

## Single Family Monthly Sales Volume

For Month Ending 12/31/2001

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	9	\$2,348,500	\$260,000	16	\$5,500,990	\$299,995	14	\$3,266,000	\$215,000
Haiku	3	\$1,385,000	\$485,000	4	\$1,830,000	\$380,000	4	\$1,534,000	\$372,500
Hana	1	\$262,500	\$262,500	1	\$400,000	\$400,000	1	\$210,000	\$210,000
Kaanapali	1	\$710,000	\$710,000	1	\$725,000	\$725,000	0	\$0	\$0
Kihei	17	\$5,417,950	\$285,000	7	\$3,716,500	\$368,000	5	\$1,657,400	\$265,000
Kula/Ulupalakua/Kanaio	8	\$4,159,000	\$362,500	9	\$3,508,450	\$355,000	12	\$4,793,000	\$327,000
Lahaina	4	\$2,055,000	\$362,500	3	\$1,240,000	\$315,000	3	\$969,000	\$360,000
Lanai	0	\$0	\$0	1	\$180,000	\$180,000	0	\$0	\$0
Makawao/Olinda/Haliimaile	7	\$2,480,000	\$295,000	4	\$1,289,500	\$303,250	9	\$2,584,600	\$239,000
Maui Meadows	1	\$385,000	\$385,000	3	\$1,886,000	\$599,000	2	\$1,525,000	\$762,500
Molokai	0	\$0	\$0	0	\$0	\$0	1	\$165,000	\$165,000
Napili/Kahana/Honokowai	3	\$1,334,000	\$319,000	1	\$367,000	\$367,000	4	\$2,588,000	\$505,000
Pukalani	6	\$1,875,000	\$324,000	4	\$1,701,000	\$394,000	3	\$759,500	\$257,000
Sprecklesville/Paia/Kuau	1	\$395,000	\$395,000	2	\$673,000	\$336,500	2	\$1,110,000	\$555,000
Wailea/Makena	1	\$750,000	\$750,000	1	\$1,150,000	\$1,150,000	1	\$859,000	\$859,000
<b>Maui Summary :</b>	<b>62</b>	<b>\$23,556,950</b>	<b>\$319,500</b>	<b>57</b>	<b>\$24,167,440</b>	<b>\$367,000</b>	<b>61</b>	<b>\$22,020,500</b>	<b>\$285,000</b>

---

## Condominium Monthly Sales Volume

For Month Ending 12/31/2001

---

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	8	\$686,400	\$67,500	5	\$598,100	\$125,000	4	\$327,500	\$80,250
Hana	1	\$50,000	\$50,000	0	\$0	\$0	0	\$0	\$0
Kaanapali	4	\$4,107,586	\$1,014,400	8	\$4,357,000	\$512,500	7	\$2,284,500	\$300,000
Kapalua	4	\$2,260,000	\$565,000	3	\$3,295,000	\$630,000	5	\$2,200,000	\$420,000
Kihei	26	\$4,036,600	\$141,000	20	\$3,316,300	\$155,000	55	\$8,153,300	\$115,000
Lahaina	0	\$0	\$0	0	\$0	\$0	1	\$705,000	\$705,000
Lanai	1	\$1,695,000	\$1,695,000	1	\$624,000	\$624,000	0	\$0	\$0
Maalaea	4	\$964,000	\$219,500	6	\$1,717,500	\$275,000	3	\$685,000	\$285,000
Napili/Kahana/Honokowai	13	\$2,377,400	\$177,000	18	\$3,695,752	\$173,250	30	\$6,907,500	\$205,000
Pukalani	0	\$0	\$0	0	\$0	\$0	1	\$205,000	\$205,000
Wailea/Makena	0	\$0	\$0	1	\$405,000	\$405,000	6	\$9,220,000	\$975,000
<b>Maui Summary :</b>	<b>61</b>	<b>\$16,176,986</b>	<b>\$155,000</b>	<b>62</b>	<b>\$18,008,652</b>	<b>\$189,500</b>	<b>112</b>	<b>\$30,687,800</b>	<b>\$161,250</b>

---

SOURCE: Maui Board of REALTORS

MLS Resale data - Information deemed reliable, however not guaranteed

Page 2

## Land Monthly Sales Volume

For Month Ending 12/31/2001

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	4	\$1,171,500	\$193,000	1	\$196,000	\$196,000	6	\$1,672,500	\$198,000
Haiku	4	\$2,017,500	\$237,500	2	\$910,000	\$455,000	5	\$906,000	\$150,000
Hana	1	\$650,000	\$650,000	2	\$650,000	\$325,000	2	\$710,000	\$355,000
Honokohau	0	\$0	\$0	1	\$315,000	\$315,000	0	\$0	\$0
Kaanapali	2	\$1,185,000	\$592,500	3	\$1,725,000	\$575,000	0	\$0	\$0
Kahakuloa	0	\$0	\$0	2	\$492,000	\$246,000	0	\$0	\$0
Kapalua	0	\$0	\$0	0	\$0	\$0	5	\$6,580,000	\$660,000
Kaupo	0	\$0	\$0	1	\$3,600,000	\$3,600,000	0	\$0	\$0
Kihei	0	\$0	\$0	0	\$0	\$0	2	\$219,000	\$109,500
Kula/Ulupalakua/Kanaio	1	\$230,500	\$230,500	3	\$1,255,200	\$435,000	2	\$560,000	\$280,000
Lanai	0	\$0	\$0	0	\$0	\$0	2	\$3,975,000	\$1,987,500
Makawao/Olinda/Haliimaile	1	\$135,000	\$135,000	0	\$0	\$0	2	\$437,000	\$218,500
Maui Meadows	0	\$0	\$0	0	\$0	\$0	1	\$305,000	\$305,000
Nahiku	3	\$835,000	\$330,000	0	\$0	\$0	0	\$0	\$0
Napili/Kahana/Honokowai	0	\$0	\$0	3	\$692,430	\$187,400	5	\$886,000	\$178,000
Pukalani	1	\$153,000	\$153,000	0	\$0	\$0	1	\$215,000	\$215,000
Sprecklesville/Paia/Kuau	0	\$0	\$0	1	\$643,038	\$643,038	0	\$0	\$0
Wailea/Makena	1	\$257,000	\$257,000	1	\$205,000	\$205,000	4	\$6,802,000	\$1,542,000
<b>Maui Summary :</b>	<b>18</b>	<b>\$6,634,500</b>	<b>\$237,500</b>	<b>20</b>	<b>\$10,683,668</b>	<b>\$321,000</b>	<b>37</b>	<b>\$23,267,500</b>	<b>\$200,000</b>

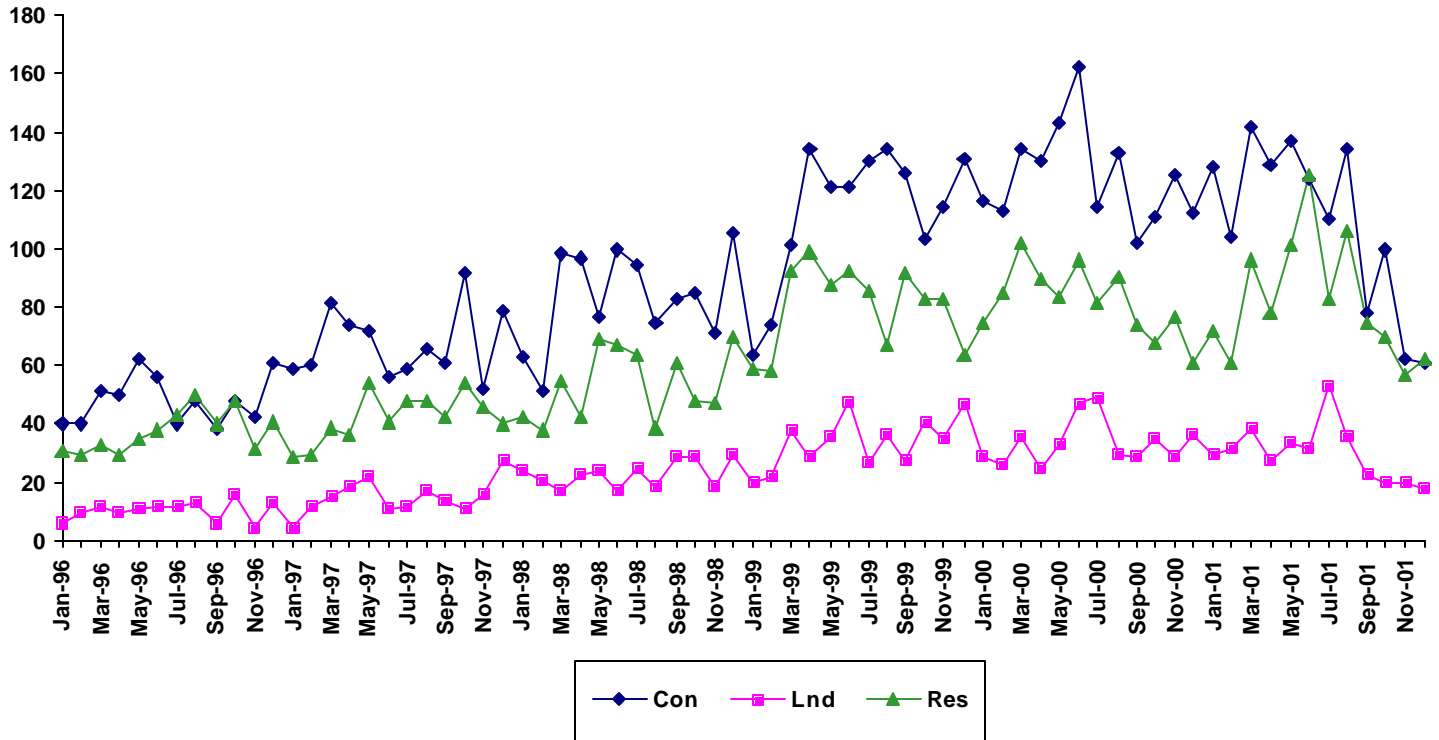
SOURCE: Maui Board of REALTORS

MLS Resale data - Information deemed reliable, however not guaranteed

Page 3

# Sales Volume By Month

For Month Ending 12/31/2001

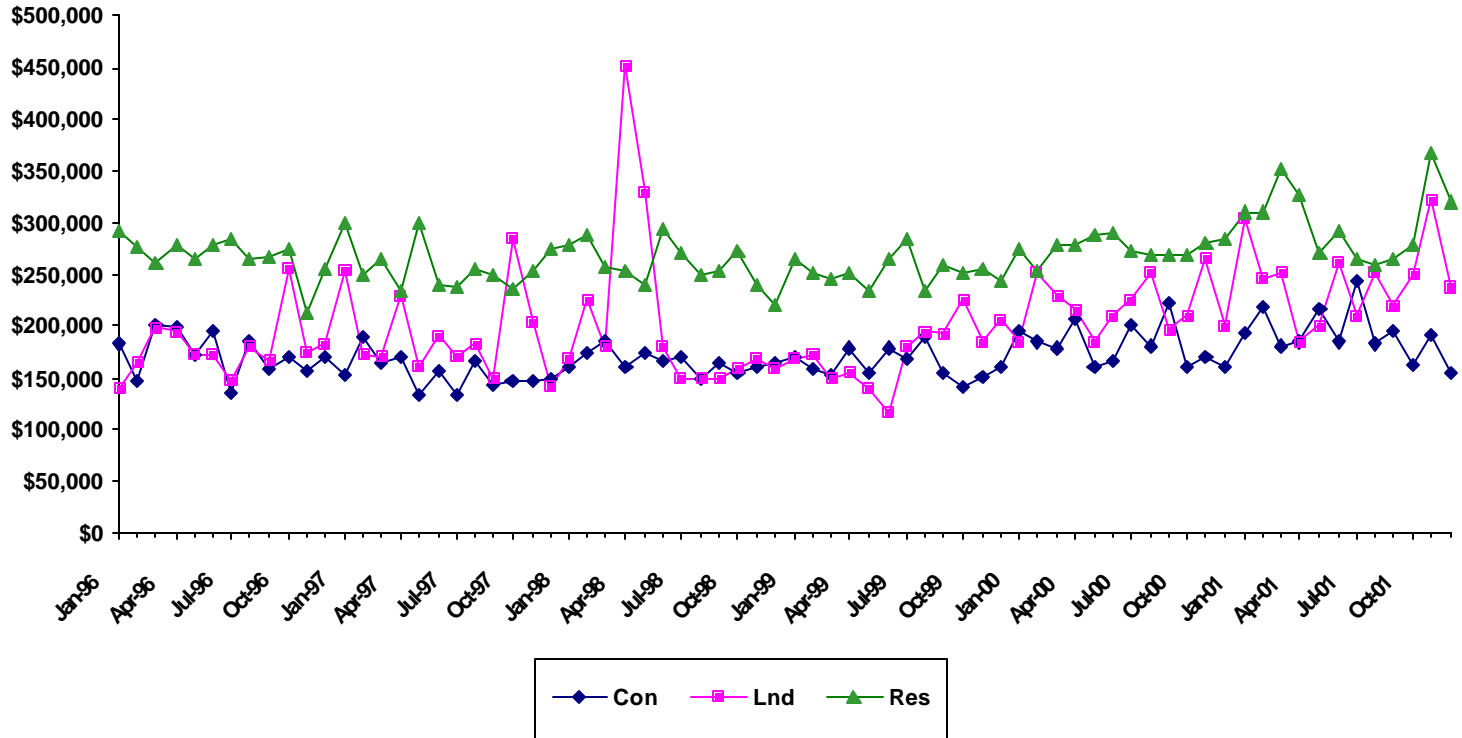


Month	1996			1997			1998			1999			2000			2001		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	31	40	6	29	59	5	42	63	24	59	64	20	75	116	29	72	128	30
Feb	30	40	10	30	60	12	38	51	21	58	74	22	85	113	26	61	104	32
Mar	33	51	12	39	82	15	55	98	17	93	101	38	102	134	36	96	142	39
Apr	30	50	10	37	74	19	42	97	23	99	134	29	90	130	25	78	129	28
May	35	62	11	54	72	22	69	77	24	88	121	36	84	143	33	101	137	34
Jun	38	56	12	41	56	11	67	100	17	93	121	48	96	162	47	125	124	32
Jul	43	40	12	48	59	12	64	95	25	86	130	27	82	114	49	83	110	53
Aug	50	48	13	48	66	17	39	75	19	67	134	37	91	133	30	106	134	36
Sep	40	39	6	42	61	14	61	83	29	92	126	28	74	102	29	75	78	23
Oct	48	48	16	54	92	11	48	85	29	83	103	41	68	111	35	70	100	20
Nov	32	42	5	46	52	16	47	71	19	83	114	35	77	125	29	57	62	20
Dec	41	61	13	40	79	28	70	105	30	64	131	47	61	112	37	62	61	18

SOURCE: Maui Board of REALTORS  
 MLS Resale data - Information deemed reliable, however not guaranteed

# Sales Median By Month

For Month Ending 12/31/2001

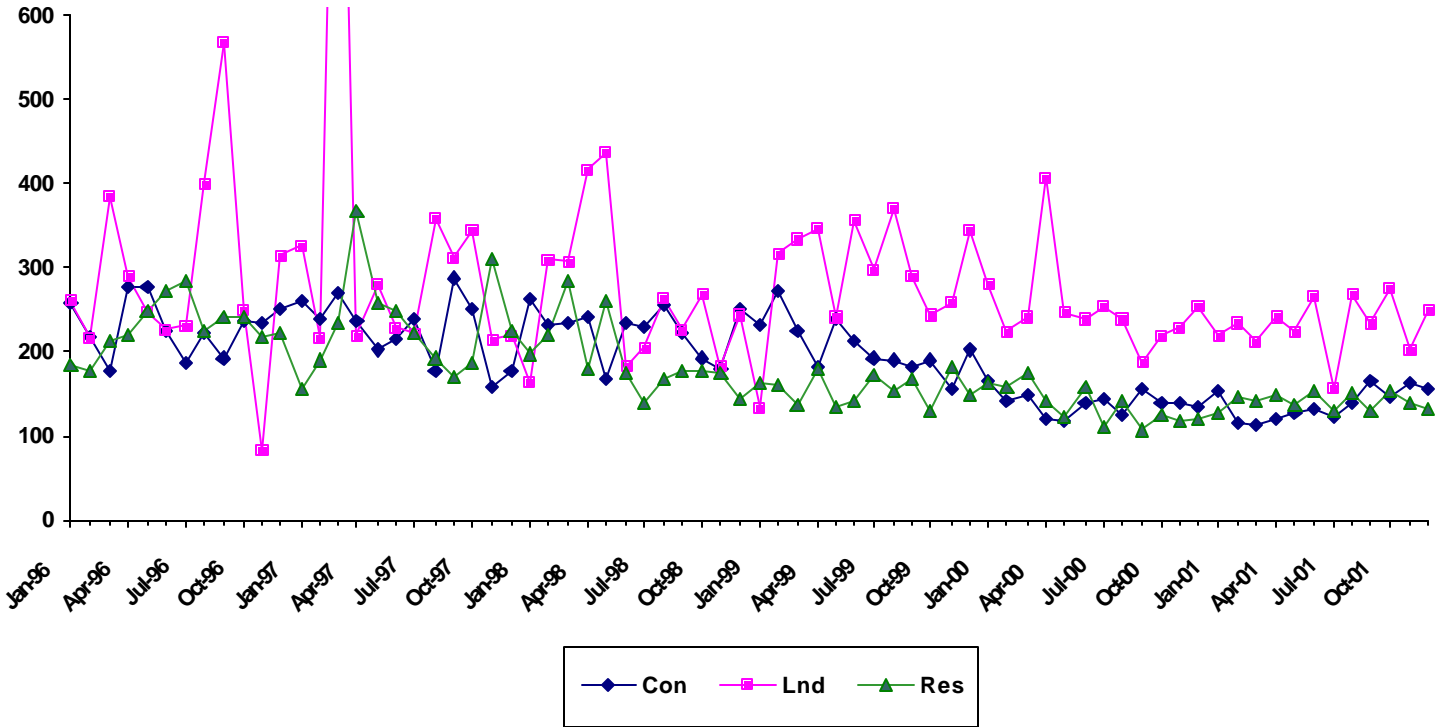


Month	1996			1997			1998			1999			2000			2001		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	293000	182500	138750	300750	153000	252500	277500	160000	168500	264000	170500	168000	275000	193750	185000	310760	192000	304450
Feb	276500	148000	165500	248750	188000	172500	287500	175000	225000	251209	158050	172500	252000	184000	250250	310000	218000	244500
Mar	260000	200000	197500	265000	165000	170000	257500	184250	180000	244900	152000	150000	279000	179000	230000	351250	180800	250000
Apr	277500	198750	193750	234000	169750	230000	252000	161000	450000	250000	179000	155000	278250	205000	215000	325000	183500	183480
May	265000	172500	172500	300000	133050	161250	239000	175000	330000	233500	155000	139500	288000	160900	185000	270000	215000	199250
Jun	279125	195000	172000	240000	157500	190000	295000	165750	180000	265500	178000	115000	289500	166500	210000	293000	185000	260000
Jul	285000	135500	148000	237000	132500	170750	270000	170000	150000	283500	169000	180000	272500	200000	225000	265000	243500	210000
Aug	264500	185000	180000	255500	165750	182500	249500	150000	150000	234305	187500	194000	268000	180000	250000	258750	182000	250000
Sep	266000	158000	167500	249000	142500	148500	252000	165000	149000	258500	155000	192500	269050	222000	197000	265000	194750	220000
Oct	275000	171000	255000	235100	147500	285000	272150	155000	159000	251850	140900	225000	269000	160000	210000	278250	163250	248500
Nov	212500	157500	175000	252450	147000	204500	240000	160000	169000	255000	151500	185000	280000	170000	265000	367000	189500	321000
Dec	255000	170000	183000	275000	150000	141900	220200	163750	159000	242227	160000	205000	285000	161250	200000	319500	155000	237500

SOURCE: Maui Board of REALTORS  
 MLS Resale data - Information deemed reliable, however not guaranteed

# Sales Days on Market By Month

For Month Ending 12/31/2001



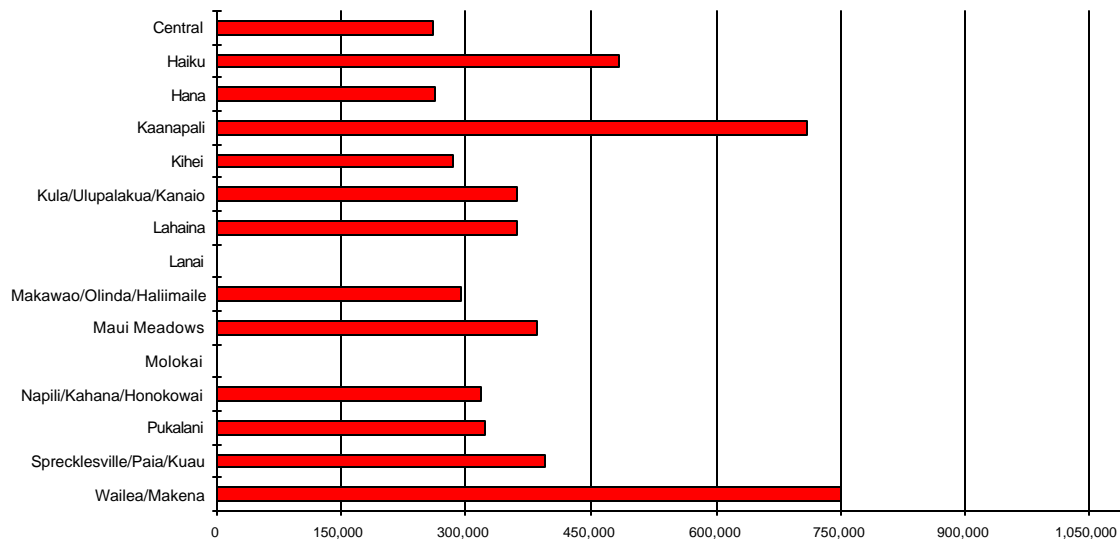
Month	1996			1997			1998			1999			2000			2001		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	185	259	262	156	262	327	199	263	165	164	232	134	163	167	280	128	153	220
Feb	178	218	216	191	239	218	219	231	309	162	273	318	159	142	226	147	114	234
Mar	213	178	385	235	271	1179	286	235	307	136	226	334	175	148	242	141	111	212
Apr	219	279	291	368	237	219	181	241	416	180	184	348	141	120	408	149	119	242
May	250	279	248	258	203	280	261	168	437	135	240	241	122	116	247	137	128	226
Jun	274	225	227	250	214	229	175	234	183	141	213	357	159	139	238	153	132	267
Jul	287	189	231	222	240	223	138	230	205	174	192	298	110	143	254	129	123	155
Aug	224	223	401	193	179	359	169	257	263	154	190	370	142	124	239	151	138	269
Sep	242	192	570	171	288	313	178	221	226	168	183	291	108	156	189	129	167	234
Oct	242	237	248	189	251	345	178	193	268	129	190	245	124	138	220	154	148	276
Nov	218	233	83	310	159	214	176	181	183	182	157	259	118	140	230	138	164	202
Dec	221	252	314	225	179	220	145	251	244	148	202	345	119	133	254	132	155	250

**SOURCE: Maui Board of REALTORS**  
 MLS Resale data - Information deemed reliable, however not guaranteed

# Single Family Median Prices by Area

For Month Ending 12/31/2001

## Current Month Information



Area	Current Month	Previous Month	Year Ago Month
Central	\$260,000	\$299,995	\$215,000
Haiku	\$485,000	\$380,000	\$372,500
Hana	\$262,500	\$400,000	\$210,000
Kaanapali	\$710,000	\$725,000	\$0
Kihei	\$285,000	\$368,000	\$265,000
Kula/Ulupalakua/Kanaio	\$362,500	\$355,000	\$327,000
Lahaina	\$362,500	\$315,000	\$360,000
Lanai	\$0	\$180,000	\$0
Makawao/Olinda/Haliimaile	\$295,000	\$303,250	\$239,000
Maui Meadows	\$385,000	\$599,000	\$762,500
Molokai	\$0	\$0	\$165,000
Napili/Kahana/Honokowai	\$319,000	\$367,000	\$505,000
Pukalani	\$324,000	\$394,000	\$257,000
Sprecklesville/Paia/Kuau	\$395,000	\$336,500	\$555,000
Wailea/Makena	\$750,000	\$1,150,000	\$859,000

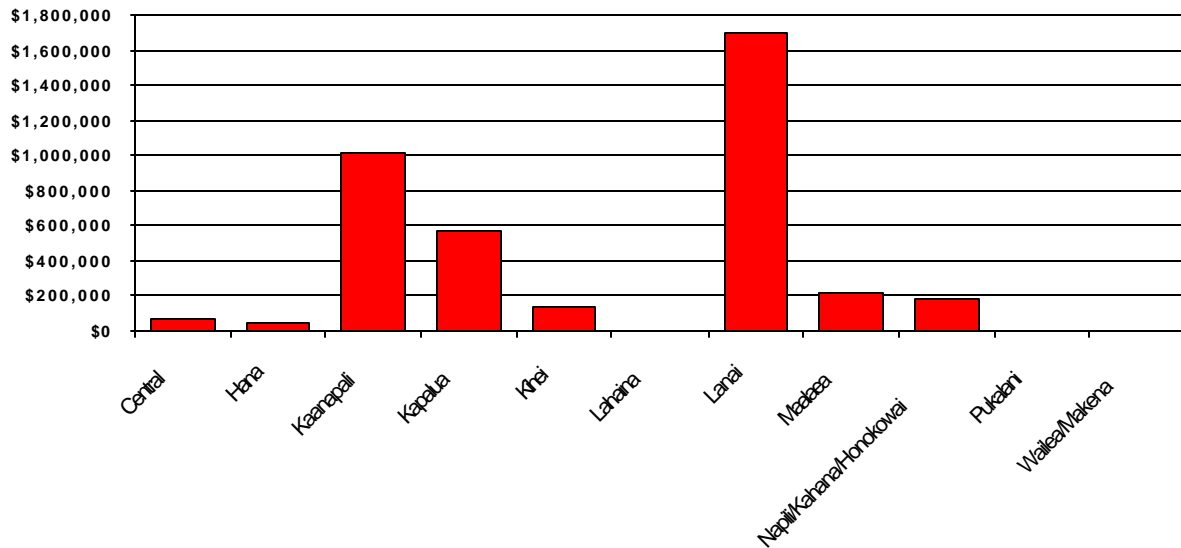
SOURCE: Maui Board of REALTORS

MLS Resale data - Information deemed reliable, however not guaranteed

# Condominium Median Prices by Area

For Month Ending 12/31/2001

## Current Month Information



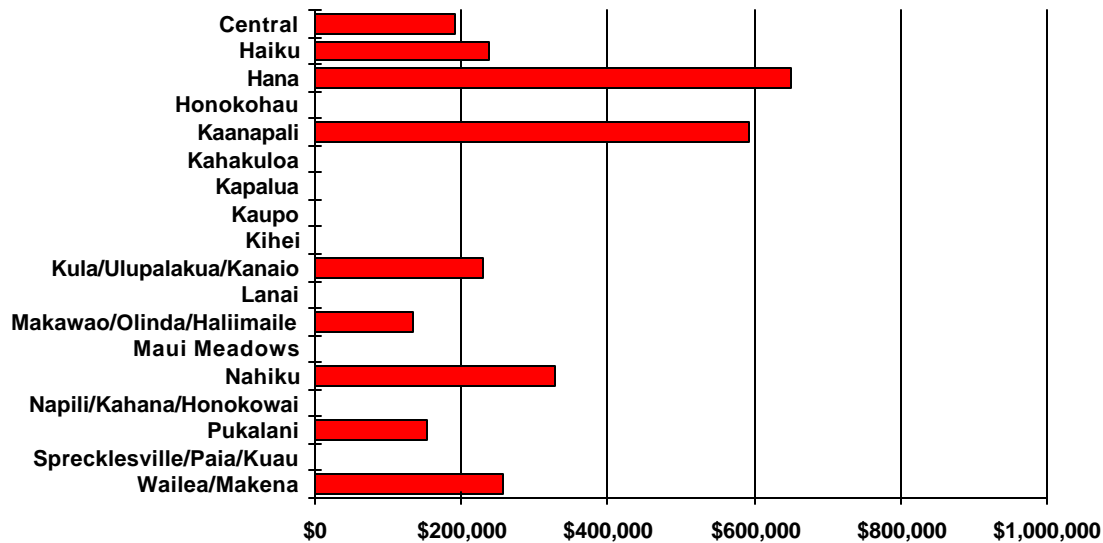
Area	Current Month	Previous Month	Year Ago Month
Central	\$67,500	\$125,000	\$80,250
Hana	\$50,000	\$0	\$0
Kaanapali	\$1,014,400	\$512,500	\$300,000
Kapalua	\$565,000	\$630,000	\$420,000
Kihei	\$141,000	\$155,000	\$115,000
Lahaina	\$0	\$0	\$705,000
Lanai	\$1,695,000	\$624,000	\$0
Maalaea	\$219,500	\$275,000	\$285,000
Napili/Kahana/Honokowai	\$177,000	\$173,250	\$205,000
Pukalani	\$0	\$0	\$205,000
Wailea/Makena	\$0	\$405,000	\$975,000



# Land Median Prices by Area

For Month Ending 12/31/2001

## Current Month Information



Area	Current Month	Previous Month	Year Ago Month
Central	\$193,000	\$196,000	\$198,000
Haiku	\$237,500	\$455,000	\$150,000
Hana	\$650,000	\$325,000	\$355,000
Honokohau	\$0	\$315,000	\$0
Kaanapali	\$592,500	\$575,000	\$0
Kahakuloa	\$0	\$246,000	\$0
Kapalua	\$0	\$0	\$660,000
Kaupo	\$0	\$3,600,000	\$0
Kihei	\$0	\$0	\$109,500
Kula/Ulupalakua/Kanaio	\$230,500	\$435,000	\$280,000
Lanai	\$0	\$0	\$1,987,500
Makawao/Olinda/Haliimaile	\$135,000	\$0	\$218,500
Maui Meadows	\$0	\$0	\$305,000
Nahiku	\$330,000	\$0	\$0
Napili/Kahana/Honokowai	\$0	\$187,400	\$178,000
Pukalani	\$153,000	\$0	\$215,000
Sprecklesville/Paia/Kuau	\$0	\$643,038	\$0
Wailea/Makena	\$257,000	\$205,000	\$1,542,000

## Single Family Year To Date Resale Information

Comparing 1/1/2001 thru 12/31/2001 with 1/1/2000 thru 12/31/2000

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	%	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	186	188	-2	-1%	\$271,730	\$237,337	14%	\$242,250	\$214,000	13%	\$50,541,755	\$44,619,393	13%
<b>Haiku</b>	78	83	-5	-6%	\$454,925	\$432,290	5%	\$397,500	\$385,000	3%	\$35,484,178	\$35,880,070	-1%
<b>Hana</b>	15	10	5	50%	\$569,767	\$417,400	37%	\$367,500	\$304,000	21%	\$8,546,500	\$4,174,000	105%
<b>Honokohau</b>	0	1	-1	-100%	\$0	\$775,000	-100%	\$0	\$775,000	-100%	\$0	\$775,000	-100%
<b>Kaanapali</b>	16	21	-5	-24%	\$1,131,125	\$868,905	30%	\$855,000	\$795,000	8%	\$18,098,000	\$18,247,000	-1%
<b>Kapalua</b>	4	11	-7	-64%	\$1,837,500	\$2,999,091	-39%	\$1,775,000	\$1,675,000	6%	\$7,350,000	\$32,990,000	-78%
<b>Keanae</b>	0	1	-1	-100%	\$0	\$285,000	-100%	\$0	\$285,000	-100%	\$0	\$285,000	-100%
<b>Kihei</b>	156	190	-34	-18%	\$338,574	\$337,366	0%	\$309,000	\$255,000	21%	\$52,817,567	\$64,099,562	-18%
<b>Kipahulu</b>	1	0	1	N/A	\$975,000	\$0	N/A	\$975,000	\$0	N/A	\$975,000	\$0	N/A
<b>Kula/Ulupalakua/Kanaio</b>	205	121	84	69%	\$336,285	\$414,841	-19%	\$237,501	\$339,800	-30%	\$68,938,402	\$50,195,815	37%
<b>Lahaina</b>	34	28	6	21%	\$346,485	\$321,750	8%	\$299,500	\$260,000	15%	\$11,780,500	\$9,009,000	31%
<b>Lanai</b>	9	10	-1	-10%	\$237,111	\$195,100	22%	\$150,000	\$142,500	5%	\$2,134,000	\$1,951,000	9%
<b>Maalaea</b>	0	2	-2	-100%	\$0	\$1,920,000	-100%	\$0	\$1,920,000	-100%	\$0	\$3,840,000	-100%
<b>Makawao/Olinda/Haliimaile</b>	81	99	-18	-18%	\$277,414	\$290,282	-4%	\$254,000	\$229,000	11%	\$22,470,525	\$28,737,950	-22%
<b>Maui Meadows</b>	35	35	0	0%	\$663,357	\$645,814	3%	\$650,000	\$549,500	18%	\$23,217,500	\$22,603,500	3%
<b>Molokai</b>	2	3	-1	-33%	\$77,200	\$273,500	-72%	\$77,200	\$165,000	-53%	\$154,400	\$820,500	-81%
<b>Nahiku</b>	1	1	0	0%	\$180,000	\$445,000	-60%	\$180,000	\$445,000	-60%	\$180,000	\$445,000	-60%
<b>Napili/Kahana/Honokowai</b>	48	31	17	55%	\$542,794	\$646,623	-16%	\$408,000	\$382,500	7%	\$26,054,100	\$20,045,300	30%
<b>Pukalani</b>	64	66	-2	-3%	\$326,623	\$261,794	25%	\$308,250	\$257,500	20%	\$20,903,900	\$17,278,400	21%
<b>Sprecklesville/Paia/Kuau</b>	23	40	-17	-43%	\$611,272	\$424,587	44%	\$385,000	\$248,730	55%	\$14,059,245	\$16,983,480	-17%
<b>Wailea/Makena</b>	28	44	-16	-36%	\$1,377,375	\$1,549,170	-11%	\$880,000	\$792,500	11%	\$38,566,500	\$68,163,500	-43%
<b>Maui Summary:</b>	986	985	1	0%	\$407,984	\$447,861	-9%	\$299,000	\$275,000	9%	\$402,272,072	\$441,143,470	-9%

SOURCE: Maui Board of REALTORS

MLS Resale data - Information deemed reliable, however not guaranteed

## Condominium Year To Date Resale Information

Comparing 1/1/2001 thru 12/31/2001 with 1/1/2000 thru 12/31/2000

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	87	65	22	34%	\$98,074	\$80,136	22%	\$99,000	\$79,250	25%	\$8,532,400	\$5,208,872	64%
<b>Hana</b>	3	1	2	200%	\$119,333	\$73,000	63%	\$108,000	\$73,000	48%	\$358,000	\$73,000	390%
<b>Kaanapali</b>	156	136	20	15%	\$545,595	\$432,331	26%	\$535,000	\$352,500	52%	\$85,112,819	\$58,797,050	45%
<b>Kapalua</b>	49	73	-24	-33%	\$912,204	\$572,702	59%	\$525,000	\$450,000	17%	\$44,698,000	\$41,807,250	7%
<b>Kihei</b>	536	588	-52	-9%	\$177,868	\$156,237	14%	\$146,975	\$126,125	17%	\$95,337,378	\$91,867,120	4%
<b>Kula/Ulupalakua/Kanaio</b>	3	1	2	200%	\$267,833	\$895,000	-70%	\$260,000	\$895,000	-71%	\$803,500	\$895,000	-10%
<b>Lahaina</b>	35	45	-10	-22%	\$187,914	\$298,861	-37%	\$130,000	\$225,000	-42%	\$6,577,000	\$13,448,750	-51%
<b>Lanai</b>	11	9	2	22%	\$1,164,455	\$971,267	20%	\$1,145,000	\$826,404	39%	\$12,809,000	\$8,741,404	47%
<b>Maalaea</b>	52	58	-6	-10%	\$222,508	\$204,800	9%	\$205,500	\$195,000	5%	\$11,570,400	\$11,878,400	-3%
<b>Napili/Kahana/Honokowai</b>	284	362	-78	-22%	\$236,662	\$202,802	17%	\$199,500	\$180,500	11%	\$67,212,114	\$73,414,400	-8%
<b>Pukalani</b>	3	6	-3	-50%	\$330,000	\$267,917	23%	\$345,000	\$271,250	27%	\$990,000	\$1,607,500	-38%
<b>Sprecklesville/Paia/Kuau</b>	2	4	-2	-50%	\$84,750	\$583,000	-85%	\$84,750	\$730,000	-88%	\$169,500	\$2,332,000	-93%
<b>Wailea/Makena</b>	88	147	-59	-40%	\$650,172	\$606,133	7%	\$444,500	\$400,000	11%	\$57,215,100	\$89,101,480	-36%
<b>Maui Summary:</b>	1309	1495	-186	-12%	\$298,996	\$267,005	12%	\$190,000	\$183,500	4%	\$391,385,211	\$399,172,226	-2%

## Fee Simple Condominium Year To Date Resale Information

Comparing 1/1/2001 thru 12/31/2001 with 1/1/2000 thru 12/31/2000

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	87	65	22	34%	\$98,074	\$80,136	22%	\$99,000	\$79,250	25%	\$8,532,400	\$5,208,872	64%
<b>Hana</b>	2	1	1	100%	\$154,000	\$73,000	111%	\$154,000	\$73,000	111%	\$308,000	\$73,000	322%
<b>Kaanapali</b>	137	97	40	41%	\$559,302	\$484,279	15%	\$540,000	\$420,000	29%	\$76,624,319	\$46,975,050	63%
<b>Kapalua</b>	49	73	-24	-33%	\$912,204	\$572,702	59%	\$525,000	\$450,000	17%	\$44,698,000	\$41,807,250	7%
<b>Kihei</b>	494	569	-75	-13%	\$181,547	\$157,619	15%	\$147,000	\$126,900	16%	\$89,684,328	\$89,685,020	0%
<b>Kula/Ulupalakua/Kanaio</b>	3	1	2	200%	\$267,833	\$895,000	-70%	\$260,000	\$895,000	-71%	\$803,500	\$895,000	-10%
<b>Lahaina</b>	21	39	-18	-46%	\$252,881	\$332,429	-24%	\$210,000	\$235,000	-11%	\$5,310,500	\$12,964,750	-59%
<b>Lanai</b>	11	9	2	22%	\$1,164,455	\$971,267	20%	\$1,145,000	\$826,404	39%	\$12,809,000	\$8,741,404	47%
<b>Maalaea</b>	31	33	-2	-6%	\$227,629	\$235,197	-3%	\$205,000	\$210,000	-2%	\$7,056,500	\$7,761,500	-9%
<b>Napili/Kahana/Honokowai</b>	141	133	8	6%	\$238,105	\$202,901	17%	\$220,000	\$192,500	14%	\$33,572,765	\$26,985,800	24%
<b>Pukalani</b>	3	6	-3	-50%	\$330,000	\$267,917	23%	\$345,000	\$271,250	27%	\$990,000	\$1,607,500	-38%
<b>Sprecklesville/Paia/Kuau</b>	2	4	-2	-50%	\$84,750	\$583,000	-85%	\$84,750	\$730,000	-88%	\$169,500	\$2,332,000	-93%
<b>Wailea/Makena</b>	88	147	-59	-40%	\$650,172	\$606,133	7%	\$444,500	\$400,000	11%	\$57,215,100	\$89,101,480	-36%
<b>Maui Summary:</b>	1069	1177	-108	-9%	\$315,972	\$283,890	11%	\$197,500	\$192,500	3%	\$337,773,912	\$334,138,626	1%

## Leasehold Condominium Year To Date Resale Information

Comparing 1/1/2001 thru 12/31/2001 with 1/1/2000 thru 12/31/2000

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Hana</b>	1	0	1	N/A	\$50,000	\$0	N/A	\$50,000	\$0	N/A	\$50,000	\$0	N/A
<b>Kaanapali</b>	19	39	-20	-51%	\$446,763	\$303,128	47%	\$255,000	\$194,000	31%	\$8,488,500	\$11,822,000	-28%
<b>Kihei</b>	42	19	23	121%	\$134,596	\$114,847	17%	\$138,500	\$109,000	27%	\$5,653,050	\$2,182,100	159%
<b>Lahaina</b>	14	6	8	133%	\$90,464	\$80,667	12%	\$87,500	\$77,000	14%	\$1,266,500	\$484,000	162%
<b>Maalaea</b>	21	25	-4	-16%	\$214,948	\$164,676	31%	\$206,000	\$140,000	47%	\$4,513,900	\$4,116,900	10%
<b>Napili/Kahana/Honokowai</b>	143	229	-86	-38%	\$235,240	\$202,745	16%	\$175,000	\$170,000	3%	\$33,639,349	\$46,428,600	-28%
<b>Maui Summary:</b>	240	318	-78	-25%	\$223,380	\$204,508	9%	\$165,000	\$160,000	3%	\$53,611,299	\$65,033,600	-18%

SOURCE: Maui Board of REALTORS

MLS Resale data - Information deemed reliable, however not guaranteed

## Land Year To Date Resale Information

Comparing 1/1/2001 thru 12/31/2001 with 1/1/2000 thru 12/31/2000

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	%	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	51	47	4	9%	\$186,294	\$188,007	-1%	\$185,500	\$170,000	9%	\$9,501,000	\$8,836,310	8%
Haiku	73	61	12	20%	\$290,268	\$372,789	-22%	\$260,000	\$219,000	19%	\$21,189,550	\$22,740,100	-7%
Hana	8	8	0	0%	\$655,000	\$323,368	103%	\$522,500	\$300,000	74%	\$5,240,000	\$2,586,946	103%
Honokohau	1	0	1	N/A	\$315,000	\$0	N/A	\$315,000	\$0	N/A	\$315,000	\$0	N/A
Kaanapali	10	24	-14	-58%	\$833,000	\$595,125	40%	\$550,000	\$307,500	79%	\$8,330,000	\$14,283,000	-42%
Kahakuloa	6	27	-21	-78%	\$302,000	\$236,300	28%	\$246,000	\$240,000	3%	\$1,812,000	\$6,380,100	-72%
Kapalua	14	14	0	0%	\$1,300,714	\$1,182,500	10%	\$790,000	\$875,000	-10%	\$18,210,000	\$16,555,000	10%
Kaupo	2	1	1	100%	\$1,870,000	\$375,000	399%	\$1,870,000	\$375,000	399%	\$3,740,000	\$375,000	897%
Keanae	1	0	1	N/A	\$150,000	\$0	N/A	\$150,000	\$0	N/A	\$150,000	\$0	N/A
Kihei	26	37	-11	-30%	\$493,981	\$292,851	69%	\$141,250	\$140,000	1%	\$12,843,500	\$10,835,500	19%
Kula/Ulupalakua/Kanaio	34	28	6	21%	\$301,638	\$397,054	-24%	\$247,500	\$347,500	-29%	\$10,255,700	\$11,117,500	-8%
Lahaina	22	5	17	340%	\$449,915	\$399,000	13%	\$399,597	\$350,000	14%	\$9,898,135	\$1,995,000	396%
Lanai	4	9	-5	-56%	\$528,750	\$2,923,000	-82%	\$510,000	\$2,950,000	-83%	\$2,115,000	\$26,307,000	-92%
Makawao/Olinda/Haliimaile	8	11	-3	-27%	\$172,563	\$300,636	-43%	\$129,750	\$160,000	-19%	\$1,380,500	\$3,307,000	-58%
Maui Meadows	3	10	-7	-70%	\$286,667	\$313,100	-8%	\$280,000	\$254,500	10%	\$860,000	\$3,131,000	-73%
Molokai	2	1	1	100%	\$578,750	\$115,000	403%	\$578,750	\$115,000	403%	\$1,157,500	\$115,000	907%
Nahiku	3	1	2	200%	\$278,333	\$640,000	-57%	\$330,000	\$640,000	-48%	\$835,000	\$640,000	30%
Napili/Kahana/Honokowai	44	29	15	52%	\$224,308	\$354,733	-37%	\$178,015	\$178,000	0%	\$9,869,540	\$10,287,250	-4%
Pukalani	14	23	-9	-39%	\$149,321	\$148,413	1%	\$139,250	\$125,000	11%	\$2,090,500	\$3,413,500	-39%
Sprecklesville/Paia/Kuau	6	14	-8	-57%	\$375,281	\$218,429	72%	\$410,825	\$165,000	149%	\$2,251,688	\$3,057,999	-26%
Wailea/Makena	33	55	-22	-40%	\$1,336,305	\$702,437	90%	\$824,750	\$275,000	200%	\$44,098,064	\$38,634,028	14%
<b>Maui Summary:</b>	<b>365</b>	<b>405</b>	<b>-40</b>	<b>-10%</b>	<b>\$455,185</b>	<b>\$455,796</b>	<b>0%</b>	<b>\$250,000</b>	<b>\$215,000</b>	<b>16%</b>	<b>\$166,142,677</b>	<b>\$184,597,233</b>	<b>-10%</b>

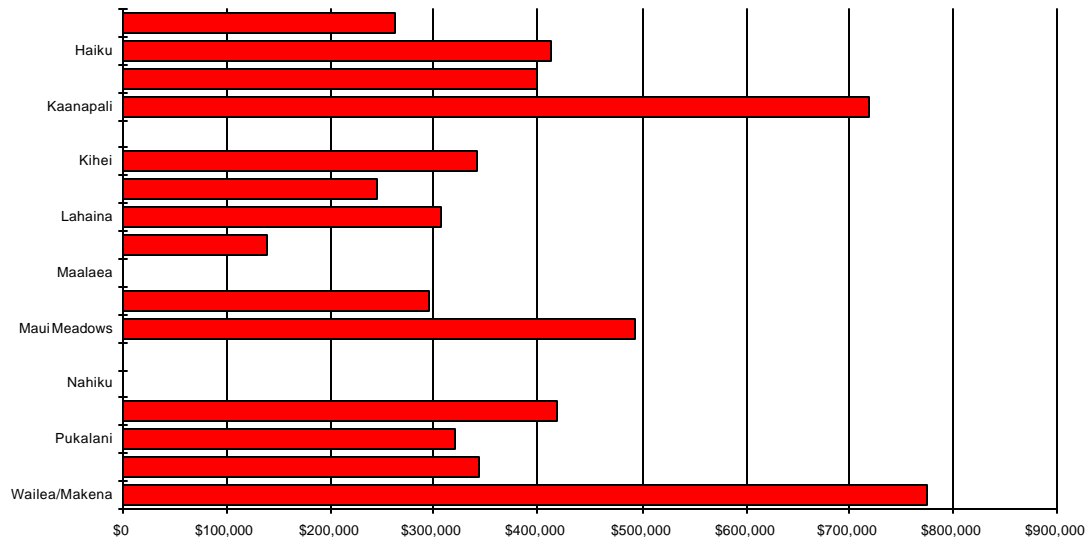
SOURCE: Maui Board of REALTORS

MLS Resale data - Information deemed reliable, however not guaranteed

# Single Family Median Prices by Area

For Quarter Ending 12/31/2001

## Current Quarter Information

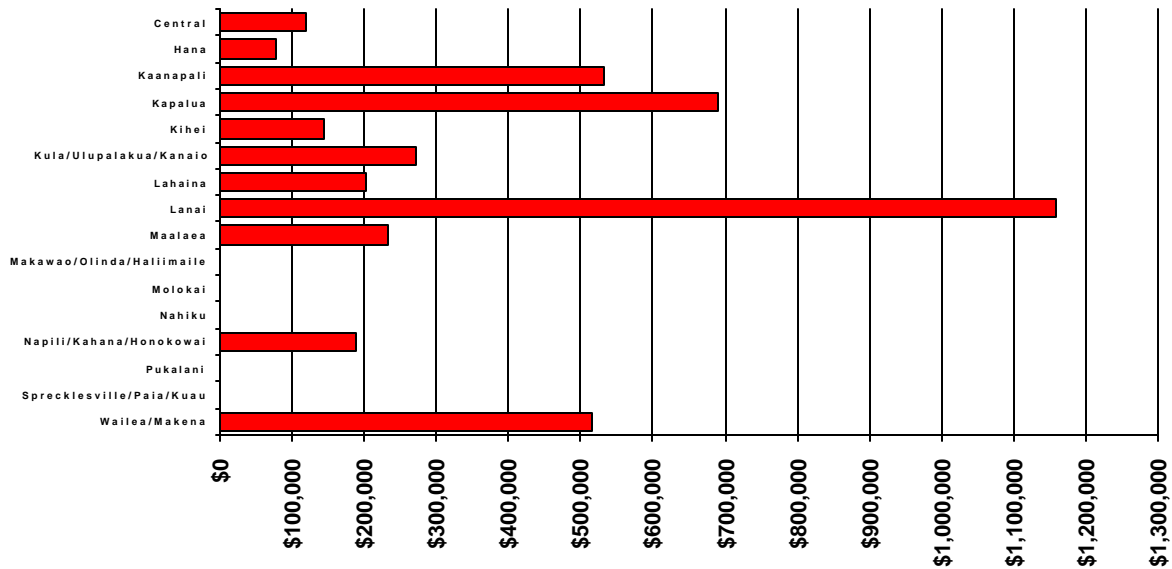


Area	Current Quarter	Previous Quarter	Year Ago Quarter
Central	\$262,500	\$245,000	\$188,000
Haiku	\$412,500	\$386,000	\$410,000
Hana	\$400,000	\$265,000	\$210,000
Kaanapali	\$717,500	\$1,425,000	\$847,500
Kapalua	\$0	\$1,700,000	\$14,000,000
Kihei	\$342,500	\$293,750	\$261,875
Kula/Ulupalakua/Kanaio	\$246,226	\$228,195	\$319,950
Lahaina	\$307,500	\$327,500	\$287,500
Lanai	\$139,000	\$155,000	\$150,000
Maalaea	\$0	\$0	\$2,500,000
Makawao/Olinda/Haliimaile	\$295,000	\$237,000	\$270,500
Maui Meadows	\$492,000	\$710,000	\$692,000
Molokai	\$0	\$0	\$165,000
Nahiku	\$0	\$180,000	\$0
Napili/Kahana/Honokowai	\$420,000	\$420,000	\$461,800
Pukalani	\$320,000	\$300,000	\$269,000
Sprecklesville/Paia/Kuau	\$343,125	\$282,500	\$280,000
Wailea/Makena	\$775,000	\$1,300,000	\$819,500

# Condominium Median Prices by Area

For Quarter Ending 12/31/2001

## Current Quarter Information



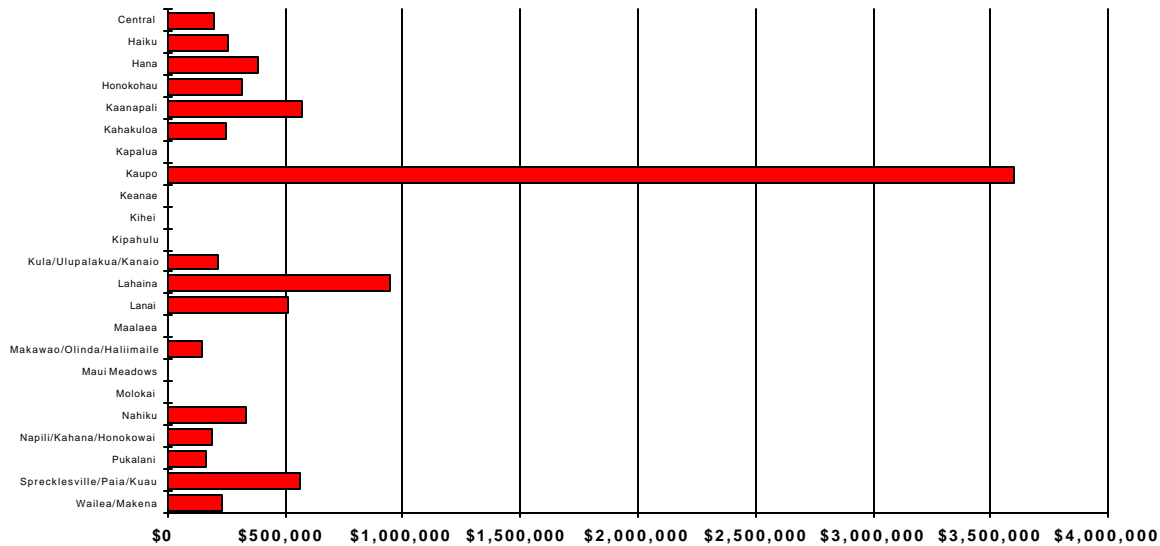
Area	Current Quarter	Previous Quarter	Year Ago Quarter
Central	\$118,950	\$108,500	\$77,750
Hana	\$79,000	\$0	\$73,000
Kaanapali	\$532,500	\$471,250	\$300,000
Kapalua	\$690,000	\$1,600,000	\$426,000
Kihei	\$145,000	\$150,000	\$123,000
Kula/Ulupalakua/Kanaio	\$271,750	\$260,000	\$0
Lahaina	\$202,750	\$119,000	\$238,000
Lanai	\$1,159,500	\$1,360,000	\$1,935,000
Maalaea	\$232,500	\$239,500	\$140,000
Makawao/Olinda/Haliimaile	\$0	\$0	\$0
Molokai	\$0	\$0	\$0
Nahiku	\$0	\$0	\$0
Napili/Kahana/Honokowai	\$189,000	\$215,132	\$190,000
Pukalani	\$0	\$300,000	\$205,000
Sprecklesville/Paia/Kuau	\$0	\$85,000	\$0
Wailea/Makena	\$517,000	\$437,000	\$400,000



# Land Median Prices by Area

For Quarter Ending 12/31/2001

## Current Quarter Information



Area	Current Quarter	Previous Quarter	Year Ago Quarter
Central	\$196,000	\$182,500	\$195,000
Haiku	\$260,000	\$250,000	\$230,000
Hana	\$380,000	\$0	\$355,000
Honokohau	\$315,000	\$0	\$0
Kaanapali	\$575,000	\$0	\$400,000
Kahakuloa	\$246,000	\$450,000	\$216,500
Kapalua	\$0	\$657,500	\$705,000
Kaupo	\$3,600,000	\$140,000	\$0
Keanae	\$0	\$150,000	\$0
Kihei	\$0	\$110,000	\$119,000
Kipahulu	\$0	\$0	\$0
Kula/Ulupalakua/Kanaio	\$215,250	\$235,000	\$355,000
Lahaina	\$950,000	\$422,884	\$0
Lanai	\$510,000	\$0	\$1,987,500
Maalaea	\$0	\$0	\$0
Makawao/Olinda/Haliimaile	\$142,000	\$129,750	\$205,000
Maui Meadows	\$0	\$0	\$305,000
Molokai	\$0	\$0	\$0
Nahiku	\$330,000	\$0	\$0
Napili/Kahana/Honokowai	\$187,400	\$181,000	\$178,000
Pukalani	\$159,000	\$132,500	\$196,000
Sprecklesville/Paia/Kuau	\$561,019	\$390,000	\$235,000
Wailea/Makena	\$231,000	\$900,000	\$795,000

SOURCE: Maui Board of REALTORS

MLS Resale data - Information deemed reliable, however not guaranteed