

Single Family Sales – Year to Date

December 2017 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-17 YTD Sales	Dec-16 YTD Sales	Unit Change	Percent Change	Dec-17 YTD Average	Dec-16 YTD Average	Dollar Change	Percent Change	Dec-17 YTD Median	Dec-16 YTD Median	Dollar Change	Percent Change	Dec-17 YTD Volume	Dec-16 YTD Volume	Dollar Change	Percent Change
Haiku	85	65	+20	+30.8%	\$885,623	\$926,204	-\$40,581	-4.4%	\$753,500	\$848,000	-\$94,500	-11.1%	\$75,277,954	\$60,203,249	+\$15,074,705	+25.0%
Hana	10	12	-2	-16.7%	\$1,506,658	\$1,175,667	+\$330,992	+28.2%	\$1,148,542	\$700,000	+\$448,542	+64.1%	\$15,066,583	\$14,108,000	+\$958,583	+6.8%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	23	22	+1	+4.5%	\$1,996,185	\$1,823,208	+\$172,977	+9.5%	\$1,780,000	\$1,597,500	+\$182,500	+11.4%	\$45,912,250	\$40,110,577	+\$5,801,673	+14.5%
Kahakuloa	1	2	-1	-50.0%	\$575,000	\$941,750	-\$366,750	-38.9%	\$575,000	\$941,750	-\$366,750	-38.9%	\$575,000	\$1,883,500	-\$1,308,500	-69.5%
Kahului	147	154	-7	-4.5%	\$614,371	\$571,015	+\$43,357	+7.6%	\$600,000	\$553,588	+\$46,413	+8.4%	\$90,312,587	\$87,936,244	+\$2,376,343	+2.7%
Kapalua	8	14	-6	-42.9%	\$2,615,000	\$3,638,571	-\$1,023,571	-28.1%	\$2,487,500	\$2,562,500	-\$75,000	-2.9%	\$20,920,000	\$50,940,000	-\$30,020,000	-58.9%
Kaupo	0	1	-1	-100.0%	--	\$1,300,000	--	--	--	\$1,300,000	--	--	\$0	\$1,300,000	-\$1,300,000	-100.0%
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	190	176	+14	+8.0%	\$920,979	\$909,221	+\$11,758	+1.3%	\$702,000	\$625,000	+\$77,000	+12.3%	\$174,986,031	\$160,022,868	+\$14,963,163	+9.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	79	64	+15	+23.4%	\$1,013,718	\$1,133,309	-\$119,592	-10.6%	\$849,000	\$848,750	+\$250	+0.0%	\$80,083,700	\$72,531,804	+\$7,551,896	+10.4%
Lahaina	66	70	-4	-5.7%	\$1,630,391	\$1,314,947	+\$315,444	+24.0%	\$1,100,000	\$766,500	+\$333,500	+43.5%	\$107,605,798	\$92,046,274	+\$15,559,524	+16.9%
Lanai	19	20	-1	-5.0%	\$400,579	\$446,275	-\$45,696	-10.2%	\$385,000	\$419,500	-\$34,500	-8.2%	\$7,611,000	\$8,925,500	-\$1,314,500	-14.7%
Maalaea	1	1	0	0.0%	\$3,500,000	\$1,450,000	+\$2,050,000	+141.4%	\$3,500,000	\$1,450,000	+\$2,050,000	+141.4%	\$3,500,000	\$1,450,000	+\$2,050,000	+141.4%
Makawao/Olinda/Haliimaile	58	66	-8	-12.1%	\$767,897	\$672,303	+\$95,595	+14.2%	\$634,500	\$575,638	+\$58,863	+10.2%	\$44,538,048	\$44,371,975	+\$166,073	+0.4%
Maui Meadows	28	26	+2	+7.7%	\$1,380,248	\$1,250,829	+\$129,419	+10.3%	\$1,280,000	\$1,287,500	-\$7,500	-0.6%	\$38,646,930	\$32,521,550	+\$6,125,380	+18.8%
Molokai	22	18	+4	+22.2%	\$473,416	\$483,111	-\$9,695	-2.0%	\$388,500	\$386,500	+\$2,001	+0.5%	\$10,415,160	\$8,695,999	+\$1,719,161	+19.8%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	41	39	+2	+5.1%	\$969,328	\$1,154,859	-\$185,531	-16.1%	\$905,000	\$885,000	+\$20,000	+2.3%	\$39,742,444	\$45,039,515	-\$5,297,071	-11.8%
Olowalu	1	2	-1	-50.0%	\$801,500	\$3,175,000	-\$2,373,500	-74.8%	\$801,500	\$3,175,000	-\$2,373,500	-74.8%	\$801,500	\$6,350,000	-\$5,548,500	-87.4%
Pukalani	53	70	-17	-24.3%	\$769,599	\$651,369	+\$118,230	+18.2%	\$680,500	\$625,000	+\$55,500	+8.9%	\$40,788,750	\$45,595,809	-\$4,807,059	-10.5%
Spreckelsville/Paia/Kuau	24	34	-10	-29.4%	\$2,663,087	\$1,768,985	+\$894,103	+50.5%	\$1,216,250	\$720,000	+\$496,250	+68.9%	\$63,914,099	\$58,976,500	+\$4,937,599	+8.4%
Wailea/Makena	28	24	+4	+16.7%	\$4,480,996	\$3,846,542	+\$634,454	+16.5%	\$2,243,500	\$3,056,250	-\$812,750	-26.6%	\$125,467,888	\$92,317,000	+\$33,150,888	+35.9%
Wailuku	215	196	+19	+9.7%	\$648,875	\$593,445	+\$55,431	+9.3%	\$617,435	\$564,500	+\$52,935	+9.4%	\$139,508,208	\$116,315,146	+\$23,193,062	+19.9%
All MLS	1,099	1,076	+23	+2.1%	\$1,024,271	\$968,411	+\$55,860	+5.8%	\$695,000	\$639,000	+\$56,000	+8.8%	\$1,125,673,930	\$1,041,641,510	+\$84,032,420	+8.1%