	5	-2	-40.0%	\$858,250	\$727,500	+\$130,750	+18.0%	\$812,500	\$825,000	-\$12,500	-1.5%	\$2,574,750	\$3,637,500	-\$1,062,750	-29.2%
Kahakuloa	0	1	-1	-100.0%	--	\$467,500	--	--	--	\$467,500	--	--	\$0	\$467,500	-\$467,500	-100.0%
Kahului	0	1	-1	-100.0%	--	\$325,000	--	--	--	\$325,000	--	--	\$0	\$325,000	-\$325,000	-100.0%
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	4	+2	+50.0%	\$765,000	\$532,250	+\$232,750	+43.7%	\$465,000	\$473,500	-\$8,500	-1.8%	\$4,590,000	\$2,129,000	+\$2,461,000	+115.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	21	6	+15	+250.0%	\$589,145	\$597,500	-\$8,355	-1.4%	\$525,000	\$450,000	+\$75,000	+16.7%	\$12,372,050	\$3,585,000	+\$8,787,050	+245.1%
Lahaina	8	4	+4	+100.0%	\$1,283,938	\$991,000	+\$292,938	+29.6%	\$1,500,000	\$932,500	+\$567,500	+60.9%	\$10,271,500	\$3,964,000	+\$6,307,500	+159.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	3	3	0	0.0%	\$711,300	\$421,667	+\$289,633	+68.7%	\$878,900	\$357,000	+\$521,900	+146.2%	\$2,133,900	\$1,265,000	+\$868,900	+68.7%
Maui Meadows	0	2	-2	-100.0%	--	\$451,250	--	--	--	\$451,250	--	--	\$0	\$902,500	-\$902,500	-100.0%
Nahiku	2	0	+2	--	\$323,000	--	--	--	\$323,000	--	--	--	\$646,000	\$0	+\$646,000	--
Napili/Kahana/Honokowai	0	1	-1	-100.0%	--	\$330,000	--	--	--	\$330,000	--	--	\$0	\$330,000	-\$330,000	-100.0%
Olowalu	0	1	-1	-100.0%	--	\$1,100,000	--	--	--	\$1,100,000	--	--	\$0	\$1,100,000	-\$1,100,000	-100.0%
Pukalani	2	3	-1	-33.3%	\$382,500	\$364,333	+\$18,167	+5.0%	\$382,500	\$365,000	+\$17,500	+4.8%	\$765,000	\$1,093,000	-\$328,000	-30.0%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%
Wailea/Makena	3	1	+2	+200.0%	\$7,750,000	\$525,000	+\$7,225,000	+1,376.2%	\$7,500,000	\$525,000	+\$6,975,000	+1,376.2%	\$23,250,000	\$525,000	+\$22,725,000	+4,328.6%
Wailuku	8	12	-4	-33.3%	\$412,813	\$331,608	+\$81,204	+24.5%	\$370,000	\$270,000	+\$100,000	+37.0%	\$3,302,500	\$3,979,300	-\$676,800	-17.0%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	9	7	+2	+28.6%	\$160,822	\$133,700	+\$27,122	+20.3%	\$125,000	\$140,000	-\$15,000	-10.7%	\$1,447,400	\$935,900	+\$511,500	+54.7%
All MLS	101	70	+31	+44.3%	\$841,102	\$502,467	+\$338,635	+67.4%	\$480,150	\$397,500	+\$82,650	+20.8%	\$84,951,300	\$35,172,700	+\$49,778,600	+141.5%