
Single Family Monthly Sales Volume

For Month Ending 12/31/98

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	15	\$2,886,970	\$190,000	13	\$2,571,028	\$200,800	4	\$891,500	\$204,500
Haiku	5	\$1,730,000	\$320,000	4	\$1,270,000	\$322,500	5	\$1,539,500	\$320,000
Hana	0	\$0	\$0	0	\$0	\$0	1	\$105,000	\$105,000
Kaanapali	0	\$0	\$0	3	\$2,685,000	\$750,000	0	\$0	\$0
Kapalua	1	\$1,365,000	\$1,365,000	1	\$900,000	\$900,000	0	\$0	\$0
Kihei	7	\$2,498,500	\$251,500	3	\$566,300	\$185,000	10	\$2,410,500	\$250,000
Kula/Ulupalakua/Kanaio	4	\$2,080,000	\$247,000	3	\$1,459,250	\$526,250	5	\$2,082,500	\$229,000
Lahaina	3	\$687,000	\$242,000	2	\$415,000	\$207,500	1	\$295,000	\$295,000
Makawao/Olinda/Haliimaile	4	\$817,016	\$180,250	4	\$793,135	\$202,500	3	\$599,787	\$171,000
Maui Meadows	2	\$1,105,000	\$552,500	1	\$475,000	\$475,000	1	\$395,000	\$395,000
Napili/Kahana/Honokowai	2	\$745,000	\$372,500	2	\$1,498,000	\$749,000	2	\$875,000	\$437,500
Pukalani	5	\$1,124,000	\$255,000	8	\$2,045,000	\$259,750	3	\$710,900	\$265,000
Sprecklesville/Paia/Kuau	4	\$4,528,000	\$326,000	2	\$285,000	\$142,500	2	\$584,000	\$292,000
Wailea/Makena	1	\$500,000	\$500,000	1	\$900,000	\$900,000	2	\$945,000	\$472,500
Maui Summary :	53	\$20,066,486	\$237,000	47	\$15,862,713	\$240,000	39	\$11,433,687	\$265,000

Condominium Monthly Sales Volume

For Month Ending 12/31/98

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	7	\$489,500	\$49,000	1	\$66,000	\$66,000	7	\$689,000	\$115,000
Kaanapali	6	\$1,451,500	\$215,000	8	\$2,953,000	\$396,500	2	\$505,000	\$252,500
Kapalua	3	\$1,020,000	\$295,000	1	\$390,000	\$390,000	1	\$475,000	\$475,000
Kihei	32	\$4,531,050	\$134,000	24	\$3,148,100	\$112,500	30	\$3,846,600	\$100,250
Kula/Ulupalakua/Kanaio	1	\$320,000	\$320,000	0	\$0	\$0	0	\$0	\$0
Lahaina	3	\$1,362,000	\$470,000	4	\$815,500	\$224,000	2	\$299,000	\$149,500
Lanai	0	\$0	\$0	1	\$1,725,000	\$1,725,000	0	\$0	\$0
Maalaea	3	\$955,000	\$274,000	4	\$585,000	\$147,500	7	\$961,933	\$158,000
Napili/Kahana/Honokowai	20	\$3,299,250	\$175,000	13	\$2,203,400	\$159,900	21	\$3,713,800	\$160,000
Wailea/Makena	16	\$6,555,000	\$298,750	6	\$2,937,500	\$570,000	8	\$1,916,400	\$257,450
Maui Summary :	91	\$19,983,300	\$170,000	62	\$14,823,500	\$162,000	78	\$12,406,733	\$149,250

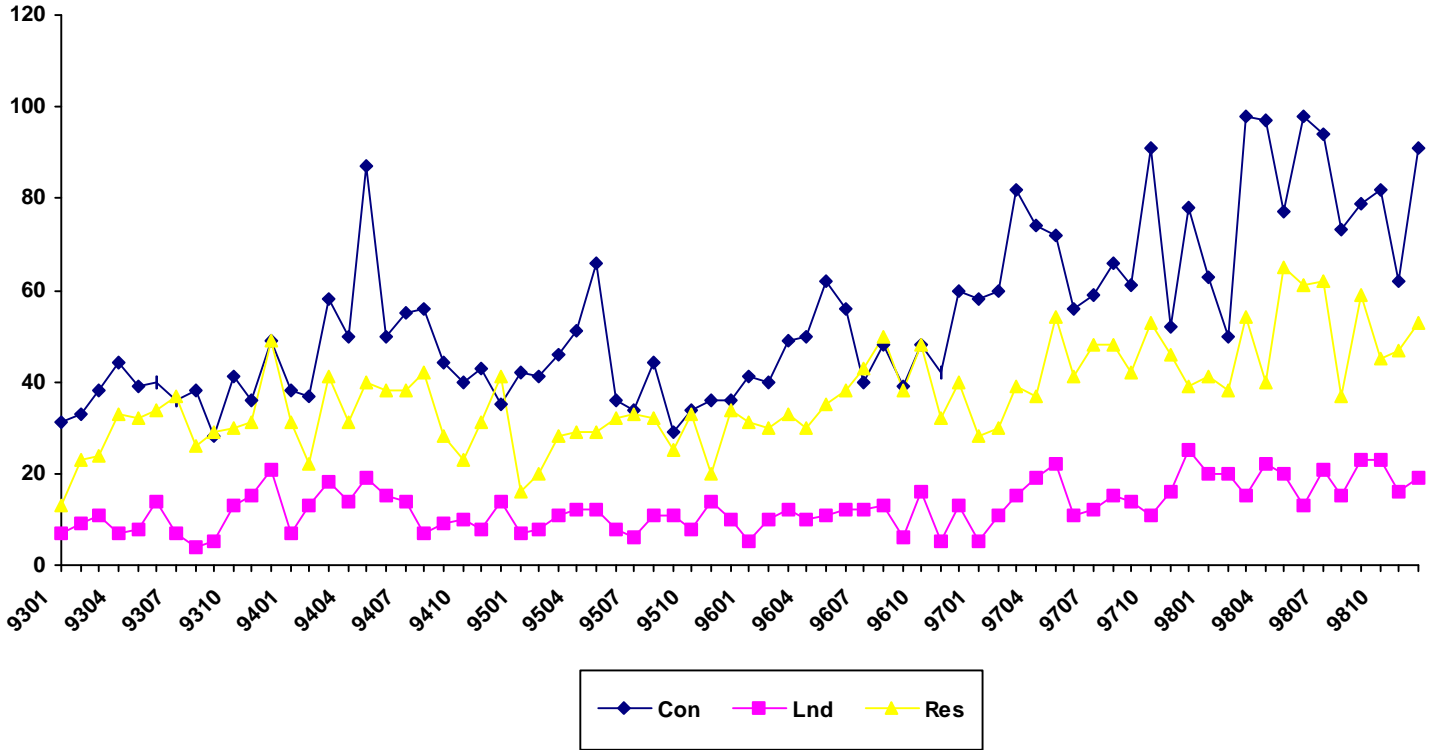
Land Monthly Sales Volume

For Month Ending 12/31/98

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	3	\$339,414	\$87,414	2	\$325,000	\$162,500	3	\$460,000	\$100,000
Haiku	1	\$300,000	\$300,000	1	\$206,000	\$206,000	5	\$893,000	\$180,000
Kaanapali	0	\$0	\$0	2	\$313,000	\$156,500	1	\$325,000	\$325,000
Kapalua	2	\$630,000	\$315,000	2	\$627,000	\$313,500	1	\$350,000	\$350,000
Kihei	2	\$240,000	\$120,000	1	\$120,000	\$120,000	1	\$770,000	\$770,000
Kula/Ulupalakua/Kanaio	3	\$620,001	\$206,667	4	\$2,894,000	\$307,500	2	\$240,000	\$120,000
Lahaina	1	\$85,000	\$85,000	1	\$110,000	\$110,000	1	\$400,000	\$400,000
Makawao/Olinda/Haliimaile	1	\$130,000	\$130,000	0	\$0	\$0	2	\$221,000	\$110,500
Maui Meadows	0	\$0	\$0	1	\$332,000	\$332,000	3	\$510,500	\$158,000
Napili/Kahana/Honokowai	1	\$170,000	\$170,000	2	\$323,000	\$161,500	0	\$0	\$0
Pukalani	2	\$269,000	\$134,500	0	\$0	\$0	2	\$240,350	\$120,175
Sprecklesville/Paia/Kuau	0	\$0	\$0	0	\$0	\$0	3	\$250,000	\$83,000
Wailea/Makena	3	\$890,000	\$345,000	0	\$0	\$0	1	\$225,000	\$225,000
Maui Summary :	19	\$3,673,415	\$170,000	16	\$5,250,000	\$164,500	25	\$4,884,850	\$155,000

Sales Volume By Month

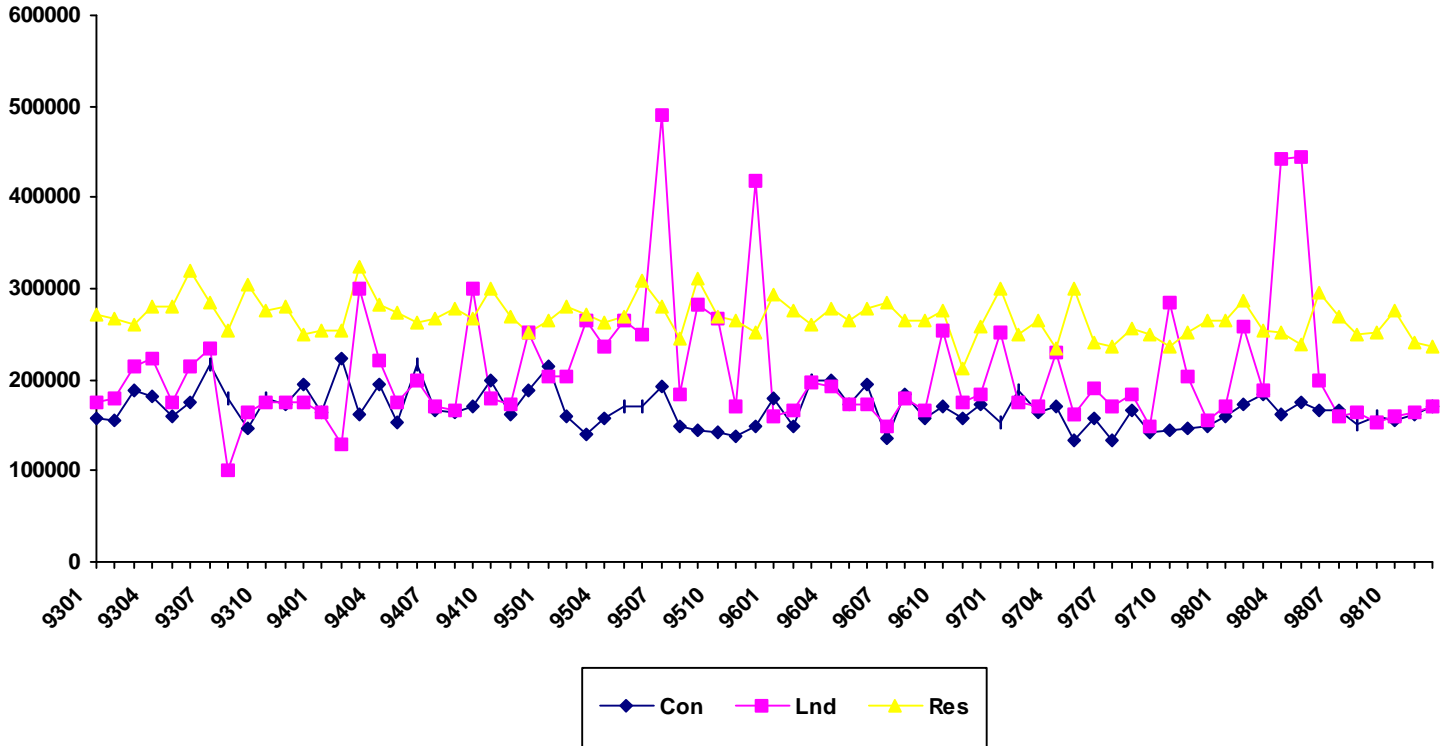
For Month Ending 12/31/98



Month	1993			1994			1995			1996			1997			1998		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	13	31	7	31	38	7	16	42	7	31	41	5	28	58	5	41	63	20
Feb	23	33	9	22	37	13	20	41	8	30	40	10	30	60	11	38	50	20
Mar	24	38	11	41	58	18	28	46	11	33	49	12	39	82	15	54	98	15
Apr	33	44	7	31	50	14	29	51	12	30	50	10	37	74	19	40	97	22
May	32	39	8	40	87	19	29	66	12	35	62	11	54	72	22	65	77	20
Jun	34	40	14	38	50	15	32	36	8	38	56	12	41	56	11	61	98	13
Jul	37	36	7	38	55	14	33	34	6	43	40	12	48	59	12	62	94	21
Aug	26	38	4	42	56	7	32	44	11	50	48	13	48	66	15	37	73	15
Sep	29	28	5	28	44	9	25	29	11	38	39	6	42	61	14	59	79	23
Oct	30	41	13	23	40	10	33	34	8	48	48	16	53	91	11	45	82	23
Nov	31	36	15	31	43	8	20	36	14	32	42	5	46	52	16	47	62	16
Dec	49	49	21	41	35	14	34	36	10	40	60	13	39	78	25	53	91	19

Sales Median By Month

For Month Ending 12/31/98

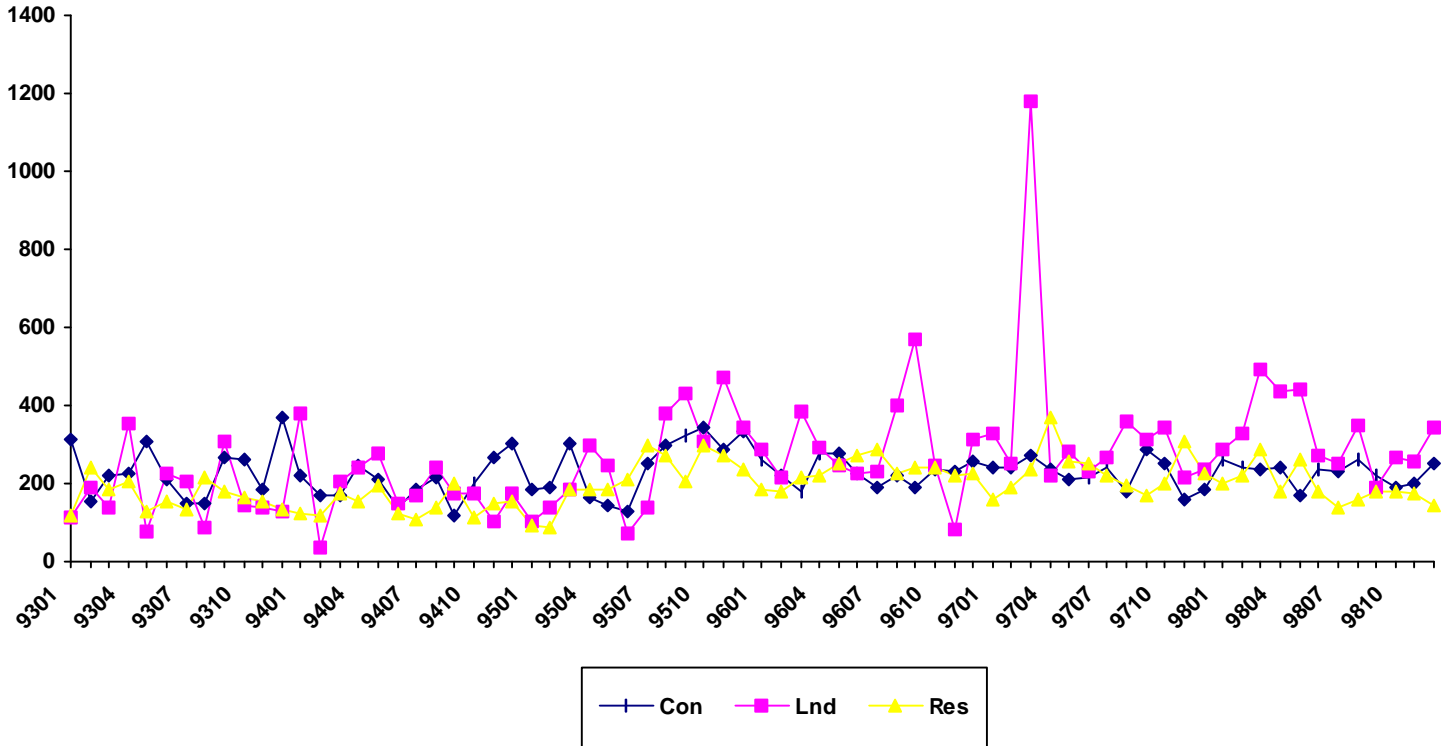


Month	1993			1994			1995			1996			1997			1998		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	271250	158000	175000	255000	165000	165000	265000	215000	203000	293000	180000	160000	300375	154000	252500	265000	160000	171000
Feb	267000	155000	180000	255000	222500	130000	280000	160050	203750	276500	148000	165500	248750	188000	175000	287500	173000	258500
Mar	259500	187500	215000	325000	161200	299000	272500	140000	265000	260000	200000	197500	265000	165000	170000	253750	184250	188000
Apr	280000	182500	222500	283000	195500	221500	262500	157000	237500	277500	198750	193750	234000	169750	230000	252000	161000	442500
May	281250	160000	174250	273000	154000	175000	270000	170000	265000	265000	172500	172500	300000	133050	161250	239000	175000	445000
Jun	320000	175000	215000	261750	217500	200000	309000	170000	250000	279125	195000	172000	240000	157500	190000	295000	167250	200000
Jul	285000	217500	235000	266500	167000	171500	280000	192500	490000	285000	135500	148000	237000	132500	170750	270000	167500	160000
Aug	254000	178500	100750	277500	164500	167500	246250	150000	185000	264500	185000	180000	255500	165750	185000	250000	152000	165000
Sep	305000	147500	165000	267500	170000	300000	311000	144950	282000	266000	158000	167500	249000	142500	148500	252000	159900	152500
Oct	275000	180000	175000	300000	198750	178750	270000	142500	267500	275000	171000	255000	237200	145000	285000	276300	155450	160000
Nov	280000	172500	175000	270000	162500	173600	265000	137200	170000	212500	157500	175000	252450	147000	204500	240000	162000	164500
Dec	250000	195000	175000	252000	187500	251250	252000	150000	417500	257500	172500	183000	265000	149250	155000	237000	170000	170000

SOURCE: Maui Board of REALTORS
MLS Resale data

Sales Days on Market By Month

For Month Ending 12/31/98

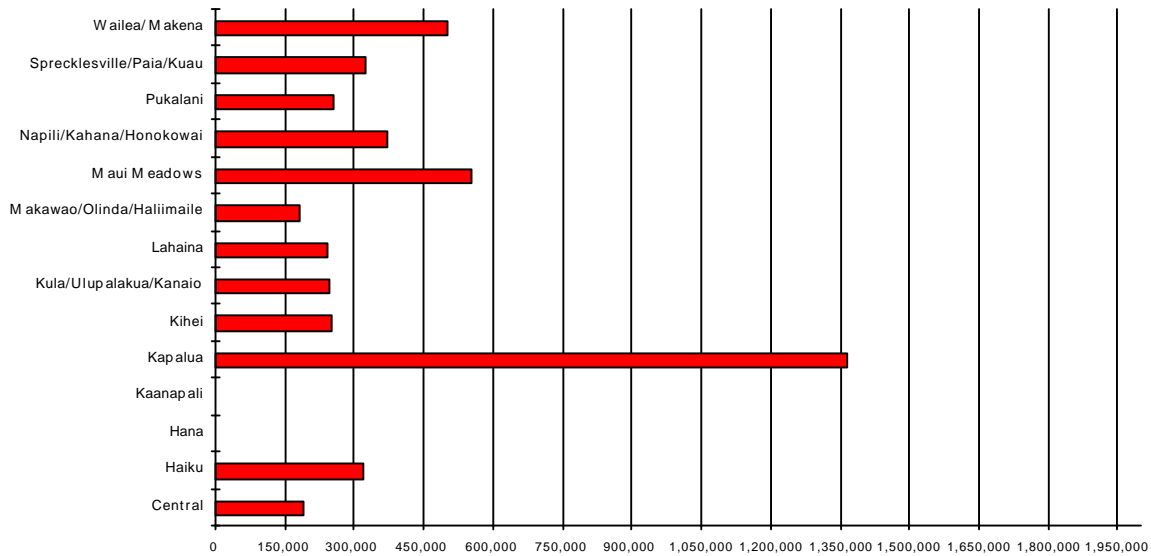


Month	1993			1994			1995			1996			1997			1998		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	120	314	112	125	219	382	92	183	104	185	259	285	161	243	327	200	263	289
Feb	241	154	191	118	169	34	88.5	191	140	178	218	216	191	239	252	219	241	326
Mar	184	220	136	174	172	203	184	303	183	213	178	385	235	271	1179	286	235	493
Apr	206	225	355	152	247	240	184	164	297	219	279	291	368	237	219	178	241	434
May	129	309	78	193	210	278	185	144	247	250	279	248	258	210	280	261	168	440
Jun	152	209	224	124	137	149	209	126	71	274	225	227	250	214	229	179	234	273
Jul	131	151	204	107	183	171	295	250	137	287	189	231	222	240	268	138	230	254
Aug	215	148	88	140	215	241	270	296	378	224	223	401	193	179	359	159	261	350
Sep	180	265	307	199	118	172	205	322	429	242	192	570	171	288	313	181	218	188
Oct	165	261	143	115	198	176	300	343	308	242	237	248	198	251	345	178	188	268
Nov	153	183	139	150	266	101	271	289	473	218	233	83	310	159	214	176	202	254
Dec	135	370	126	154	302	176	234	333	345	226	254	314	225	183	236	142	251	343

Single Family Median Prices by Area

For Month Ending 12/31/98

Current Month Information

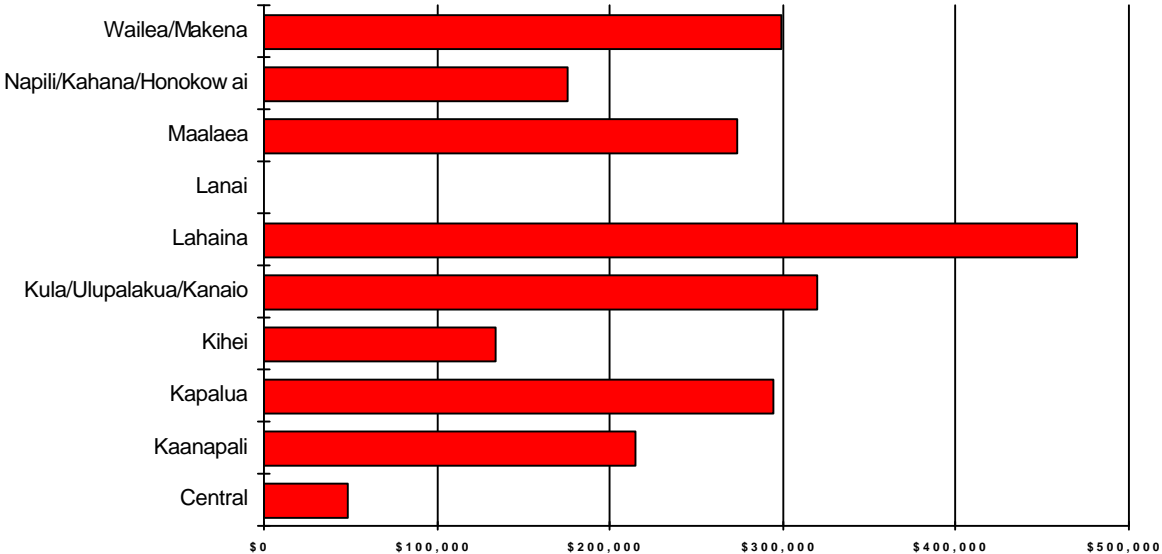


Area	Current Month	Previous Month	Year Ago Month
Central	\$190,000	\$200,800	\$190,000
Haiku	\$320,000	\$322,500	\$320,000
Hana	\$0	\$0	\$105,000
Kaanapali	\$0	\$750,000	\$0
Kapalua	\$1,365,000	\$900,000	\$0
Kihei	\$251,500	\$185,000	\$250,000
Kula/Ulupalakua/Kanaio	\$247,000	\$526,250	\$229,000
Lahaina	\$242,000	\$207,500	\$295,000
Makawao/Olinda/Haliimaile	\$180,250	\$202,500	\$171,000
Maui Meadows	\$552,500	\$475,000	\$395,000
Napili/Kahana/Honokowai	\$372,500	\$749,000	\$437,500
Pukalani	\$255,000	\$259,750	\$265,000
Sprecklesville/Paia/Kuau	\$326,000	\$142,500	\$292,000
Wailea/Makena	\$500,000	\$900,000	\$472,500

Condominium Median Prices by Area

For Month Ending 12/31/98

Current Month Information

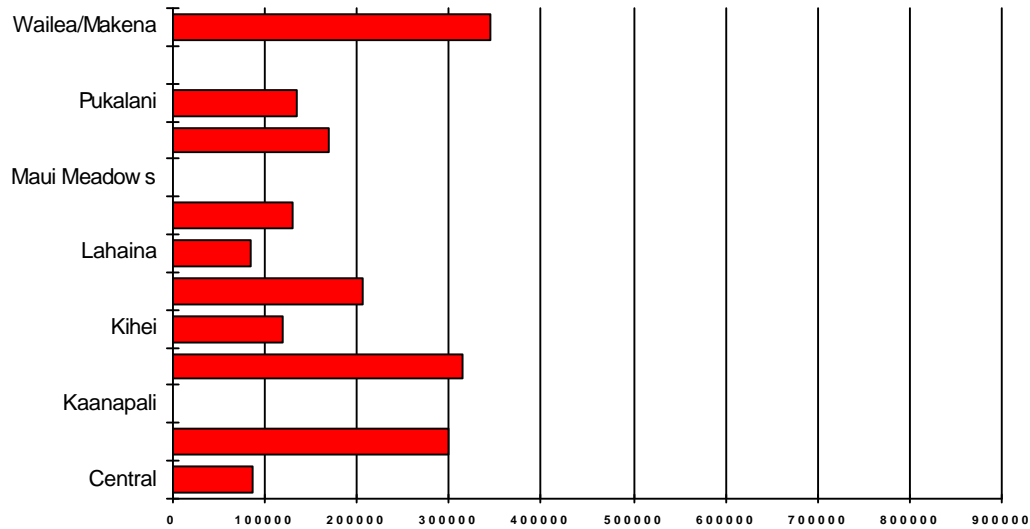


Area	Current Month	Previous Month	Year Ago Month
Central	\$49,000	\$66,000	\$115,000
Kaanapali	\$215,000	\$396,500	\$252,500
Kapalua	\$295,000	\$390,000	\$475,000
Kihei	\$134,000	\$112,500	\$100,250
Kula/Ulupalakua/Kanaio	\$320,000	\$0	\$0
Lahaina	\$470,000	\$224,000	\$149,500
Lanai	\$0	\$1,725,000	\$0
Maalaea	\$274,000	\$147,500	\$158,000
Napili/Kahana/Honokowai	\$175,000	\$159,900	\$160,000
Wailea/Makena	\$298,750	\$570,000	\$257,450

Land Median Prices by Area

For Month Ending 12/31/98

Current Month Information



Area	Current Month	Previous Month	Year Ago Month
Central	\$87,414	\$162,500	\$100,000
Haiku	\$300,000	\$206,000	\$180,000
Kaanapali	\$0	\$156,500	\$325,000
Kapalua	\$315,000	\$313,500	\$350,000
Kihei	\$120,000	\$120,000	\$770,000
Kula/Ulupalakua/Kanaio	\$206,667	\$307,500	\$120,000
Lahaina	\$85,000	\$110,000	\$400,000
Makawao/Olinda/Haliimaile	\$130,000	\$0	\$110,500
Maui Meadows	\$0	\$332,000	\$158,000
Napili/Kahana/Honokowai	\$170,000	\$161,500	\$0
Pukalani	\$134,500	\$0	\$120,175
Sprecklesville/Paia/Kuau	\$0	\$0	\$83,000
Wailea/Makena	\$345,000	\$0	\$225,000

Single Family Year To Date Resale Information

Comparing 1/1/98 thru 12/31/98 with 1/1/97 thru 12/31/97

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	%	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	117	62	55	89%	\$218,072	\$200,923	9%	\$195,000	\$183,500	6%	\$25,514,398	\$12,457,239	105%
Haiku	51	53	-2	-4%	\$325,725	\$299,504	9%	\$308,000	\$290,000	6%	\$16,612,000	\$15,873,700	5%
Hana	4	6	-2	-33%	\$220,725	\$219,667	0%	\$183,950	\$174,000	6%	\$882,900	\$1,318,000	-33%
Kaanapali	12	19	-7	-37%	\$696,167	\$691,026	1%	\$604,500	\$650,000	-7%	\$8,354,000	\$13,129,500	-36%
Kapalua	5	5	0	0%	\$1,105,000	\$1,117,000	-1%	\$1,000,000	\$1,100,000	-9%	\$5,525,000	\$5,585,000	-1%
Keanae	1	0	1	N/A	\$325,000	\$0	N/A	\$325,000	\$0	N/A	\$325,000	\$0	N/A
Kihei	93	110	-17	-15%	\$281,688	\$317,043	-11%	\$230,000	\$232,500	-1%	\$26,196,980	\$34,874,745	-25%
Kipahulu	2	1	1	100%	\$975,000	\$325,000	200%	\$975,000	\$325,000	200%	\$1,950,000	\$325,000	500%
Kula/Ulupalakua/Kanaio	63	47	16	34%	\$422,925	\$415,133	2%	\$350,000	\$365,000	-4%	\$26,644,250	\$19,511,250	37%
Lahaina	25	15	10	67%	\$424,720	\$250,187	70%	\$250,000	\$235,000	6%	\$10,618,000	\$3,752,800	183%
Lanai	10	3	7	233%	\$292,077	\$124,333	135%	\$161,500	\$123,000	31%	\$2,920,768	\$373,000	683%
Maalaea	1	0	1	N/A	\$1,150,000	\$0	N/A	\$1,150,000	\$0	N/A	\$1,150,000	\$0	N/A
Makawao/Olinda/Haliimaile	68	48	20	42%	\$245,222	\$265,928	-8%	\$229,545	\$229,000	0%	\$16,675,126	\$12,764,537	31%
Maui Meadows	34	18	16	89%	\$447,453	\$404,972	10%	\$397,500	\$395,500	1%	\$15,213,400	\$7,289,500	109%
Molokai	0	2	-2	-100%	\$0	\$342,500	-100%	\$0	\$342,500	-100%	\$0	\$685,000	-100%
Napili/Kahana/Honokowai	19	17	2	12%	\$560,605	\$371,235	51%	\$365,000	\$385,000	-5%	\$10,651,500	\$6,311,000	69%
Pukalani	44	40	4	10%	\$250,506	\$237,723	5%	\$251,500	\$229,500	10%	\$11,022,250	\$9,508,900	16%
Sprecklesville/Paia/Kuau	22	26	-4	-15%	\$690,166	\$333,655	107%	\$392,000	\$236,150	66%	\$15,183,660	\$8,675,031	75%
Wailea/Makena	31	33	-2	-6%	\$1,070,597	\$779,265	37%	\$900,000	\$550,000	64%	\$33,188,500	\$25,715,750	29%
Maui Summary:	602	505	97	19%	\$379,780	\$352,772	8%	\$258,068	\$255,000	1%	\$228,627,732	\$178,149,952	28%

Condominium Year To Date Resale Information

Comparing 1/1/98 thru 12/31/98 with 1/1/97 thru 12/31/97

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	%	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	26	34	-8	-24%	\$70,867	\$76,462	-7%	\$66,250	\$74,750	-11%	\$1,842,550	\$2,599,715	-29%
Hana	1	0	1	N/A	\$150,000	\$0	N/A	\$150,000	\$0	N/A	\$150,000	\$0	N/A
Kaanapali	100	75	25	33%	\$366,392	\$353,500	4%	\$346,000	\$305,000	13%	\$36,639,200	\$26,512,500	38%
Kapalua	34	25	9	36%	\$439,324	\$398,880	10%	\$367,500	\$310,000	19%	\$14,937,000	\$9,972,000	50%
Kihei	315	285	30	11%	\$133,164	\$134,202	-1%	\$120,000	\$120,000	0%	\$41,946,555	\$38,247,557	10%
Kula/Ulupalakua/Kanaio	1	0	1	N/A	\$320,000	\$0	N/A	\$320,000	\$0	N/A	\$320,000	\$0	N/A
Lahaina	29	40	-11	-28%	\$195,374	\$187,869	4%	\$115,000	\$146,500	-22%	\$5,665,850	\$7,514,748	-25%
Lanai	3	0	3	N/A	\$1,778,333	\$0	N/A	\$1,750,000	\$0	N/A	\$5,335,000	\$0	N/A
Maalaea	59	45	14	31%	\$189,532	\$164,399	15%	\$165,000	\$158,000	4%	\$11,182,400	\$7,397,961	51%
Makawao/Olinda/Haliimaile	5	0	5	N/A	\$140,800	\$0	N/A	\$142,000	\$0	N/A	\$704,000	\$0	N/A
Molokai	0	1	-1	-100%	\$0	\$72,000	-100%	\$0	\$72,000	-100%	\$0	\$72,000	-100%
Napili/Kahana/Honokowai	262	206	56	27%	\$173,257	\$160,523	8%	\$158,000	\$150,000	5%	\$45,393,300	\$33,067,674	37%
Wailea/Makena	129	98	31	32%	\$455,674	\$467,426	-3%	\$317,000	\$300,000	6%	\$58,781,900	\$45,807,750	28%
Maui Summary:	964	809	155	19%	\$231,222	\$211,609	9%	\$165,000	\$154,900	7%	\$222,897,755	\$171,191,905	30%

Fee Simple Condominium Year To Date Resale Information

Comparing 1/1/98 thru 12/31/98 with 1/1/97 thru 12/31/97

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	%	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	26	33	-7	-21%	\$70,867	\$76,158	-7%	\$66,250	\$63,000	5%	\$1,842,550	\$2,513,215	-27%
Hana	1	0	1	N/A	\$150,000	\$0	N/A	\$150,000	\$0	N/A	\$150,000	\$0	N/A
Kaanapali	75	60	15	25%	\$360,197	\$323,958	11%	\$347,000	\$290,000	20%	\$27,014,750	\$19,437,500	39%
Kapalua	33	24	9	38%	\$445,697	\$404,042	10%	\$370,000	\$315,000	17%	\$14,708,000	\$9,697,000	52%
Kihei	296	261	35	13%	\$135,383	\$137,347	-1%	\$120,000	\$120,000	0%	\$40,073,455	\$35,847,657	12%
Kula/Ulupalakua/Kanaio	1	0	1	N/A	\$320,000	\$0	N/A	\$320,000	\$0	N/A	\$320,000	\$0	N/A
Lahaina	23	36	-13	-36%	\$220,370	\$199,299	11%	\$165,000	\$161,000	2%	\$5,068,500	\$7,174,748	-29%
Lanai	3	0	3	N/A	\$1,778,333	\$0	N/A	\$1,750,000	\$0	N/A	\$5,335,000	\$0	N/A
Maalaea	33	18	15	83%	\$221,664	\$230,083	-4%	\$220,000	\$170,000	29%	\$7,314,900	\$4,141,500	77%
Makawao/Olinda/Haliimaile	5	0	5	N/A	\$140,800	\$0	N/A	\$142,000	\$0	N/A	\$704,000	\$0	N/A
Molokai	0	1	-1	-100%	\$0	\$72,000	-100%	\$0	\$72,000	-100%	\$0	\$72,000	-100%
Napili/Kahana/Honokowai	92	61	31	51%	\$171,930	\$177,510	-3%	\$159,950	\$159,000	1%	\$15,817,550	\$10,828,085	46%
Wailea/Makena	129	97	32	33%	\$455,674	\$466,832	-2%	\$317,000	\$300,000	6%	\$58,781,900	\$45,282,750	30%
Maui Summary:	717	591	126	21%	\$247,044	\$228,417	8%	\$168,000	\$160,000	5%	\$177,130,605	\$134,994,455	31%

Leasehold Condominium Year To Date Resale Information

Comparing 1/1/98 thru 12/31/98 with 1/1/97 thru 12/31/97

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	%	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	0	1	-1	-100%	\$0	\$86,500	-100%	\$0	\$86,500	-100%	\$0	\$86,500	-100%
Kaanapali	25	15	10	67%	\$384,978	\$471,667	-18%	\$325,000	\$440,000	-26%	\$9,624,450	\$7,075,000	36%
Kapalua	1	1	0	0%	\$229,000	\$275,000	-17%	\$229,000	\$275,000	-17%	\$229,000	\$275,000	-17%
Kihei	19	24	-5	-21%	\$98,584	\$99,996	-1%	\$107,900	\$110,500	-2%	\$1,873,100	\$2,399,900	-22%
Lahaina	6	4	2	50%	\$99,558	\$85,000	17%	\$80,750	\$85,500	-6%	\$597,350	\$340,000	76%
Maalaea	26	27	-1	-4%	\$148,750	\$120,610	23%	\$157,500	\$114,800	37%	\$3,867,500	\$3,256,461	19%
Napili/Kahana/Honokowai	170	145	25	17%	\$173,975	\$153,376	13%	\$150,000	\$138,000	9%	\$29,575,750	\$22,239,589	33%
Wailea/Makena	0	1	-1	-100%	\$0	\$525,000	-100%	\$0	\$525,000	-100%	\$0	\$525,000	-100%
Maui Summary:	247	218	29	13%	\$185,292	\$166,043	12%	\$155,000	\$132,750	17%	\$45,767,150	\$36,197,450	26%

Land Year To Date Resale Information

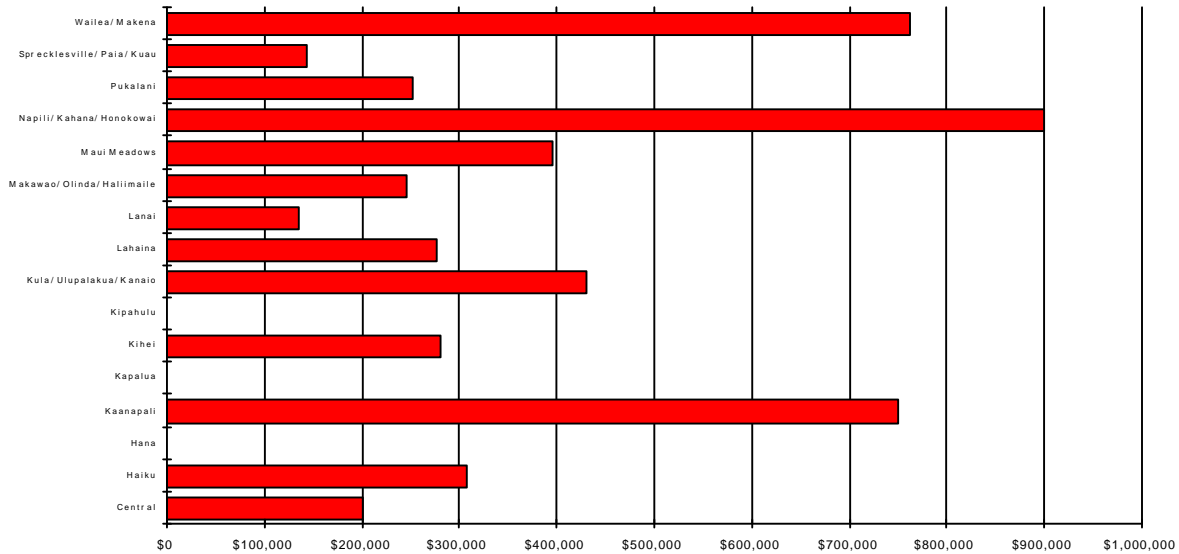
Comparing 1/1/98 thru 12/31/98 with 1/1/97 thru 12/31/97

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	%	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	19	18	1	6%	\$223,217	\$187,556	19%	\$153,200	\$175,000	-12%	\$4,241,114	\$3,376,000	26%
Haiku	26	42	-16	-38%	\$188,337	\$230,155	-18%	\$168,250	\$187,500	-10%	\$4,896,750	\$9,666,500	-49%
Hana	3	2	1	50%	\$168,333	\$157,500	7%	\$160,000	\$157,500	2%	\$505,000	\$315,000	60%
Kaanapali	23	5	18	360%	\$196,870	\$226,700	-13%	\$168,000	\$175,000	-4%	\$4,528,000	\$1,133,500	299%
Kahakuloa	1	0	1	N/A	\$180,000	\$0	N/A	\$180,000	\$0	N/A	\$180,000	\$0	N/A
Kapalua	18	15	3	20%	\$502,250	\$491,333	2%	\$490,000	\$456,000	7%	\$9,040,500	\$7,370,000	23%
Kaupo	1	1	0	0%	\$75,000	\$97,000	-23%	\$75,000	\$97,000	-23%	\$75,000	\$97,000	-23%
Kihei	13	18	-5	-28%	\$221,262	\$238,300	-7%	\$140,000	\$118,250	18%	\$2,876,400	\$4,289,400	-33%
Kipahulu	1	2	-1	-50%	\$140,000	\$337,500	-59%	\$140,000	\$337,500	-59%	\$140,000	\$675,000	-79%
Kula/Ulupalakua/Kanaio	34	21	13	62%	\$358,056	\$273,876	31%	\$236,250	\$185,000	28%	\$12,173,901	\$5,751,400	112%
Lahaina	3	7	-4	-57%	\$106,667	\$647,857	-84%	\$110,000	\$400,000	-72%	\$320,000	\$4,535,000	-93%
Lanai	1	0	1	N/A	\$2,695,000	\$0	N/A	\$2,695,000	\$0	N/A	\$2,695,000	\$0	N/A
Maalaea	1	0	1	N/A	\$1,150,000	\$0	N/A	\$1,150,000	\$0	N/A	\$1,150,000	\$0	N/A
Makawao/Olinda/Haliimaile	10	7	3	43%	\$173,000	\$158,950	9%	\$112,500	\$150,000	-25%	\$1,730,000	\$1,112,650	55%
Maui Meadows	6	6	0	0%	\$228,750	\$183,417	25%	\$225,000	\$166,500	35%	\$1,372,500	\$1,100,500	25%
Molokai	0	1	-1	-100%	\$0	\$65,000	-100%	\$0	\$65,000	-100%	\$0	\$65,000	-100%
Nahiku	1	0	1	N/A	\$330,000	\$0	N/A	\$330,000	\$0	N/A	\$330,000	\$0	N/A
Napili/Kahana/Honokowai	21	4	17	425%	\$209,424	\$132,500	58%	\$165,000	\$143,750	15%	\$4,397,900	\$530,000	730%
Pukalani	6	12	-6	-50%	\$125,250	\$121,366	3%	\$113,750	\$113,275	0%	\$751,500	\$1,456,395	-48%
Sprecklesville/Paia/Kuau	11	4	7	175%	\$174,348	\$103,250	69%	\$201,325	\$84,000	140%	\$1,917,825	\$413,000	364%
Wailea/Makena	28	11	17	155%	\$511,857	\$570,727	-10%	\$475,000	\$240,000	98%	\$14,332,000	\$6,278,000	128%
Maui Summary:	227	176	51	29%	\$298,033	\$273,661	9%	\$180,000	\$175,000	3%	\$67,653,390	\$48,164,345	40%

Single Family Median Prices by Area

For Quarter Ending 12/31/98

Current Quarter Information

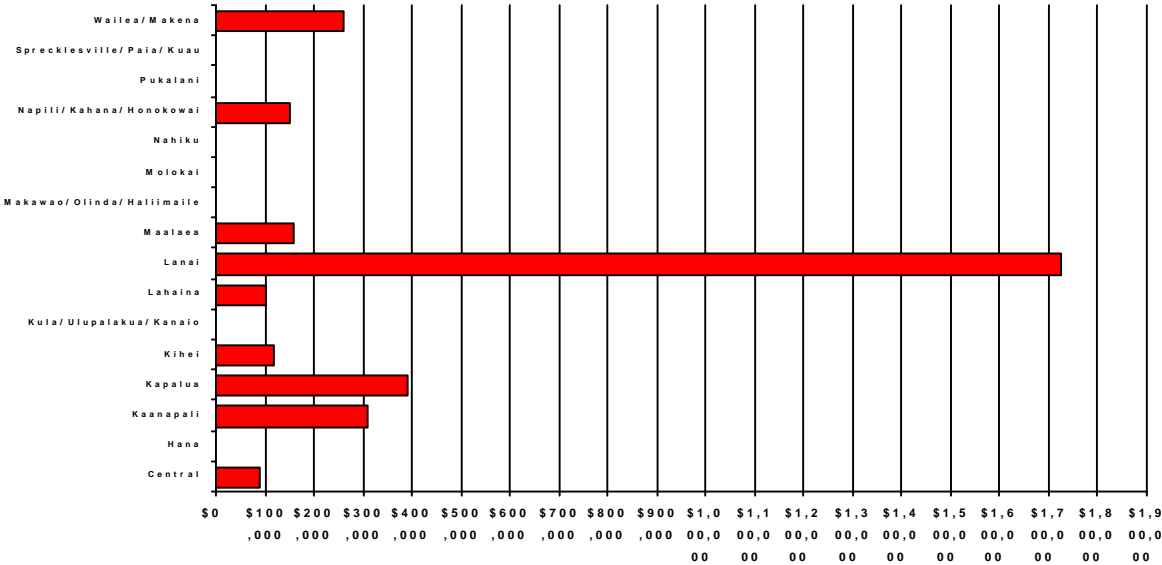


Area	Current Quarter	Previous Quarter	Year Ago Quarter
Central	\$200,400	\$195,000	\$185,000
Haiku	\$307,000	\$282,500	\$285,000
Hana	\$0	\$173,950	\$105,000
Kaanapali	\$750,000	\$535,000	\$565,000
Kapalua	\$0	\$950,000	\$0
Kihei	\$280,900	\$232,000	\$213,750
Kipahulu	\$0	\$975,000	\$0
Kula/Ulupalakua/Kanaio	\$430,000	\$335,000	\$260,000
Lahaina	\$276,300	\$500,000	\$255,000
Lanai	\$135,500	\$0	\$0
Makawao/Olinda/Haliimaile	\$245,000	\$229,090	\$224,750
Maui Meadows	\$395,000	\$359,000	\$447,500
Napili/Kahana/Honokowai	\$900,000	\$222,500	\$450,000
Pukalani	\$251,500	\$255,000	\$216,500
Sprecklesville/Paia/Kuau	\$142,500	\$896,000	\$218,400
Wailea/Makena	\$762,500	\$872,500	\$495,000

Condominium Median Prices by Area

For Quarter Ending 12/31/98

Current Quarter Information

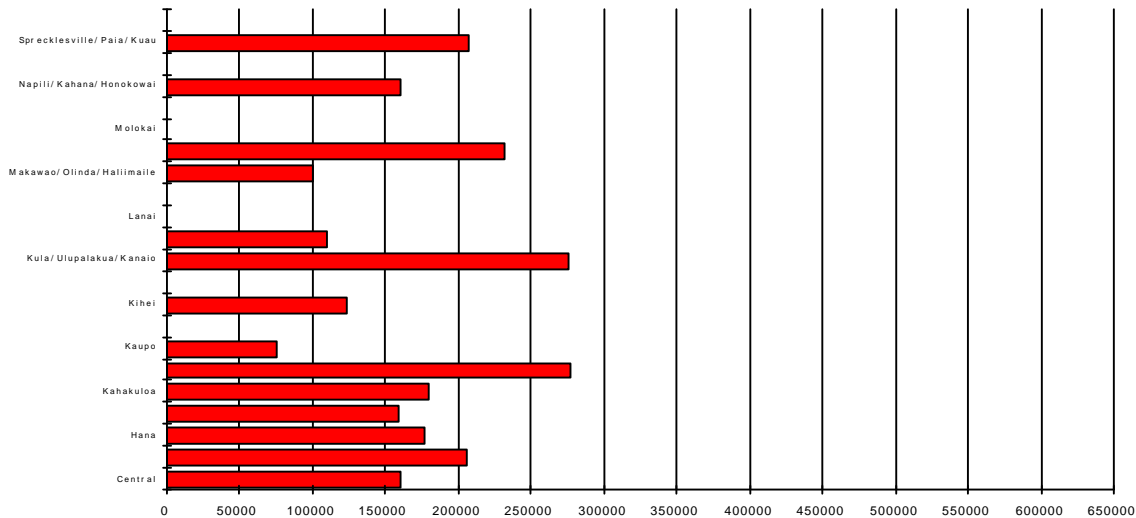


Area	Current Quarter	Previous Quarter	Year Ago Quarter
Central	\$88,000	\$84,000	\$116,500
Hana	\$0	\$150,000	\$0
Kaanapali	\$310,000	\$222,500	\$312,500
Kapalua	\$390,000	\$370,000	\$425,000
Kihei	\$117,000	\$101,000	\$105,750
Kula/Ulupalakua/Kanaio	\$0	\$0	\$0
Lahaina	\$102,500	\$85,000	\$101,000
Lanai	\$1,725,000	\$0	\$0
Maalaea	\$160,000	\$160,000	\$156,500
Makawao/Olinda/Haliimaile	\$0	\$137,500	\$0
Molokai	\$0	\$0	\$0
Nahiku	\$0	\$0	\$0
Napili/Kahana/Honokowai	\$149,500	\$155,000	\$158,900
Pukalani	\$0	\$0	\$0
Sprecklesville/Paia/Kuau	\$0	\$0	\$0
Wailea/Makena	\$260,000	\$270,000	\$270,000

Land Median Prices by Area

For Quarter Ending 12/31/98

Current Quarter Information



Area	Current Quarter	Previous Quarter	Year Ago Quarter
Central	\$160,000	\$93,000	\$202,500
Haiku	\$206,000	\$175,000	\$190,000
Hana	\$177,500	\$150,000	\$0
Kaanapali	\$159,500	\$161,000	\$325,000
Kahakuloa	\$180,000	\$0	\$0
Kapalua	\$277,000	\$470,000	\$350,000
Kaupo	\$75,000	\$0	\$0
Keanae	\$0	\$0	\$0
Kihei	\$124,000	\$156,700	\$156,000
Kipahulu	\$0	\$0	\$0
Kula/Ulupalakua/Kanaio	\$275,000	\$207,500	\$160,000
Lahaina	\$110,000	\$125,000	\$475,000
Lanai	\$0	\$0	\$0
Maalaea	\$0	\$0	\$0
Makawao/Olinda/Haliimaile	\$100,000	\$105,000	\$110,500
Maui Meadows	\$232,250	\$0	\$158,000
Molokai	\$0	\$0	\$65,000
Nahiku	\$0	\$0	\$0
Napili/Kahana/Honokowai	\$161,000	\$164,500	\$130,000
Pukalani	\$0	\$108,750	\$111,550
Sprecklesville/Paia/Kuau	\$207,500	\$201,413	\$83,000
Wailea/Makena	\$0	\$0	\$500,000