

Presented by the REALTORS® Association of Maui, Inc.



*GRI is Recognized as the Standard
for Real Estate Professionalism*

The Graduate REALTOR® Institute (GRI) symbol is the mark of a real estate professional who has made the commitment to provide a high level of professional services by securing a strong educational foundation. A REALTOR® with the GRI designation is highly trained in many areas to better serve & protect their clients.

If you want to earn more... learn more!

The Graduate REALTOR® Institute (GRI) designation is recognized nationwide as the standard for real estate professionalism & knowledge. The Graduate REALTOR® Institute is a national program of real estate instruction administered by State REALTOR® Associations. These programs meet the accreditation standards established by the National Association of REALTORS®. Upon completion of the required courses, you are awarded the GRI designation. *Only members of the NAR may hold the GRI designation.*

The GRI Designation Requirements

You will need a total of 90 Hours of Course Instruction

➤ **MANDATORY COURSES: 60 HOURS**

There are ten required courses. Each course is six hours long ~ you must complete all ten courses to fulfill the 60 hours of mandatory course requirement.

➤ **ELECTIVE COURSES: 30 HOURS**

Students can attend the following NAR affiliated Institute courses to meet the required 30 elective course hours: ABR®, CRB, CRS, CCIM, CIPS, IREM, & e-PRO. Each elective NAR affiliated Institute course provides twelve hours credit toward your GRI designation. *(ABR®, IREM and CIPS courses are offered via the online REALTOR® University at www.Realtor.org. To find out about e-PRO, visit www.HBRepro.InternetCrusade.com.)*

Up to eighteen elective hours can be earned by attending the following HAR GRI elective courses: Analysis of Investment Real Estate; Land Use & Vacant Land Sales; Property Management & Landlord/Tenant. Each HAR elective course provides six hours credit toward your GRI designation.

➤ **LENGTH OF TIME ALLOWED TO COMPLETE GRI COURSES**

Course credits must be completed within five years from the time you take your first mandatory or elective course. (If you took an NAR affiliated Institute course in the last few years, your "five-year" time frame starts from the date of that class, & will be credited toward your GRI designation.)

**All GRI classes are held in the RAM Conference Room
441 Ala Makani Place, Kahului, Maui ~ 9:00 a.m. to 4:00 p.m.**

Questions? Call RAM at 808-873-8585

Disclaimer: CE Provider & Course Instructor believe the information contained in GRI courses is accurate, reliable & current as of the date of the start of the course. Students are advised to check the currentness & applicability of the course information prior to using the information for any type of decision making. The course is designed to provide students with a general discussion of the course subject matter & is not meant to provide the student with legal, tax, accounting, or other technical advice. Students are advised to consult an appropriate expert or licensed professional for information as to how the subject matter of this course & the course materials may apply to their particular factual circumstance or situation.

Special Services: If you have a disability requiring special accommodations, please notify us in writing with your registration. REALTORS® Association of Maui reserves the right to reschedule or substitute instructors; reschedule or cancel an event due to insufficient registration; and dismiss disruptive students from the classroom.

Need more detailed info on the GRI program? Go to HAR's website, <http://www.hawaiiirealtors.com>; under Education, click on Institutes, then GRI (if you took GRI courses under the "old" program, see "Existing Candidates Information"). Also, under Education and professional designations, you'll find information about the CRB, CRS, IREM, CCIM, e-Pro education programs.

**SEE SECOND PAGE OF FLIER FOR GRI REGISTRATION FORM, or
call RAM at 873-8585 or go to: www.RAMaui.com/education
Check the RAM website at www.RAMaui.com for upcoming class dates!**

