

# Land Sales – Year to Date

## December 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-17 YTD Sales	Dec-16 YTD Sales	Unit Change	Percent Change	Dec-17 YTD Average	Dec-16 YTD Average	Dollar Change	Percent Change	Dec-17 YTD Median	Dec-16 YTD Median	Dollar Change	Percent Change	Dec-17 YTD Volume	Dec-16 YTD Volume	Dollar Change	Percent Change
Haiku	33	21	+12	+57.1%	\$483,323	\$865,024	-\$381,701	-44.1%	\$400,000	\$535,000	-\$135,000	-25.2%	\$15,949,668	\$18,165,500	-\$2,215,832	-12.2%
Hana	9	5	+4	+80.0%	\$361,111	\$404,000	-\$42,889	-10.6%	\$425,000	\$310,000	+\$115,000	+37.1%	\$3,250,000	\$2,020,000	+\$1,230,000	+60.9%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	16	17	-1	-5.9%	\$700,234	\$660,684	+\$39,551	+6.0%	\$793,500	\$680,000	+\$113,500	+16.7%	\$11,203,750	\$11,231,625	-\$27,875	-0.2%
Kahakuloa	2	4	-2	-50.0%	\$383,750	\$308,000	+\$75,750	+24.6%	\$383,750	\$332,500	+\$51,250	+15.4%	\$767,500	\$1,232,000	-\$464,500	-37.7%
Kahului	3	1	+2	+200.0%	\$291,667	\$470,000	-\$178,333	-37.9%	\$315,000	\$470,000	-\$155,000	-33.0%	\$875,000	\$470,000	+\$405,000	+86.2%
Kapalua	6	7	-1	-14.3%	\$963,167	\$1,081,429	-\$118,262	-10.9%	\$825,000	\$925,000	-\$100,000	-10.8%	\$5,779,000	\$7,570,000	-\$1,791,000	-23.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	8	12	-4	-33.3%	\$603,625	\$675,167	-\$71,542	-10.6%	\$473,500	\$454,750	+\$18,750	+4.1%	\$4,829,000	\$8,102,000	-\$3,273,000	-40.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	15	13	+2	+15.4%	\$982,813	\$617,231	+\$365,582	+59.2%	\$465,000	\$540,000	-\$75,000	-13.9%	\$14,742,189	\$8,024,000	+\$6,718,189	+83.7%
Lahaina	8	20	-12	-60.0%	\$970,000	\$1,048,178	-\$78,178	-7.5%	\$932,500	\$999,500	-\$67,000	-6.7%	\$7,760,000	\$20,963,560	-\$13,203,560	-63.0%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	14	9	+5	+55.6%	\$563,736	\$378,457	+\$185,279	+49.0%	\$507,500	\$330,000	+\$177,500	+53.8%	\$7,892,300	\$3,406,111	+\$4,486,189	+131.7%
Maui Meadows	3	2	+1	+50.0%	\$467,833	\$522,500	-\$54,667	-10.5%	\$501,000	\$522,500	-\$21,500	-4.1%	\$1,403,500	\$1,045,000	+\$358,500	+34.3%
Molokai	20	13	+7	+53.8%	\$144,770	\$142,023	+\$2,747	+1.9%	\$132,500	\$125,000	+\$7,500	+6.0%	\$2,895,400	\$1,846,300	+\$1,049,100	+56.8%
Nahiku	0	2	-2	-100.0%	--	\$469,250	--	--	--	\$469,250	--	--	\$0	\$938,500	-\$938,500	-100.0%
Napili/Kahana/Honokowai	2	2	0	0.0%	\$765,000	\$412,500	+\$352,500	+85.5%	\$765,000	\$412,500	+\$352,500	+85.5%	\$1,530,000	\$825,000	+\$705,000	+85.5%
Olowalu	1	3	-2	-66.7%	\$1,100,000	\$731,333	+\$368,667	+50.4%	\$1,100,000	\$699,000	+\$401,000	+57.4%	\$1,100,000	\$2,194,000	-\$1,094,000	-49.9%
Pukalani	47	7	+40	+571.4%	\$329,292	\$339,933	-\$10,641	-3.1%	\$325,650	\$319,130	+\$6,520	+2.0%	\$15,476,740	\$2,379,534	+\$13,097,206	+550.4%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%
Wailea/Makena	5	3	+2	+66.7%	\$646,000	\$875,000	-\$229,000	-26.2%	\$550,000	\$675,000	-\$125,000	-18.5%	\$3,230,000	\$2,625,000	+\$605,000	+23.0%
Wailuku	28	20	+8	+40.0%	\$377,021	\$339,025	+\$37,996	+11.2%	\$322,500	\$311,750	+\$10,750	+3.4%	\$10,556,574	\$6,780,500	+\$3,776,074	+55.7%
<b>All MLS</b>	<b>221</b>	<b>162</b>	<b>+59</b>	<b>+36.4%</b>	<b>\$500,184</b>	<b>\$634,374</b>	<b>-\$134,190</b>	<b>-21.2%</b>	<b>\$370,000</b>	<b>\$450,000</b>	<b>-\$80,000</b>	<b>-17.8%</b>	<b>\$110,540,621</b>	<b>\$102,768,630</b>	<b>+\$7,771,991</b>	<b>+7.6%</b>