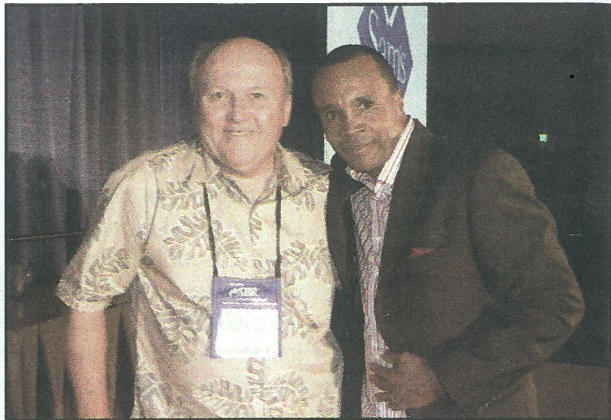


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# Hawai'i REALTOR®

Official publication of the Hawai'i Association of REALTORS®



**Bruce Faulkner, REALTORS® Association of Maui President, and Sugar Ray Leonard, one of the greatest champions in the sport of boxing, had a moment together at the 2009 NAR Convention in San Diego where Leonard delivered an inspirational address. The two chatted briefly about a common interest...in this case, not real estate, but the world of boxing. In the late 1960s Faulkner boxed on Maui and was known as the "Makawao Kid."**

REALTORS® ASSOCIATION OF MAUI NEWS

# RAM President Reflects On Time In Office

By Tom Blackburn-Rodriguez

*Bruce Faulkner (R), Broker, ePRO, GRI, SFR, sole proprietor of Maui HI Realty, is serving as the President of RAM in a term that runs from September 2009 to September 2010. With the clock ticking toward September, it seemed like a good time to catch up with RAM's busy President for a quick interview and a look at his time in office so far.*

**Tom Blackburn-Rodriguez:** Bruce, what has the journey been like as RAM's President?

Bruce Faulkner: Well, it's been one of education. When I first took this on I was a little bit apprehensive, not knowing really what I was getting myself into...I've learned a lot along the way. I'm now more comfortable with the position, and I feel that I've made some improvements and helped keep the ship moving forward.

**T B-R: What have been your goals as President of RAM?**

BF: One of my big goals is to help the membership, and basically I've tried to do that through continuing education. 2009 was a pretty rough year for most of

us and so one of the things I did early on was get together with Joan Martin and we offered some financial planning classes so people could be better prepared for any possible downturns in the market. With the direction the economy was moving, and seeing what was going on with associates and agents, I thought it was a good time to focus on our own membership ohana and see what we could do to help them ride out the economy downturn.

**T B-R: In the remaining time in your term as President, what do you hope to accomplish?**

BF: I still want to push education. One of the things we did through the Hawai'i Association of REALTORS® was to

increase our continuing education requirements. We were at 10 credits every two years and we changed that to 20 credits every two years. We believe the more educated you are, the better you'll be at your business...the more aware you'll be of what's going on out there.

**T B-R: How do you hope the members of RAM remember your Presidency?**

BF: Hopefully the membership will appreciate the efforts the board is making to help support them through this economic downturn. If our efforts make it easier for members to transition through this challenging market, I feel that we've accomplished our goal.