

## Condominium Year To Date Sales Information

Comparing 1/1/2012 thru 3/31/2012 with 1/1/2011 thru 3/31/2011

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	27	36	-9	-25%	\$197,773	\$198,598	0%	\$130,000	\$212,300	-39%	\$5,339,870	\$7,149,535	-25%
<b>Hana</b>	0	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
<b>Kaanapali</b>	43	28	15	54%	\$584,530	\$872,095	-33%	\$469,900	\$670,000	-30%	\$25,134,800	\$24,418,650	3%
<b>Kapalua</b>	11	4	7	175%	\$1,204,636	\$765,075	57%	\$780,000	\$611,000	28%	\$13,251,000	\$3,060,300	333%
<b>Kihei</b>	101	121	-20	-17%	\$335,703	\$323,411	4%	\$240,000	\$260,000	-8%	\$33,906,010	\$39,132,770	-13%
<b>Lahaina</b>	20	15	5	33%	\$279,988	\$344,077	-19%	\$323,750	\$335,000	-3%	\$5,599,763	\$5,161,155	8%
<b>Lanai</b>	1	6	-5	-83%	\$585,000	\$1,227,483	-52%	\$585,000	\$1,022,700	-43%	\$585,000	\$7,364,900	-92%
<b>Maalaea</b>	8	13	-5	-38%	\$350,500	\$298,165	18%	\$282,500	\$289,150	-2%	\$2,804,000	\$3,876,150	-28%
<b>Molokai</b>	1	4	-3	-75%	\$60,000	\$136,725	-56%	\$60,000	\$130,000	-54%	\$60,000	\$546,900	-89%
<b>Napili/Kahana/Honokowai</b>	62	52	10	19%	\$336,763	\$304,871	10%	\$275,000	\$267,500	3%	\$20,879,300	\$15,853,299	32%
<b>Pukalani</b>	1	1	0	0%	\$372,000	\$320,000	16%	\$372,000	\$320,000	16%	\$372,000	\$320,000	16%
<b>Wailea/Makena</b>	25	30	-5	-17%	\$989,785	\$1,505,717	-34%	\$685,000	\$1,255,000	-45%	\$24,744,625	\$45,171,500	-45%
<b>Maui Summary:</b>	300	310	-10	-3%	\$442,255	\$490,501	-10%	\$340,000	\$319,950	6%	\$132,676,368	\$152,055,159	-13%