

Land Year To Date Sales Information

Comparing 1/1/2009 thru 10/31/2009 with 1/1/2008 thru 10/31/2008

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	10	14	-4	-29%	\$340,350	\$514,929	-34%	\$231,250	\$330,000	-30%	\$3,403,500	\$7,209,010	-53%
Haiku	7	12	-5	-42%	\$699,286	\$491,333	42%	\$400,000	\$372,000	8%	\$4,895,000	\$5,896,000	-17%
Hana	0	3	-3	-100%	\$0	\$406,333	-100%	\$0	\$315,000	-100%	\$0	\$1,219,000	-100%
Kaanapali	6	5	1	20%	\$511,983	\$887,600	-42%	\$398,450	\$915,000	-56%	\$3,071,900	\$4,438,000	-31%
Kapalua	1	1	0	0%	\$10,000,000	\$2,650,000	277%	\$10,000,000	\$2,650,000	277%	\$10,000,000	\$2,650,000	277%
Kihei	1	7	-6	-86%	\$350,000	\$441,643	-21%	\$350,000	\$307,000	14%	\$350,000	\$3,091,500	-89%
Kipahulu	1	0	1	N/A	\$370,000	\$0	N/A	\$370,000	\$0	N/A	\$370,000	\$0	N/A
Kula/Ulupalakua/Kanaio	11	10	1	10%	\$726,000	\$823,800	-12%	\$500,000	\$941,500	-47%	\$7,986,000	\$8,238,000	-3%
Lahaina	11	3	8	267%	\$1,044,864	\$1,493,333	-30%	\$900,000	\$1,000,000	-10%	\$11,493,500	\$4,480,000	157%
Lanai	0	2	-2	-100%	\$0	\$1,115,000	-100%	\$0	\$1,115,000	-100%	\$0	\$2,230,000	-100%
Makawao/Olinda/Haliimaile	1	4	-3	-75%	\$80,000	\$1,793,125	-96%	\$80,000	\$2,050,000	-96%	\$80,000	\$7,172,500	-99%
Molokai	6	7	-1	-14%	\$179,088	\$306,286	-42%	\$137,575	\$295,000	-53%	\$1,074,525	\$2,144,000	-50%
Nahiku	1	1	0	0%	\$345,000	\$420,000	-18%	\$345,000	\$420,000	-18%	\$345,000	\$420,000	-18%
Napili/Kahana/Honokowai	5	1	4	400%	\$293,000	\$425,000	-31%	\$250,000	\$425,000	-41%	\$1,465,000	\$425,000	245%
Olowalu	1	16	-15	-94%	\$950,000	\$1,474,375	-36%	\$950,000	\$1,295,000	-27%	\$950,000	\$23,590,000	-96%
Pukalani	2	2	0	0%	\$200,000	\$1,200,000	-83%	\$200,000	\$1,200,000	-83%	\$400,000	\$2,400,000	-83%
Sprecklesville/Paia/Kuau	0	1	-1	-100%	\$0	\$4,500,000	-100%	\$0	\$4,500,000	-100%	\$0	\$4,500,000	-100%
Wailea/Makena	19	4	15	375%	\$3,179,342	\$2,850,000	12%	\$1,835,000	\$2,775,000	-34%	\$60,407,490	\$11,400,000	430%
Maui Summary:	83	93	-10	-11%	\$1,280,625	\$983,903	30%	\$512,000	\$700,000	-27%	\$106,291,915	\$91,503,010	16%