

# Single Family Year To Date Sales Information

Comparing 1/1/2012 thru 3/31/2012 with 1/1/2011 thru 3/31/2011

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	56	56	0	0%	\$401,098	\$399,440	0%	\$371,000	\$381,000	-3%	\$22,461,499	\$22,368,621	0%
<b>Haiku</b>	16	9	7	78%	\$755,463	\$699,800	8%	\$671,000	\$625,000	7%	\$12,087,400	\$6,298,200	92%
<b>Hana</b>	3	0	3	N/A	\$411,633	\$0	N/A	\$349,900	\$0	N/A	\$1,234,900	\$0	N/A
<b>Kaanapali</b>	7	11	-4	-36%	\$1,816,286	\$991,909	83%	\$1,350,000	\$890,000	52%	\$12,714,000	\$10,911,000	17%
<b>Kahakuloa</b>	1	0	1	N/A	\$749,900	\$0	N/A	\$749,900	\$0	N/A	\$749,900	\$0	N/A
<b>Kapalua</b>	2	3	-1	-33%	\$2,880,000	\$6,483,333	-56%	\$2,880,000	\$3,250,000	-11%	\$5,760,000	\$19,450,000	-70%
<b>Kihei</b>	41	38	3	8%	\$581,354	\$542,939	7%	\$450,000	\$390,000	15%	\$23,835,500	\$20,631,700	16%
<b>Kula/Ulupalakua/Kanaio</b>	14	16	-2	-13%	\$850,964	\$604,524	41%	\$547,000	\$457,500	20%	\$11,913,500	\$9,672,390	23%
<b>Lahaina</b>	12	8	4	50%	\$540,375	\$1,005,125	-46%	\$408,500	\$588,500	-31%	\$6,484,500	\$8,041,000	-19%
<b>Lanai</b>	5	1	4	400%	\$222,000	\$270,000	-18%	\$195,000	\$270,000	-28%	\$1,110,000	\$270,000	311%
<b>Makawao/Olinda/Haliimaile</b>	12	14	-2	-14%	\$474,792	\$533,993	-11%	\$338,000	\$367,500	-8%	\$5,697,500	\$7,475,900	-24%
<b>Maui Meadows</b>	6	8	-2	-25%	\$1,223,333	\$776,738	57%	\$795,000	\$750,000	6%	\$7,340,000	\$6,213,900	18%
<b>Molokai</b>	2	4	-2	-50%	\$408,750	\$420,000	-3%	\$408,750	\$412,500	-1%	\$817,500	\$1,680,000	-51%
<b>Nahiku</b>	1	0	1	N/A	\$225,000	\$0	N/A	\$225,000	\$0	N/A	\$225,000	\$0	N/A
<b>Napili/Kahana/Honokowai</b>	8	8	0	0%	\$1,085,500	\$599,563	81%	\$590,000	\$604,000	-2%	\$8,684,000	\$4,796,500	81%
<b>Olowalu</b>	0	1	-1	-100%	\$0	\$414,000	-100%	\$0	\$414,000	-100%	\$0	\$414,000	-100%
<b>Pukalani</b>	9	15	-6	-40%	\$469,767	\$622,887	-25%	\$490,000	\$507,308	-3%	\$4,227,900	\$9,343,308	-55%
<b>Sprecklesville/Paia/Kuau</b>	4	7	-3	-43%	\$373,750	\$699,157	-47%	\$329,000	\$589,000	-44%	\$1,495,000	\$4,894,100	-69%
<b>Wailea/Makena</b>	9	3	6	200%	\$2,864,600	\$1,501,667	91%	\$1,200,000	\$950,000	26%	\$25,781,400	\$4,505,000	472%
<b>Maui Summary:</b>	208	202	6	3%	\$733,748	\$678,048	8%	\$444,000	\$450,000	-1%	\$152,619,499	\$136,965,619	11%